# TOWN OF HERNDON, VIRGINIA COMPREHENSIVE ANNUAL FINANCIAL REPORT

FISCAL YEAR ENDED JUNE 30, 2009

Prepared by the Department of Finance

#### TOWN OF HERNDON, VIRGINIA

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### **TOWN OF HERNDON**

Steve J. DeBenedittis, Mayor Connie Hutchinson, Vice Mayor Richard F. Downer Dennis D. Husch David A. Kirby William B. Tirrell, Sr. Charlie D. Waddell

#### P.O. BOX 427 HERNDON, VIRGINIA 20172-0427 (703) 435-6810 finance@herndon-va.gov



Mary K. Tuohy, CPA Director of Finance

November 30, 2009

The Honorable Mayor, Members of the Town Council and Citizens of the Town of Herndon, Virginia

We are pleased to present to you the Comprehensive Annual Financial Report (CAFR) of the Town of Herndon, Virginia, for the fiscal year ended June 30, 2009. The Herndon Town Charter, Section 4.2 (f), requires that the Town Manager arrange for an annual audit by a certified public accountant. In addition, Section 15.2-2511 of the *Code of Virginia* requires that all counties, cities and towns with populations greater than 3,500 as well as all towns with a separate school system, regardless of size, have their accounts and records audited annually as of June 30 by an independent certified public accountant in accordance with the specifications furnished by the Auditor of Public Accounts of the Commonwealth of Virginia. This report is formally submitted to you in fulfillment of those requirements.

The financial statements included in this report, which have earned an unqualified audit opinion, conform to the standards of financial reporting as prescribed by the Governmental Accounting Standards Board (GASB), the Government Finance Officers Association of the United States and Canada (GFQA), and the Auditor of Public Accounts.

Town management is responsible for the accuracy, fairness and completeness of the information, including all disclosures that are presented in this report. To the best of our knowledge, the enclosed data is believed to be accurate in all material respects and is reported in a manner that presents fairly the financial position and results of operations of the various funds of the town. All necessary disclosures have been included to enable the reader to gain a thorough understanding of the town's financial affairs.

Town management is also responsible for establishing and maintaining an internal control structure designed to ensure that the assets of the town are protected from loss, theft or misuse and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America.

Department of Finance

The town's financial statements have been audited by PBGH, LLP, a certified public accounting firm. The goal of the independent audit was to provide reasonable assurance that the financial statements of the town for the fiscal year ended June 30, 2009 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by town management; and evaluating the overall financial statement presentation. The independent auditors' report is presented as the first component of the report's financial section.

#### **PROFILE**

The Town of Herndon, located in the northwest quadrant of Fairfax County, has a land area of 4.28 square miles and is situated twenty-three miles west of Washington, D. C. Incorporated in 1879, the town originally relied on dairy farming and the railroad to provide its economic security. The town was at one time in the heart of Northern Virginia's important dairy farming community. And, until the past forty years or so, it remained essentially a quiet country village where well-to-do Washingtonians rode the railroad to summer vacation homes. Since that time, the town's economic and demographic makeup has changed quite dramatically. The estimated 2009 population is now 23,476 persons, housed in 7,798 dwelling units. If the town is developed according to the adopted Comprehensive Plan (master plan), it is anticipated that the 2030 population will increase to approximately 26,270 and 8,726 dwelling units.

The town is organized under the council/manager form of government. The Town Council, in its role as governing body, formulates policies for the proper administration of the town. The Mayor and six members of the Council are elected simultaneously for two-year terms. The Council appoints a Town Manager to be the administrative head of the town. The manager is charged with directing all business affairs of the town.

The town provides the usual general governmental services for its citizens that are typical of towns in Virginia. These include public works and utilities; parks and recreation; police protection; community development; a neighborhood resources center and other administrative services. In Virginia, incorporated towns are an integral part of the county in which they are located. The citizens of the town, therefore, pay Fairfax County property taxes (real estate and personal property), in addition to town taxes. In exchange, Fairfax County provides public education, certain technical and special education, health and social services, mental health assistance, fire and ambulance service, judicial services, correctional facilities and additional recreation activities and facilities.

#### FACTORS AFFECTING FINANCIAL CONDITION

#### **Local Economy**

Several economic and demographic factors heavily influence the town's revenue stream. These include current and projected inflation rates, unemployment rates, retail sales volumes, new construction activities, real estate sales transactions, population movements and income per capita. For the past several years, Fairfax County has ranked in the top echelon of large U.S. counties with the highest median household incomes. The amount for calendar year 2007 was estimated at \$105,241. In fall 2006, the town was named one of the "best affordable suburbs" in the nation by *Business Week* magazine. And in summer 2009 the editors at *Money* Magazine ranked Herndon, Virginia as the eighth "best place in the nation for the rich and single."

The national economy has officially been in recession since December 2007 and indicators do not point to a recovery until sometime in 2010. While the Northern Virginia region is faring better than much of the country, there are increasing signs of economic weakness, especially in the area of unemployment. The average annual job loss in Northern Virginia in 2007 was 4,100. However, in December 2008, the Northern Virginia job loss was estimated to be 15,100. Further, the Northern Virginia's regional economy is expected to be essentially flat in 2009 on an inflation adjusted basis. Modest growth of 0.5 percent is anticipated in 2010, after which the economy is projected to rise moderately from 3.2 to 4.8 percent per year. Anticipated increases in federal spending will fuel the growth predicted from 2010 through 2013.

In recent years, Fairfax County launched an aggressive regional tourism campaign, spear-headed by the opening of the Air and Space Museum at Washington Dulles International Airport in December 2003. The campaign includes destinations across the County including Herndon and its affects have become evident as more tourism and business travel dollars are spent in the town. In the recent past, job growth and a tightening labor market helped keep the economy resilient, though recent higher unemployment rates and financial difficulties within the housing sector have impacted the growth rate for certain town taxes, permits and fees. It is anticipated that these negative impacts will become even more pronounced over the next two fiscal years.

The long-range economic goal of the town is to continually attract new enterprises and encourage expansion of existing business already located in the town. Beginning in 1991, development and utilization of the Worldgate complex has provided a significant economic stimulus to the town. More recently, growth in federal spending and information technology and subsequent economic influence has bolstered real estate, general sales, consumer utility, and business, professional and occupational licenses tax revenues. Today, approximately 9.3 million square feet of commercial and office floor space exits in the town which supports an estimated 25,300 jobs. In 2009, the Herndon business community encompasses a wide spectrum, from home-based occupations to Fortune 500 headquarters; from small ethnic, family-owned grocery stores to computer software development; telecommunications; Internet and Internet-related services; and defense and homeland security firms.

The town's location close to Washington Dulles International Airport provides a major stimulus for commercial development. The airport itself is in the midst of a multi-billion dollar capital construction project that, when completed, will result in a redesigned facility that can accommodate significant increases in air traffic. In fact, the entire Dulles Corridor, in which the town is centrally located, is on the cusp of a new era of growth. Over the next 25 years, population in the Dulles Corridor is expected to increase 45 percent and job growth increase by 63 percent. This growth potential, along with steady increases in the number of new national defense and security-related businesses, will have a positive influence upon the town and its economic stability.

The town's 2030 Comprehensive Plan addresses the redevelopment of the areas surrounding access to the Herndon-Monroe rail station at the southern edge of the town. This transit station is part of Phase 2 of Dulles Rail, a project that is expected to bring the Washington area MetroRail system (dubbed the "Silver Line") to the Herndon area by 2016. The connection by rail of the town and its commercial districts to the entire metropolitan Washington region creates a vastly enhanced marketplace that will likely have broad appeal to businesses. By the year 2020, the projected non-residential floor area will be almost ten million square feet, supporting an estimated 27,000 jobs.

The financial stability and the future economic growth potential of the town is considered sound and is further assured by the long range planning and goals established by the elected officials and staff. Other key attributes that ensure financial stability include professional management in the day-to-day administration of all town functions and services and conservative budgetary practices.

#### **Budget**

The Town Manager is required by the *Code of Virginia* to prepare and present to the Town Council a proposed budget no later than April 1 of each year. The Town Council is required to adopt a budget prior to July 1 and shall fix a tax rate for the budget year at that time. A brief synopsis of the budget as proposed by the Town Manager is published at least once in a newspaper with general circulation within the town. Additionally, notice is given of one or more public hearings at least ten days prior to the public hearing. The public hearing provides citizens of the town an opportunity to attend and comment on the recommended budget. After the Town Council approves the annual budget, the Town Manager has the authority to approve the intra and inter departmental transfer of funds up to \$30,000. Transfer amounts in excess of \$30,000 as well as any addition, deletion or transfer of reserved funds can only be accomplished with the approval of the Town Council. Budgetary control is maintained at the department level with all departments having on-line access to expenditure account information. Additionally, departments are provided periodic updates of comprehensive financial data for each activity center within the department. These reports display approved budget amounts, detailed item-by-item expenditure and encumbrance transactions, transfers, and remaining budget balances.

Additional budget control is maintained within the town's purchasing system. Prior to the release of a purchase order to a vendor, funds must be encumbered. If the dollar amount of a purchase order request exceeds the allotment balance, the purchase order is not released until a proper transfer of funds has been approved and executed.

Written reports are presented to the Town Council throughout the year to keep them apprised of the town's financial activities. Included in the reports are narrative explanations of emerging trends for all major sources of revenues and expenditures.

#### **Pension Trust Fund**

The Town of Herndon Police Supplemental Retirement Plan (the Plan), a defined contribution plan, supplements the Virginia Retirement System for the town's sworn police officers. The Plan is accounted for as a fiduciary fund of the town and is administered by the town. The Plan offers a variety of pay out options and is based upon the vested amount credited to the officer as of the date of retirement, resignation or death. The town's contribution rate is three percent of each covered police officers' annual salary. For fiscal year 2009, town contributions totaled \$133,672 and the fund's net asset value at June 30, 2009 was \$1,799,375.

#### **Cash Management**

The town administers a comprehensive cash management and investment program. The primary goal of the program is to meet the town's daily cash needs with a minimum cash investment while increasing the amount of cash available for investment purposes. The program seeks to minimize credit and market risks while maintaining a competitive yield for the town's portfolio. Cash temporarily idle during the fiscal year was invested in money market accounts,

certificates of deposit, U.S. government and agency securities, repurchase agreements, bankers' acceptances, commercial paper, the State Treasurer's Local Government Investment Pool (LGIP) and other approved investment instruments. During fiscal year 2009, the town's total interest income for all funds, with the exception of the Pension Trust Fund, was \$1,942,113.

#### **Risk Management**

The Town of Herndon has a risk management program, which includes employee-training programs centered on accident prevention, improving accident reporting procedures, and safety in the work place. During fiscal year 2009, numerous work place safety-training classes such as VDOT road flagger certification training and pesticide/chemical applications training were conducted. The Department of Public Works included regular weekly training sessions for all Public Works Complex staff which covered topics required by OSHA regulations, defensive driving reminders as well as other special safety concerns. In addition, both Parks and Recreation and Herndon Police departments have detailed risk management programs addressing their respective activities. These programs constitute key components of each department's agency accreditation.

The town continues to promote wellness in the work place, with the goal of controlling health insurance costs and increasing employee productivity. Health articles covering such topics as coping with stress, fitting exercise into your daily life and establishing good eating habits appeared in the quarterly employee newsletters. The town's health insurance provider, United Health Care, also disseminated quarterly newsletters containing useful and informative articles and suggestions.

#### OTHER INFORMATION

#### **Independent Audit**

The town requires that an annual independent audit be conducted on its financial statements by a certified public accountant selected through a competitive procurement process. For the year ended June 30, 2009, the firm of PBGH, LLP was retained to perform this service. PBGH's reports on the financial statements and compliance matters are located in sections two and four of this report.

#### **Awards**

#### **Tree City USA**

The Community Forest Division of the Department of Community Development received a Tree City USA award from the National Arbor Day Foundation. This is the twentieth consecutive year that the town has achieved this award, confirming the town's commitment to its tree canopy and environmental stewardship.

#### Parks and Recreation

In October 2008, the Department of Parks and Recreation was named the winner in its population category for the Gold Medal for Excellence in Park and Recreation Management from the National Recreation and Park Society. Now a four-time Gold Medal winner, Herndon is one of only three jurisdictions nation-wide to achieve this distinction.

#### **Herndon Centennial Golf Course**

The Herndon Centennial Golf Course achieved designation as a Certified Audubon Cooperative Sanctuary in fiscal year 2009, the 23<sup>rd</sup> golf course in Virginia and one of the fewer than 700 courses worldwide to receive the honor.

#### Certificate of Achievement for Excellence in Financial Reporting

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Town of Herndon, Virginia, for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2008. This was the thirty-fourth consecutive year that the government has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both accounting principles generally accepted in the United States of America and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

#### **Distinguished Budget Presentation Award**

GFOA has also awarded the town with the prestigious Distinguished Budget Presentation Award for the fiscal year beginning July 1, 2008. This is the eighteenth consecutive year that the town has achieved this honor. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communication device. In August 2009, the town's budget documents for the fiscal year beginning July 2009 were submitted to GFOA for consideration of another Distinguished Budget Presentation Award.

#### **ACKNOWLEDGEMENTS**

The Town of Herndon has established and continues to maintain a stable financial position through strong, progressive management of financial operations combined with sound accounting and financial reporting practices. Appreciation is expressed to the Mayor and the members of the Town Council for their support and guidance and for the responsible manner in which they exercise their financial stewardship of the town.

Finally, this report could not have been prepared without the dedication of the entire staff of the Department of Finance. We wish to express our appreciation to all who assisted in its preparation and to commend them for the professionalism they displayed throughout the year.

Respectfully submitted,

ARTHUR A. ANSELENE

Town Manager

MARY K. TUOHY, CPA

Director of Finance

STEPHAN A. GREENNAGEL, CPA

Stephen a. Guennagel

**Deputy Director of Finance** 

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Town of Herndon Virginia

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2008

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

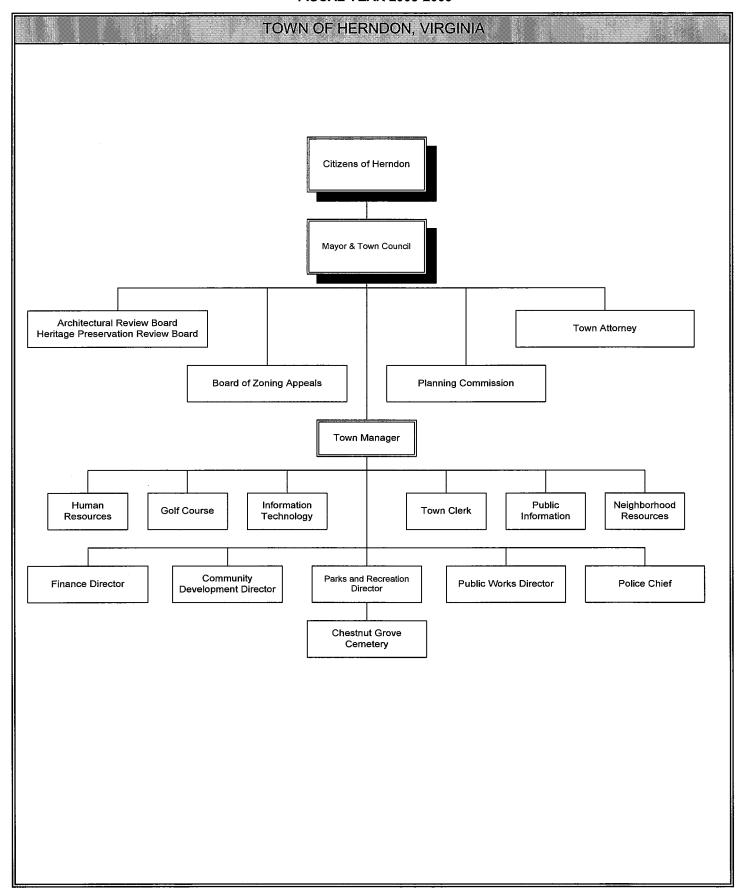
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King t. Kit

President

**Executive Director** 

#### TOWN OF HERNDON, VIRGINIA TOWN ORGANIZATION FISCAL YEAR 2008-2009





#### TOWN OF HERNDON, VIRGINIA

#### Enriching the Quality of Life and Promoting a Sense of Community

Comprehensive Annual Financial Report Year Ended June 30, 2009

Directory of Officials

#### **TOWN COUNCIL**

#### Mayor

Stephen J. DeBenedittis

#### Vice Mayor

Connie Haines Hutchinson, Vice Mayor

Richard F. Downer
Dennis D. Husch, Vice Mayor
David A. Kirby
William B. Tirrell, Sr.
Charlie D. Waddell

#### **MANAGEMENT TEAM**

#### Town Manager Arthur A. Anselene

# Town Attorney Richard B. Kaufman

William H. Ashton, II Robert B. Boxer Anne P. Curtis Gene A. Fleming Elizabeth M. Gilleran Cynthia S. Roeder Linda A. Simmons Toussaint E. Summers, Jr. Mary K. Tuohy

#### Town Clerk

Viki L. Wellershaus

Director of Information Technology
Director of Public Works
Public Information Officer
Director of Golf Course Operations
Director of Community Development
Director of Parks and Recreation
Director of Human Resources
Chief of Police
Director of Finance

#### Independent Auditor PBGH, LLP

Prepared by the Department of Finance, Town of Herndon, Virginia

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### **TOWN OF HERNDON, VIRGINIA**

www.herndon-va.gov

**FINANCIAL SECTION** 



# TOWN OF HERNDON, VIRGINIA www.herndon-va.gov





www.pbgh.com

#### INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and Members of Council Town of Herndon, Virginia Herndon, Virginia

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Herndon, Virginia (town), as of and for the year ended June 30, 2009, which collectively comprise the town's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the town's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards and specifications require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the town's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, the aggregate remaining fund information of the town as of June 30, 2009, and the respective changes in financial position and cash flows, where applicable, and the respective budgetary comparison for the General Fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 28, 2009 on our consideration of the town's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis (pages 5 to 17) and the required supplementary information (page 65) are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the town's basic financial statements. The supplementary information and supplemental schedules, as listed in the Table of Contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

The accompanying introductory and statistical sections, as listed in the Table of Contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. This information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on it.

PBGH, LLP

Harrisonburg, Virginia November 28, 2009

The following discussion and analysis of the Town of Herndon, Virginia's (town) financial statements provides an overview of the town's financial performance for the fiscal year ended June 30, 2009. Users of these financial statements are encouraged to consider the information presented here in conjunction with the town's basic financial statements and the information furnished in the transmittal letter found on page i of this report.

#### **Financial Highlights**

- The assets of the town exceeded its liabilities at the close of the fiscal year by \$114.9 million (net assets). Of this amount, \$25.0 million (unrestricted net assets) may be used to meet the town's ongoing obligations to citizens and creditors.
- The town's total net assets decreased during the fiscal year by approximately \$1.6 million. This is related primarily to decreases in the net value of capital assets due to depreciation and amortization charges. This impact was mitigated to some extent by the addition of a net \$1 million in new capital. Also affecting the year-end balance of total net assets was a decrease in such current assets as cash and temporary investments and receivables.
- Conversely, total capital assets (exclusive of depreciation) increased by \$1 million with the initiation or completion of several major capital projects, such as construction of the police sally port; installation of streetlights along South Elden Street and completion of the final design and engineering plans for the Town Shop addition. These projects as well as equipment purchases and additional infrastructure (such as streets, curbs, gutters, sidewalks, storm drainage facilities, and water and sewer mains) constructed by the town or donated by developers were added to the town's capital assets listing.
- As of the close of the current fiscal year, the town's governmental funds reported combined ending fund balances of \$15.4 million, an increase of \$187,000 from the previous fiscal year. Approximately 52% of the fund balance, which is \$8.0 million, is available for spending at the town's discretion (unreserved, undesignated fund balance).
- At the end of the current fiscal year, the unreserved fund balance for the General Fund was \$7.1 million, or almost 23% of total General Fund expenditures, excluding transfers out of the fund.
- With debt service payments made during the year, the town's outstanding principal balances for total bonded debt decreased by \$1.9 million. The amount outstanding at June 30, 2009 was \$20.5 million.

#### **Overview of the Financial Statements**

The discussion and analysis is intended to serve as an introduction to the town's basic financial statements. These basic financial statements consist of two different types, each of which presents a different view of the town's finances. The government-wide financial statements provide both long-term and short-term information about the town's overall financial condition. The fund financial statements focus on the operation of the individual funds that make up the town's government. The basic format used to display fund statement information is more detailed than the government-wide statements. The third component of the town's basic financial statements is the notes, which appear after the fund statements.

#### **Government-Wide Financial Statements**

The government-wide financial statements are designed to provide a broad overview of the town's finances, in a manner similar to private sector financial reporting. The first government-wide statement - the Statement of Net Assets — presents information on all of the town's assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial health of the town is improving or declining. In addition, nonfinancial factors, such as a change in the town's real estate assessment values or the condition of the town's facilities and infrastructure, should be considered in assessing the overall financial health of the town.

The second statement - the Statement of Activities – presents information showing how the town's net assets changed during the most recently concluded fiscal year. Changes in net assets are captured and reported as soon as the underlying event giving rise to the change occurs, regardless of when the cash is actually received or paid. Thus, certain revenues and expenses are reported in this statement for items that will result in cash flows for future periods (e.g., uncollected taxes and earned, but unused, employee annual leave).

Both government-wide financial statements segregate functions of the town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a substantial portion of their expenses through user fees and charges (business-type activities). The government-wide financial statements are segregated as follows:

<u>Governmental Activities</u> - Many of the activities, programs and services traditionally identified with government are reported here. These activities and services are Legislative, Administration, Town Attorney, Parks and Recreation, Finance, Community Development, Police and Public Works. These activities are financed primarily through property taxes, other local taxes, charges for services, and intergovernmental revenues (federal, state and local grants).

<u>Business-type Activities</u> - The town has four business-type activities, which are the Water and Sewer Fund (provides customers with water distribution and sewer conveyance); the Golf Course Fund (provides recreational golfing opportunities for citizens); the Chestnut Grove Cemetery Fund (operates and manages the Chestnut Grove Cemetery); and the Downtown Parking Enterprise Fund (operates and manages the town's Public Shared Parking program). These funds charge a variety of user fees which are dedicated to support a majority, if not all, of fund expenses.

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the town's more significant funds. A "fund" is a grouping of related accounts that is used to maintain control over resources, which have been segregated for specific activities or purposes. The town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the town can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

<u>Governmental funds</u> – Most of the town's basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can be readily converted to cash flow in and out; and (2) the balances remaining at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that assists financial statement users in determining whether there are more or fewer financial resources available in the near future to finance the town's programs and services.

<u>Proprietary funds</u> – These funds are used to account for the operation of services and activities that are financed in a manner similar to private business enterprises. Thus, costs generated by providing the activity or service are recovered primarily through user charges. Proprietary fund financial statements, like the government-wide financial statements, provide both a short-term and long-term financial view. The town uses *enterprise funds* (one type of proprietary fund) to account for the activities of the Water and Sewer Fund, Golf Course Fund, Chestnut Grove Cemetery Fund and Downtown Parking Enterprise Fund.

<u>Fiduciary fund</u> – A fiduciary fund is used to account for resources (e.g., assets) held for the benefit of a party outside of town government. The town is responsible for ensuring that the assets reported in the fund are used for their intended purpose. The town's fiduciary activities are reported in a separate statement of fiduciary net assets. The town excludes these activities from the town government-wide financial statements because the town cannot use these assets to finance its programs.

Notes to the financial statements – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements are located in the third section of this report and titled "Notes to the Financial Statements".

#### Financial Analysis of the Town as a Whole

A comparative analysis of government-wide information is as follows:

#### Statement of Net Assets:

As previously described, net assets may serve over time as a useful indicator of the town's financial position. For the most recently concluded fiscal year, the town's assets exceeded its liabilities by \$114.9 million. About 22% of the town's net assets are unrestricted and available to meet the town's ongoing obligations to citizens and creditors. The larger net asset subcomponent, labeled "Invested in capital assets, net of related debt", reflects the town's investment in capital assets (e.g., land, infrastructure, buildings, improvements, machinery and equipment, and construction in progress, net of accumulated depreciation), less any related debt used to acquire those assets that is still outstanding. The town uses its capital assets in providing services to its citizens; consequently, these assets are not readily available for future spending. Although the town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets would not likely be used to liquidate these liabilities.

During the fiscal year, the town's governmental net assets decreased by \$883,000 when compared to the prior fiscal year. This decrease can be attributed to the net decline in overall value of capital assets due to the effects of depreciation and amortization charges. Also declining were unrestricted assets due to normal operating results.

Total net assets reported in connection with the town's business-type activities also declined. This decrease was \$729,000 and represents a 2% reduction in net assets from the previous fiscal year, due to net operating losses for three of the town's four enterprise funds (i.e., Water and Sewer Fund with a net loss of \$737,000; Golf Course Fund with a net loss of \$12,000; and Chestnut Grove Cemetery with a net loss of \$132,000). Further analysis concerning the nature of these losses is discussed on the next page under "Business-type Activities".

Table 1 below presents a summary Statement of Net Assets for fiscal year 2009 in comparison to the previous fiscal year:

TABLE 1 Summary Statement of Net Assets June 30, 2009 and 2008 (in thousands)

	Gove	ernmenta	l A	ctivities	Bu	siness-ty	ре	Activitie	<u>es</u>	<u>Tota</u>	<u> </u>	
		2009		<u>2008</u>		<u>2009</u>		<u>2008</u>		<u>2009</u>		<u>2008</u>
Current and other assets Capital assets, net	\$	25,572 89,553	\$	26,857 91,835	\$	16,229 19,033	\$	16,433 19,539	\$	41,801 108,586	\$	43,290 111,374
Total assets		115,125		118,692		35,262		35,972		150,387	.,	154,664
Current and other liabilities Non-current liabilities		10,454 19,581		11,549 21,170		2,135 3,342		1,982 3,476		12,589 22,923		13,531 24,646
Total liabilities		30,035		32,719		5,477		5,458	.,	35,512		38,177
Net Assets: Invested in capital assets, net of related debt Restricted Unrestricted		72,604 1,298 11,188		72,924 1,269 11,780		15,948 - 13,837		16,309 - 14,205		88,552 1,298 25,025		89,233 1,269 25,985
Total net assets	_\$_	85,090	\$	85,973	9	29,785	\$	30,514	\$	114,875	\$	116,487

#### **Statement of Activities:**

#### **Governmental Activities**

Revenues: For the fiscal year ended June 30, 2009, revenue from governmental activities totaled \$32.8 million. Sources of revenue for fiscal year 2009 are comprised of many different types with taxes constituting the largest source of town revenues. In addition, the town received capital grants and contributions totaling \$1.2 million. Major grant-related capital projects completed this year were the installation of streetlights along South Elden Street; completion of a traffic light optimization study; and remaining reimbursements for the first phase of the Downtown Streets Improvement capital project.

Though real estate taxes constitute the largest tax source to the town, the town also assesses other local taxes and fees that are primarily consumer-related. These other local revenue sources are consumer utility taxes, bank stock taxes, cigarette taxes, business license (BPOL) fees, transient occupancy (hotel/motel) taxes, meals taxes and the town's share of the local sales tax.

Collections from the state's 5% communications tax are counted among the Town's local revenue sources. As anticipated, collections from many of the town's local taxes remained essentially flat or declined in comparison to the previous fiscal year. The current situation reflects the downturn in the regional economy and became quite evident by fall 2008.

<u>Expenses:</u> Expenses for governmental activities, including interest on debt service, totaled \$33.7 million. As indicated in Table 2, the town's three largest and highest priority programs (other than general government administration which actually represents four functional areas) are police, public works and parks and recreation. These three programs, when taken together, comprise 75% of total governmental expenses.

#### **Business-type Activities**

The town has four business-type activities, which are segregated and accounted for as enterprise funds. During the current fiscal year, business-type activities decreased the town's net assets by \$729,000. The following highlights center on the financial activities of these enterprise funds:

Water and Sewer Fund: Total operating and nonoperating revenues amounted to \$6,099,000, with water and sewer availability fees of \$520,000 accounting for almost 9% of total revenues. Interest earnings for the fund totaled \$947,000. Operating expenses of the fund, which totaled \$6,836,000, included wholesale sewer conveyance charges (\$2.22 million), wholesale water purchases (\$1.48 million) as well as \$608,000 in installment payments toward the purchase of an additional 1.0 million gallons per day (MGD) of water capacity from Fairfax Water. The fund's net assets decreased during the fiscal year by \$(662,000).

Golf Course Fund: Total operating and net nonoperating revenues amounted to \$1,519,000. Operating revenues during the current fiscal year decreased about 2% when compared to the previous fiscal year. For the current fiscal year, a total of 32,800 rounds of golf were played which is a decrease of 6% from the previous fiscal year. Operating expenses of the fund, which totaled \$1,486,000, included personal costs, turf maintenance and other operating supplies, depreciation costs and other miscellaneous expenses. Given the 6% decline in rounds of golf played, the fund's net assets decreased \$(12,000) by fiscal year end.

Chestnut Grove Cemetery Fund: Total operating and net nonoperating revenues amounted to \$459,000 and represents an increase of 25% over the previous fiscal year. A large portion of the increase is attributed to increased sales of cemetery sites, interment services and merchandise sales. During the year, the cemetery sold 147 interment lots, and performed 133 burials. Sales of monuments and other memorializing products also fare well during the year and enjoyed a 63% increase over the previous fiscal year. Operating expenses totaled \$591,000 and included depreciation expenses attributed to the administration and maintenance buildings. At the conclusion of the fiscal year, the fund's net assets decreased by \$(85,000).

<u>Downtown Parking Enterprise Fund:</u> Total operating and net nonoperating revenues amounted to \$95,000 and consisted of annual parking maintenance fees and interest earning on outstanding public shared parking promissory notes. A promissory note that had been previously considered doubtful in terms of eventual collection was partially recovered during the fiscal year by the developer. The commercial project now appears more likely to occur. Interest earnings for the fiscal year included the payment of a portion of the interest in arrears due from this developer. Operating expenses of the fund totaled \$66,000 and included depreciation expenses. At the conclusion of the fiscal year, the fund's net assets increased by \$29,000.

The following table summarizes the changes in net assets for the town for the fiscal years ended June 30, 2009 and 2008:

TABLE 2
Changes in Net Assets
Years Ended June 30, 2009 and 2008
(in thousands)

	Governmental	<b>Activities</b>	Business-typ	e Activities	<u>Total</u>		
	<u>2009</u>	<u>2008</u>	<u>2009</u>	<u>2008</u>	<u>2009</u>		<u>2008</u>
Revenues:							
Program revenues:						•	40.400
Charges for services	\$ 4,040	\$ 3,751	\$ 6,38		\$ 10,424	\$	10,169
Operating grants and contributions	1,981	2,991	52		2,501		3,514
Capital grants and contributions	1,165	1,014	7:	5 41	1,240		1,055
Total program revenues	7,186	7,756	6,97	6,982	14,165		14,738
General revenues:							
General property taxes	11,305	11,396			11,305		11,396
Other local taxes	12,353	12,713			12,353		12,713
Use of money and property	1,406	1,332	1,01	5 970	2,421		2,302
Intergovernmental non-categorical aid	43	63			43		63
Gain on sale of capital assets	_	52			-		52
Miscellaneous	529	275	36	8 282	897		557
Total general revenues	25,636	25,831	1,38	3 1,252	27,019		27,083
Total revenues	32,822	33,587	8,36	2 8,234	41,184		41,821
Expenses:							
General government administration	5,749	5,399			5,749		5,399
Parks and recreation	4,659	4,463			4,659		4,463
Community development	1,950	1,652			1,950		1,652
Police	9,257	8,759			9,257		8,759
Public works	11,230	11,278			11,230		11,278
Interest	814	876			814		876
Water and sewer	01.1	-	6,83	6 6,693	6,836		6,693
Golf course	_	_	1,53		1,530		1,564
Chestnut Grove cemetery	_	_	70	•	705		653
Downtown parking	-	_	6		66		278
Total expenses	33,659	32,427	9,13	7 9,188	42,796		41,615
Changes in net assets before transfers	(837)	1,160	(775	(954)	(1,612)		206
Transfers	(46)	(82)	4	6 <u>82</u>	-		-
Changes in net assets	(883)	1,078	(729	) (872)	(1,612)		206
Net assets, July 1	85,973	84,895	30,51	4 31,386	116,487		116,281
Net assets, June 30	\$ 85,090	\$ 85,973	\$ 29,78	5 \$ 30,514	\$ 114,875	\$	116,487

#### FINANCIAL ANALYSIS OF THE TOWN'S FUNDS

Governmental funds - The General Fund is the major governmental fund of the town. At the end of the current fiscal year, the unreserved, undesignated fund balance was \$5.6 million and represents 18% of the General Fund's total expenditures for fiscal year 2009. The remainder of fund balance is reserved to indicate that it is not available for new spending because it has already been committed to liquidate contracts and purchase orders of the prior fiscal year, reserved for future fiscal year expenditures or restricted for other purposes. The fund balance of the town's General Fund increased by \$6,000 during the fiscal year, which is significant since the budgeted decline was projected at \$2,061,000. Key factors for this difference between budgeted and actual results are as follows:

- Various short-term and medium-term investment instruments assigned to the governmental funds earned approximately \$927,000 in interest earnings during the fiscal year. Unlike the previous fiscal year, the accounting and reporting requirements under GASB Statement Number 31 had a substantial effect, since the adjusted value of many of the town's investments were significantly above the corresponding market value at fiscal year end.
- Only one major local tax source (business license fees) enjoyed a significant increase over the previous fiscal year.
- The more common theme, though, was for major local tax sources to experience stagnant or moderate declines in comparison to the previous fiscal year. Tax sources which fell into this category were transient lodging taxes (with a decrease of 7%); local sales taxes (with a decrease of almost 9%); meals taxes (with a decrease of almost 5%); and the town's share of the state-wide 5% communications tax (with a decrease of almost 7%).
- Court fees remitted from Fairfax County were about the same as amounts collected during the previous fiscal year. As noted over the past several years, court fines are difficult to predict since the imposition of these fines is up to the discretion of the presiding judge. Some judges favor community service sentencing in lieu of monetary fines while others adhere to increased financial sanctions.
- Intergovernmental revenues, which totaled \$3,620,000, included grant reimbursements from Fairfax County for its agreed share of operating costs associated with the Neighborhood Resource Center and the Bilingual Housing Specialist grant. Also included were state grant reimbursements associated with the South Elden Street capital project. Federal grant reimbursements received were for the remaining segment of the first phase of the Downtown Streets Improvement capital project; the purchase of alternative fuel vehicles; and the completion of a traffic signal optimization study.
- Expenditures during the fiscal year included police overtime costs. To protect and reassure the general public, police presence continued to be directed to Town-sponsored activities and other community events. Slightly declining for the current fiscal year were fuel costs for the town's fleet of police cruisers.
- The fiscal year included expenditures related to outside legal counsel engaged to assist staff and Town Council in inter-jurisdictional issues. Also incurred during the fiscal year were costs for the town's contracted police prosecutions attorney.

- Parks and recreation costs for the current fiscal year included staffing and operating costs associated with the Community Center operations, including the additional areas constructed under the Phase IV expansion. Also incurred were costs to replace aging recreation equipment and to acquire additional equipment and furnishings for further outfitting the new Phase IV program spaces.
- Current fiscal year costs include zoning enforcement staff in the Department of Community Development. The team of inspectors is charged with enforcing the town's zoning ordinances which deal with residential over-occupancy in neighborhoods.
- Costs in the Department of Public Works are related to the maintenance of town streets, sidewalks, storm drainage, grounds, buildings, park lands and other town-owned or townmanaged facilities. Also included were costs for repair, maintenance and fuel for the town's fleet of vehicles and equipment.
- Debt service costs for the current fiscal year were almost \$303,000 less than the previous fiscal year primarily due a reduction in annual principal payments. The principal amount paid during the current fiscal year on the town's 1994 refunding bonds was \$240,000 less than the amount paid during the previous fiscal year.

Proprietary funds - The town's enterprise funds, which are a type of proprietary fund, provide the same type of information found in the government-wide financial statements, but in greater detail. At June 30, 2009 the unrestricted net assets for each of the four enterprise funds were as follows:

- Water and Sewer Fund with an amount of \$12,326,000
- Golf Course Fund with an amount of \$625,000
- Chestnut Grove Cemetery Fund with an amount of \$325,000
- Downtown Parking Enterprise Fund with an amount of \$560,000

Other factors concerning the finances of these four funds have already been addressed in the discussion of the town's business-type activities which appeared on pages 9 and 10.

#### **GENERAL FUND BUDGETARY HIGHLIGHTS**

The final amended budget appropriation, which includes expenditures and transfers out, was approximately \$1.21 million (or about 4%) more than the original budget. The increase is related to the town's only budget amendment which added the June 30, 2008 outstanding purchase orders and authorized reserves as July 1, 2008 carry-over appropriations.

Actual revenues were \$338,000 (about 1%) less than final budget amounts. With the exception of business license fees, much of this variance is related to the stagnant or (in some cases substantial) decline in other local taxes. A large variance of \$3.72 million between actual expenditures (including transfers out) and the final budget was due to several circumstances. Comparing the final budget to actual revenues and expenditures reveals the following highlights:

Actual revenues from other local taxes were only 1% (\$140,000) above budgeted amounts. Noticeable collection declines for several consumer-sensitive revenue sources such as transient lodging taxes, meals taxes, local sales taxes and the State's 5% communications tax were evident.

- Conversely, business license fees collected were substantially higher (at 21%) than the corresponding budget projection and garnered \$598,000 more than originally anticipated.
- Revenues from permits, privilege fees and regulatory licenses were slightly less than 9% above budgeted amounts. Current fiscal year collections increased considerably in comparison to previous fiscal year mostly due to the imminent construction of a new residential subdivision parallel to Van Buren Street and the W&OD Trail.
- Interest earnings and rental payments together were 9% above budget projections. Interest earnings from the investment of temporarily idle cash balances totaled \$431,000. The town's commercial property at 397 Herndon Parkway, which was fully leased by the end of the previous fiscal year, contributed \$479,000 in rental payments to the town.
- Actual revenue from charges for services was approximately 2% above budgeted amounts.
   This increase is attributed to recreation program revenues, which ended the fiscal year with \$54,000 more in actual revenues than initially anticipated.
- An anticipated VDOT grant reimbursement under the Revenue Sharing Program and a Regional Surface Transportation Program grant for the Herndon Parkway intersection study did not occur during the fiscal year. These two budgeted grant sources totaled \$660,000.
- Expenditure amounts for all operating departments (with the exception of grants) were less than the final budgets due to personnel vacancies, less than anticipated operating costs and delayed acquisition of vehicles and other capital equipment. Also impacting the final budget was the first budget amendment in July 2008 which established fiscal year 2009 carry-over appropriations for the June 30, 2008 outstanding purchase orders and authorized reserves.
- Budget amounts for grant expenditures did not include federal pass-through grants administered by the VDOT as well as a federal Department of Justice grant for police gang task force activities.
- Included in the town's final budget were transfers for various capital projects that either were
  deferred or will be funded directly in the future through state or federal grants. Thus, actual
  transfers out from the General Fund to the Capital Projects Fund were significantly less than
  originally anticipated

#### **Capital Assets**

The town's investment in capital assets at June 30, 2009, which amounted to approximately \$108.6 million (net of accumulated depreciation and amortization), is summarized in Table 3. For comparative purposes, amounts from the previous fiscal year are also displayed.

TABLE 3 Capital Assets June 30, 2009 and 2008 (In thousands)

	Governmental Activities		Business-ty	pe Activities	<u>Tota</u>	al
	2009	2008	2009	<u>2008</u>	<u>2009</u>	<u>2008</u>
Capital assets, not being depreciated:						
Land	\$ 25,609	\$ 25,609	\$ 3,418	\$ 3,418	\$ 29,027	\$ 29,027
Construction in progress	787	654	265	318	1,052	972
Total capital assets, not						
being depreciated	26,396	26,263	3,683	3,736	30,079	29,999
Capital assets, being depreciated:						
Infrastructure	74,300	74,129	-	-	74,300	74,129
Buildings	39,410	39,229	3,580	3,580	42,990	42,809
Improvements other than buildings	10,126	10,126	27,042	26,447	37,168	36,573
Machinery and equipment	10,223	9,670	2,477	2,459	12,700	12,129
Leasehold improvements	146	146	-	-	146	146
Furniture and fixtures	1,719	1,719	208	208	1,927	1,927
Intangibles		-	169	169	169	169
Total capital assets,						
being depreciated	135,924	135,019	33,476	32,863	169,400	167,882
Less total accumulated						
depreciation	(72,767)	(69,447)	(18,126)	(17,060)	(90,893)	(86,507)
Total capital assets being						
depreciated, net	63,157	65,572	15,350	15,803	78,507	81,375
Capital assets, net	\$ 89,553	\$ 91,835	\$ 19,033	\$ 19,539	\$108,586	\$111,374

During the fiscal year, the town incurred expenditures for several major capital projects and information systems improvements. Expenditures involving conceptual studies and initial design plans will, in all likelihood, result in the construction of major facilities and street infrastructure within the next several years.

Major capital expenditures incurred during the fiscal year were for the following capital projects:

 Storm Drain Easements/Construction: Construction of the Park Avenue storm drainage improvement was completed during the fiscal year. This project included the installation of reinforced concrete pipe, curb and gutter, and sidewalk.

- Traffic Signal and Automated Control Systems: The town was successful in obtaining a VDOT grant to perform an optimization study of signal timing and length at five main intersections. This study, which was completed by fiscal year-end, was conducted by one of the town's traffic engineering and consulting firms.
- Police Sally Port: This building project of approximately 550 square feet is an addition to the department's existing building and provides for the secure transfer of detainees from police vehicles to the processing area within the police station. The project was completed on time and within the budget allocated.
- Minor Road Construction: A number of minor repairs and repaving of damaged street sections (as well as pothole repairs) were undertaken. Also included in the work plan were extensive repairs or replacements of damaged concrete curbs and gutters.
- Town Shop Improvements: Architectural and engineering designs for this approximately 5,000 square foot addition to the town shop maintenance facility was completed during the fiscal year. The design plans include an additional drive-through vehicle maintenance bay and two levels of additional storage space. The project was advertised in April 2009 and a contract awarded in June 2009. Construction is to begin at the start of the next fiscal year.
- South Elden Street Improvements: Additional street amenities were installed as part of this \$11 million road improvement project. The road-widening segments of this project were completed by VDOT in December 2006, using funds from federal, state and town sources. During fiscal year 2009, streetlights were installed. The last enhancement of this project is the installation of crosswalks, which is scheduled for fall 2009.
- Pearl, Nash, Oak, Wood Streets Improvements: This project addresses storm drainage, sidewalks and roadway improvements within an older neighborhood. Surveying was undertaken and a concept plan developed. Plans for the storm drainage system are expected to tie into an adjacent subdivision currently under construction.
- Major Road Resurfacing: Current fiscal expenditures represent the remaining segment of much larger project initiated during the previous fiscal year. The project provided major maintenance (repaving) of selected sections of the town's arterial street network through a cost-sharing program in conjunction with VDOT.
- Information Systems Improvements: Included as an integral component of the town's information systems and telecommunications master plan is the systematic replacement of older PC's, file servers and laptops on a lifecycle basis. During the fiscal year, approximately \$184,000 was expended on replacement of fifty older PC's, ten ruggedized field laptops used by police, and one file server. In addition, substantial attention was focused on completion of the town-wide Customer Relationship Management (CRM) service portal. The portal is expected to be ready for public use in fall 2009.
- Sewer Pump Station Replacement Project: The final portions of the sewer pump station reconstruction, which was initiated during the previous fiscal year, were completed. This sewer pump station serves the Four Season's neighborhood. Included in the project was the replacement of the two pumping units as well as all electrical and mechanical components.

Waterline Replacement Projects: Construction of the Runnymede Park water main was completed during the 2008 summer. Also undertaken were the final design plans and engineering specifications for replacing the Grace Street water main. This project is scheduled to begin during the 2009 summer.

Additional information concerning the town's capital assets can be found in Note 6 of the financial statements.

#### LONG-TERM DEBT

At June 30, 2009, the Town's long-term liabilities, exclusive of compensated absences and amounts to be repaid within one year, totaled \$18,555,000. Of this amount, \$15,634,000 is a liability attributed to governmental activities with the remaining \$2,921,000 attributed to business-type activities. The Town's maximum legal debt margin available, as permitted by the Commonwealth of Virginia is \$441 million. The margin's computation is based on 10% of the assessed value of real estate subject to taxation less applicable bonded debt outstanding.

The ratio of net bonded debt to assessed valuation and the amount of bonded debt per capita are useful indicators of the town's debt position. Data for the Town at June 30, 2009 is as follows:

Estimated Population	Assessed Valuation of Taxable Real Property	Governmental Net Bonded Debt	Ratio of Debt to Assessed Valuation	Net Bonded Debt per Capita
23,476	\$4,584,232,976	\$17,438,886	.0038	\$743

The town maintains an "AA+" rating from Standard & Poor's Credit Market Services, an "AA+" from Fitch Ratings, Inc. and an "Aa1" from Moody's Investors Service, Inc. These credit ratings are one of the highest among towns in Virginia.

More detailed information concerning the town's long-term obligations is presented in Note 7 of the financial statements.

#### **ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES**

The following economic factors are reflected in the town's adopted budget for fiscal year 2010:

- The percentage change in real property assessed value as of January 1, 2009 was a significant decline of 15% below the assessments of the previous year. All of the decline occurred within the residential sector of the tax base.
- In response to the large decline in assessed real property values, the town's real estate tax rate was increased for the first time in more than thirty years. The rate increased from \$0.24 per \$100 of assessed value to \$0.26 per \$100 of assessed value.
  - The July 2009 unemployment rate in Fairfax County (which includes the Town of Herndon) is estimated at 5.2% compared to the actual rate of 3.2% in July 2008. In comparison, Virginia's seasonally unadjusted unemployment rate for July 2009 is estimated at 6.9% and the U.S. unemployment rate is estimated at 9.4%.

Only one local revenue source, business license fees, increased significantly during fiscal year 2009. Faced with the prospect of a continuing slow down in local economic activity, and coupled with a continued, though moderating, downturn in the housing market, the combined budget projections for fiscal year 2010 for transient lodging taxes, meals taxes, sales taxes and the town's share of the state's 5% communications taxes were reduced 4% below the revised, combined estimates for fiscal year 2009.

The total adopted fiscal year 2010 budget, including interfund transfers, is \$41,129,000 which is about 6% less than the original budget for fiscal year 2009. The decrease reflects the somber realities posed by the economy and the town's response to these challenges. For fiscal year 2010, two positions were eliminated from the list of authorized full and part time town positions and nine vacant positions will remain vacant (i.e., "frozen") and unfunded for FY 2010.

Even with lean economic times, major capital improvement program initiatives began in prior fiscal years will continue to advance for fiscal year 2010. Included are the following projects:

- \$400,000 to continue the study of significant transportation improvements at three Herndon Parkway intersections. Funding for this project is through a federal Regional Surface Transportation Program (RSTP) grant.
- \$715,000 in VDOT Enhancement Grant funding for the second phase of the Downtown Streets Improvement capital project. This project widens and enhances the streetscape with brick sidewalks, raised tree planter beds and other features consistent with the town's "Downtown Streetscape" standards.
- \$132,000 in Northern Virginia Transportation Authority CMAQ grant funding to construct a W&OD Trail overpass over Crestview Drive. The overpass will promote trail safety and prevent vehicle and trail user conflicts. Increasing traffic volumes along Crestview Drive are making such conflicts more problematic.
- \$275,000 for purchase and replacement of selected vehicles and equipment.

#### **CONTACTING THE TOWN'S FINANCIAL MANAGEMENT**

This financial report is designed to provide a general overview of the town's finances and to demonstrate the town's accountability for the money it receives. If you have any questions about this report or need additional financial information, please contact the Town of Herndon, Department of Finance, P.O. Box 427, Herndon, VA 20172-0427.

# STATEMENT OF NET ASSETS June 30, 2009

	Activities		Activities		Totals
\$		\$	14,915,256	\$	32,912,469
	266,262		-		266,262
	5,099,632		-		5,099,632
	965,617		1,094,487		2,060,104
	88,631		94,742		183,373
	467,508		-		467,508
	232,837		74,230		307,067
	63,951		1,000		64,951
	-		215,498		215,498
	202,640		(202,640)		-
	187,532		36,476		224,008
	•		·		
	25.609.211		3,418,338		29,027,549
	• •		-		74,299,462
			3 579 748		42,990,094
					37,167,325
			-		145,823
			2 477 172		12,700,452
					1,926,750
	1,719,192				169,560
	700 000				1,051,189
	· · · · · · · · · · · · · · · · · · ·				
					(90,892,363 150,386,713
	110,124,001		00,202,102		100,000,110
	803,673		1,559,438		2,363,111
	615,037		60,407		675,444
	776,143		227,643		1,003,786
	266,442		-		266,442
	5,050,050		_		5,050,050
	2,576		-		2,576
	2,565,748		238,598		2,804,346
	373,901		49,099		423,000
	2.348.175		173.310		2,521,485
					20,401,271
					35,511,511
•					····································
	72 604 103		15 947 667		88,551,770
	12,004,103		10,047,007		00,001,170
	4 200 225				1,298,335
			13 837 150		25,025,097
	11,167,939				
\$	85,090,377	\$	29,784,825	\$	114,875,202
	\$	266,262  5,099,632 965,617 88,631 467,508 232,837 63,951 - 202,640 187,532  25,609,211 74,299,462 39,410,346 10,125,707 145,823 10,223,280 1,719,192 - 786,626 (72,766,889) 115,124,581  803,673 615,037 776,143 266,442 5,050,050 2,576 2,565,748 373,901  2,348,175 17,232,459 30,034,204  72,604,103 1,298,335 11,187,939  \$85,090,377	5,099,632 965,617 88,631 467,508 232,837 63,951 - 202,640 187,532 25,609,211 74,299,462 39,410,346 10,125,707 145,823 10,223,280 1,719,192 - 786,626 (72,766,889) 115,124,581 803,673 615,037 776,143 266,442 5,050,050 2,576 2,565,748 373,901 2,348,175 17,232,459 30,034,204 72,604,103 1,298,335 11,187,939 \$ 85,090,377 \$	5,099,632       -         965,617       1,094,487         88,631       94,742         467,508       -         232,837       74,230         63,951       1,000         -       215,498         202,640       (202,640)         187,532       36,476         25,609,211       3,418,338         74,299,462       -         39,410,346       3,579,748         10,125,707       27,041,618         145,823       -         10,223,280       2,477,172         1,719,192       207,558         -       169,560         786,626       264,563         (72,766,889)       (18,125,474)         115,124,581       35,262,132         803,673       1,559,438         615,037       60,407         776,143       227,643         266,442       -         5,050,050       -         2,576       -         2,565,748       238,598         373,901       49,099         2,348,175       173,310         17,232,459       3,168,812         30,034,204       5,477,307 <t< td=""><td>5,099,632       -         965,617       1,094,487         88,631       94,742         467,508       -         232,837       74,230         63,951       1,000         -       215,498         202,640       (202,640)         187,532       36,476         25,609,211       3,418,338         74,299,462       -         39,410,346       3,579,748         10,125,707       27,041,618         145,823       -         10,223,280       2,477,172         1,719,192       207,558         -       169,560         786,626       264,563         (72,766,889)       (18,125,474)         115,124,581       35,262,132         803,673       1,559,438         615,037       60,407         776,143       227,643         266,442       -         5,050,050       -         2,576       -         2,565,748       238,598         373,901       49,099         2,348,175       173,310         17,232,459       3,168,812         30,034,204       5,477,307         <t< td=""></t<></td></t<>	5,099,632       -         965,617       1,094,487         88,631       94,742         467,508       -         232,837       74,230         63,951       1,000         -       215,498         202,640       (202,640)         187,532       36,476         25,609,211       3,418,338         74,299,462       -         39,410,346       3,579,748         10,125,707       27,041,618         145,823       -         10,223,280       2,477,172         1,719,192       207,558         -       169,560         786,626       264,563         (72,766,889)       (18,125,474)         115,124,581       35,262,132         803,673       1,559,438         615,037       60,407         776,143       227,643         266,442       -         5,050,050       -         2,576       -         2,565,748       238,598         373,901       49,099         2,348,175       173,310         17,232,459       3,168,812         30,034,204       5,477,307 <t< td=""></t<>

# TOWN OF HERNDON, VIRGINIA

Exhibit A-2

# STATEMENT OF ACTIVITIES Year Ended June 30, 2009

	•		Son los on limited	1	!		
		Charges	Operating Grants and	Capital Grants and	Net (Expense) Governmental	Net (Expense) Kevenue and Changes in Net Assets Governmental Business-type	iges in Net Ass
Functions/Programs	Expenses	for Services	Contributions	Contributions	Activities	Activities	Totals
Primary Government:							
Governmental activities:						,	
Legislative	\$ 654,002	' ↔	' &>	ا ج	\$ (654,002)	, \$	\$ (654,002)
Administration	3,226,320	20,650	195,616	•	(3,010,054)	•	(3,010,054
Town afforney	519,437	•	•	•	(519,437)	1	(519,437
	A 658 071	2 551 346	•	,	(2 107 625)	r	(2 107 625)
rarks and recreation	1,000,000	2,001,040	ı		(027,101,1)		(007,100)
Finance	1,348,980	421,730	•	•	(927,190)	•	(321,15
Community development	1,950,546		•		(1,950,546)	•	(1,950,546)
Police	9.257.315	579,682	1,045,779	•	(7,631,854)	•	(7,631,854)
Public works	11,229,645	466,595		1.164.938	(8,858,825)	•	(8,858,825)
Interest	813,800				(813,800)	1	(813,800)
Total and an annual and an	33 650 016	4 040 063	1 980 682	1 164 938	(26 473 333)	1	(26.473.333)
lotal governmental activities	212,000	200,	1				
Business-type activities:	000	270 070	540 744	75 420		(1 862 674)	(1 862 671)
water and sewer	01 t'000'0	10,070,4	200	271,01		(60.042)	(60.042)
Golf course	1,530,464	1,469,522	•	•	•	(300,342)	6,00)
Chestnut Grove cemetery	704,690	536,054		•	•	(168,636)	(166,636)
Downtown parking	65,844	•	•	1		(65,844)	(65,844)
Total business-type activities	9.137.411	6,384,187	519,711	75,420	•	(2,158,093)	(2,158,093)
Total government	\$ 42,796,427	\$ 10,424,250	\$ 2,500,393	\$ 1,240,358	(26,473,333)	(2,158,093)	(28,631,426)
	General Revenues:	nes:					
	Taxes:						
	General property	roperty			11,305,328	•	11,305,328
	Business licenses	licenses			3,458,908	•	3,458,908
	Transient	Transient occupancy			2,493,698	•	2,493,698
	Local sales	Signature			1,511,792	,	1,511,792
	Other local taxes	al faxes			4.888.870	•	4,888,870
	Revenues n	Revenues not restricted to specific programs	pecific programs	10	89,937	•	786,68
	Interdovernr	Intergovernmental non-categorical aid	gorical aid		42,626	•	42,626
	Use of mone	Use of money and property	<b>.</b>		1,406,066	1,014,947	2,421,013
	Miscellaneous	Sn			439,355	367,475	806,830
	Transfers	) 			(46,252)	46,252	
	, [	100000000000000000000000000000000000000	, in the second		25 590 328	1 428 674	27 019 002
	i orai generari	i otal general revenues and ulansiers	iisia o		7,000,00		2,2,2,1

(1,612,424) 116,487,626

(729,419) 30,514,244

(883,005) 85,973,382

Change in net assets Net assets, July 1

Net assets, June 30

\$ 114,875,202

29,784,825

↔

\$ 85,090,377

#### TOWN OF HERNDON, VIRGINIA

Exhibit A-3 Page 1

#### BALANCE SHEET GOVERNMENTAL FUNDS June 30, 2009

	_	General	 Capital Projects Fund	Go	Other vernmental Funds	G	Total overnmental Funds
ASSETS							
Cash, cash equivalents and							
temporary cash investments	\$	10,174,806	\$ 6,256,519	\$	1,565,888	\$	17,997,213
Cash with fiscal agent		-	266,262		-		266,262
Receivables (net of allowance							
for doubtful accounts):		E 000 633			_		5,099,632
Property taxes		5,099,632	-		_		965,617
Accounts and other services		965,617	25.000		12 650		•
Accrued interest		39,945	35,028		13,658		88,631
Due from other governments		405,359	62,149		-		467,508
Inventories		232,837	-		-		232,837
Prepaid costs		63,951	-		-		63,951
Advances to other funds		400,140	 				400,140
Total assets	\$	17,382,287	\$ 6,619,958	\$	1,579,546	\$	25,581,791

Exhibit A-3 Page 2

## BALANCE SHEET GOVERNMENTAL FUNDS June 30, 2009

	General	Capital Projects Fund		Other Governmental Funds		G	Total overnmental Funds
LIABILITIES AND FUND BALANCES							
Liabilities:							
Accounts payable	\$ 590,582	\$	183,118	\$	29,973	\$	803,673
Accrued payroll	615,037		-		-		615,037
Accrued liabilities - other	571,826		204,317		-		776,143
Retainage payable	-		2,576		-		2,576
Deferred revenue	5,222,139		-		-		5,222,139
Deposits	2,565,748		-		-		2,565,748
Advances from other funds	 -		197,500		-		197,500
Total liabilities	 9,565,332		587,511		29,973		10,182,816
Fund Balances:							
Reserved for:							
Inventories	232,837		-		-		232,837
Prepaid costs	63,951		-		-		63,951
Loan to Capital Projects Fund	197,500		-		-		197,500
Loan to Cemetery Fund	202,640		-		_		202,640
Cemetery perpetual care Unreserved:	-				1,298,335		1,298,335
Designated for encumbrances Designated for subsequent	479,420		-		-		479,420
years' expenditures: General Fund	1,067,728						1,067,728
Capital Projects Funds	1,007,720		3,716,055		- 165,574		3,881,629
Undesignated:	-		3,7 10,033		100,074		5,001,029
General Fund	5,572,879		_		_		5,572,879
Capital Projects Funds	 -		2,316,392		85,664		2,402,056
Total fund balances	 7,816,955		6,032,447		1,549,573		15,398,975
Total liabilities and fund balances	\$ 17,382,287	\$	6,619,958	\$	1,579,546	\$	25,581,791

## Exhibit A-4

## RECONCILIATION OF THE BALANCE SHEET OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF NET ASSETS June 30, 2009

	 <del></del>		
Total Fund Balances - Governmental Funds		\$	15,398,975
Amounts reported for governmental activities			
in the Statement of Net Assets are different because:			
Capital assets used in governmental activities			
are not current financial resources and, therefore,			
not reported in the governmental funds.			
Governmental capital assets	\$ 162,319,647		
Less accumulated depreciation	(72,766,889)		
Net Capital Assets		•	89,552,758
Deferred revenue represents amounts that			
were not available to fund current expenditures			
and, therefore, is not reported as revenue in the			
governmental funds.			172,089
Long-term debt issuance costs are deferred and			
amortized in the Statement of Activities but the effect			
of issuance costs are recorded in the governmental			
funds in the current period.			187,532
Long-term liabilities, including bonds payable,			
are not due and payable in the current period and,			
therefore, are not reported as liabilities in the			
governmental funds.			
Bonds payable, including unamortized premiums and discounts	(17,207,449)		
Note payable	(195,000)		
Compensated absences	(2,178,185)		
Interest payable	(266,442)		
Other postemployment benefits	(373,901)	-	
			(20,220,977)
Net assets of governmental activities		\$	85,090,377
<del>-</del>			<del></del>

Exhibit A-5 Page 1

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended June 30, 2009

	General	Capital Projects Fund	Other Governmental Funds	Total Governmental Funds
Revenues:				
General property taxes	\$ 11,315,372	\$ -	\$ -	\$ 11,315,372
Other local taxes	12,353,268	-	-	12,353,268
Permits, privilege fees and				
regulatory licenses	361,280	-	-	361,280
Fines and forfeitures	593,631	-	-	593,631
Use of money and property	910,128	420,330	75,608	1,406,066
Charges for services	3,158,288	-	-	3,158,288
Miscellaneous	18,482	300,000	-	318,482
Intergovernmental	2,754,078	263,022	-	3,017,100
Total revenues	31,464,527	983,352	75,608	32,523,487
Expenditures:				
Current:				
Legislative	651,245	-	-	651,245
Administration	2,443,752	-	-	2,443,752
Town attorney	522,946	-	-	522,946
Parks and recreation	3,896,866	-	-	3,896,866
Finance	1,291,102	-	-	1,291,102
Community development	1,853,933	-	-	1,853,933
Police	8,662,952	-	-	8,662,952
Public works	9,049,695	-	-	9,049,695
Grants	169,494	-	=	169,494
Capital outlay	-	1,144,971	209,724	1,354,695
Debt service:				
Principal	1,714,623	-	-	1,714,623
Interest and fiscal charges	800,142	-		800,142
Total expenditures	31,056,750	1,144,971	209,724	32,411,445
Revenues over (under) expenditures	407,777	(161,619)	(134,116)	112,042

Exhibit A-5 Page 2

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended June 30, 2009

	 General	Capital Projects Fund		Other Governmental Funds		G	Total overnmental Funds
Other financing sources (uses): Proceeds from sale of capital assets Transfers in Transfers out	\$ 120,873 - (522,500)	\$	- 216,500 -	\$	335,356 (75,608)	\$	120,873 551,856 (598,108)
Total other financing sources (uses), net	 (401,627)	· · · · ·	216,500		259,748		74,621
Net change in fund balances	6,150		54,881		125,632		186,663
Fund balances, July 1	 7,810,805		5,977,566		1,423,941		15,212,312
Fund balances, June 30	\$ 7,816,955	\$	6,032,447	\$	1,549,573	\$	15,398,975

Exhibit A-6

## RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES Year Ended June 30, 2009

		nmental nds
Net change in fund balances - total governmental funds		\$ 186,663
Reconciliation of amounts reported for governmental activities in the Statement of Activities:		
Governmental funds report capital outlays as expenditures.  However, in the Statement of Activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlays in the current period.  Expenditure for capital assets  Donated capital assets	\$ 1,236,989 169,792	
Less depreciation expense  Excess of depreciation over capital outlay	(3,396,242)	(1,989,461)
The net effect of various miscellaneous transactions involving capital assets (i.e. sales, trade-ins, and donations) is to decrease net assets.		(293,080)
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds.  Change in deferred revenue		8,111
Bond proceeds provide current financial resources to governmental funds, but issuing debt increases long-term liabilities in the Statement of Net Assets. Repayment of bond principal is an expenditure in the governmental funds, but repayment reduces long-term liabilities in the Statement of Net Assets.		
Principal repayments: General obligation debt		1,714,623
Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore are not reported as expenditures in		
governmental funds. Accrued interest Compensated absences Other postemployment benefits Amortization of premium, discounts and financing costs	4,520 (122,302) (373,901) (18,178)	
	,	(509,861)
Change in net assets of governmental activities		\$ (883,005)

Exhibit A-7 Page 1

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL - GENERAL FUND Year Ended June 30, 2009

	Dodosto	I. A 4	A -41	Variance with
		l Amounts Final	Actual Amounts	Final Budget Over (Under)
	Original	Fillal	Amounts	Over (Onder)
Revenues:				
General property taxes	\$ 11,396,200	\$ 11,396,200	\$ 11,315,372	\$ (80,828)
Other local taxes	12,213,200	12,213,200	12,353,268	140,068
Permits, privilege fees and				
regulatory licenses	333,000	333,000	361,280	28,280
Fines and forfeitures	566,900	566,900	593,631	26,731
Use of money and property	833,400	833,400	910,128	76,728
Charges for services	3,097,990	3,097,990	3,158,288	60,298
Miscellaneous	40,000	40,000	18,482	(21,518)
Intergovernmental	3,322,068	3,322,068	2,754,078	(567,990)
		04.000.750	04 404 507	(000,004)
Total revenues	31,802,758	31,802,758	31,464,527	(338,231)
Expenditures:				
Current:				
Legislative	639,395	657,772	651,245	(6,527)
Administration	2,578,202	2,644,592	2,443,752	(200,840)
Town attorney	507,562	600,986	522,946	(78,040)
Parks and recreation	3,947,556	4,042,302	3,896,866	(145,436)
Finance	1,294,247	1,298,085	1,291,102	(6,983)
Community development	1,965,987	2,055,712	1,853,933	(201,779)
Police	8,740,758	8,772,968	8,662,952	(110,016)
Public works	9,404,674	10,328,459	9,049,695	(1,278,764)
Grants		9,413	169,494	160,081
Debt Service:		-,	, ,	•
Principal	1,714,623	1,714,623	1,714,623	-
Interest and fiscal charges	842,022	842,022	800,142	(41,880)
morost and notal sharges		-,-,-	, .	
Total expenditures	31,635,026	32,966,934	31,056,750	(1,910,184)
Revenues over (under)				
expenditures	167,732	(1,164,176)	407,777	1,571,953

Exhibit A-7 Page 2

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND Year Ended June 30, 2009

	 Budgeted	Amo	ounts	Actual		ariance with inal Budget
	Original Final			 Amounts	0	ver (Under)
Other financing sources (uses): Proceeds from sale of capital assets Issuance of debt	\$ 21,000 1,415,000 (2,457,500)	\$	21,000 1,415,000 (2,332,500)	\$ 120,873 - (522,500)	\$	99,873 (1,415,000) 1,810,000
Transfers out  Total other financing uses, net	 (1,021,500)		(896,500)	 (401,627)		494,873
Net change in fund balance	 (853,768)		(2,060,676)	 6,150		2,066,826
Fund balance, July 1	 853,768		2,060,676	 7,810,805		5,750,129
Fund balance, June 30	\$ _	\$	-	\$ 7,816,955	\$	7,816,955

Exhibit A-8 Page 1

## STATEMENT OF NET ASSETS PROPRIETARY FUNDS June 30, 2009

		Business-type Activities - Enterprise Funds							
		Major Funds		Nonmajor Fund					
	Water		Chestnut	Downtown					
	and	Golf	Grove	Parking					
	Sewer	Course	Cemetery	Enterprise	Totals				
ASSETS									
Current Assets:									
Cash, cash equivalents and									
temporary cash investments	\$ 13,211,817	\$ 759,738	\$ 632,755	\$ 310,946	\$ 14,915,256				
Receivables (net of allowance									
for doubtful accounts):									
Accounts and other services	1,078,700	2,760	855	12,172	1,094,487				
Accrued interest	67,413	3,641	3,117	20,571	94,742				
Inventories	50,246	23,984	-	-	74,230				
Prepaid costs	-	-	-	1,000	1,000				
Current notes receivable			-	35,368	35,368				
Total current assets	14,408,176	790,123	636,727	380,057	16,215,083				
Noncurrent Assets:									
Notes receivable (net of allowance									
for doubtful accounts)	_		-	180,130	180,130				
Deferred bond costs, net of accumulated				•	·				
amortization	-	-	36,476	-	36,476				
Capital assets:									
Land	200,000	1,621,574	718,500	878,264	3,418,338				
Buildings	· <u>-</u>	2,316,728	1,263,020	-	3,579,748				
Improvements other than buildings	22,781,493	2,355,191	1,444,889	460,045	27,041,618				
Machinery and equipment	1,569,480	834,193	73,499	-	2,477,172				
Furniture and fixtures	194,920	5,918	6,720	-	207,558				
Intangibles	169,560	-	-	-	169,560				
Construction in progress	264,563	-	-	-	264,563				
Less accumulated depreciation			(107.070)	(004 000)	(40.405.474)				
and amortization	(14,201,914)	(3,072,477)	(487,050)	(364,033)	(18,125,474)				
Total capital assets (net of									
accumulated depreciation									
and amortization)	10,978,102	4,061,127	3,019,578	974,276	19,033,083				
Total noncurrent assets	10,978,102	4,061,127	3,056,054	1,154,406	19,249,689				
Total assets	25,386,278	4,851,250	3,692,781	1,534,463	35,464,772				

Exhibit A-8 Page 2

## STATEMENT OF NET ASSETS PROPRIETARY FUNDS June 30, 2009

			Business-typ	pe /	Activities - Ent	erpris	se Funds		
		М	ajor Funds				nmajor Fund		
	Water				Chestnut		Oowntown		
	and		Golf		Grove		Parking		
	Sewer		Course		Cemetery	<u> </u>	nterprise		Totals
LIABILITIES									
Current Liabilities:									
Accounts payable	\$ 1,526,171	\$	13,600	\$	19,667	\$	-	\$	1,559,438
Accrued payroll	25,766		24,658		9,983		_		60,407
Accrued liabilities - other	189,862		2,428		35,353		-		227,643
Compensated absences	11,279		3,379		3,169		-		17,827
Deposits	238,598		-		-		-		238,598
Advances from other funds	-				202,640		-		202,640
Current general obligations									
bonds payable	 		59,091		96,392				155,483
Total current liabilities	 1,991,676		103,156		367,204				2,462,036
Noncurrent Liabilities:									
Compensated absences	63,695		105,647		33,061		-		202,403
Other postemployment benefits	26,438		15,107		7,554		-		49,099
Long-term general obligation	_0,.00		,		,				,
bonds payable, net	-		837,040		2,129,369				2,966,409
Total noncurrent liabilities	90,133		957,794		2,169,984		· <u>-</u>		3,217,911
Total liabilities	 2,081,809		1,060,950		2,537,188		-		5,679,947
Net Assets:									
Invested in capital assets,	40.070.400		0.404.000		000 000		074 076		15 047 667
net of related debt	10,978,102		3,164,996		830,293		974,276		15,947,667
Unrestricted	 12,326,367		625,304		325,300		560,187	-	13,837,158
Total net assets	\$ 23,304,469	\$	3,790,300	\$	1,155,593	\$	1,534,463	\$	29,784,825

Exhibit A-9 Page 1

(27,536)

(2,227,227)

## STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS PROPRIETARY FUNDS Year Ended June 30, 2009

Business-type Activities - Enterprise Funds Nonmajor Fund Major Funds Downtown Chestnut Water Parking Grove Golf and **Totals** Cemetery Enterprise Sewer Course Operating revenues: \$ 2,022,508 2,022,508 \$ \$ Sale of water 2,291,987 2,291,987 Sewer service charges 48.853 48,853 Late payment charges 15,263 15,263 Sale of commodities 268,295 27,645 Rents and leases 240,650 1,054,026 1,054,026 Greens fees 268,965 268,965 Golf cart revenue 78,513 78,513 Golf pro shop sales 68,018 68,018 Driving range fees 293,560 293,560 Cemetery sites 156,515 156,515 Interment services 85,979 85,979 Merchandise sales 38,308 99,180 23,609 12,999 24,264 Miscellaneous 6,751,662 559.663 38,308 1,521,431 **Total operating revenues** 4,632,260 Operating expenses: 214,649 214,649 Finance 2,574,165 2,574,165 Water main maintenance 2,940,054 2,940,054 Sewer service charge 383,850 383,850 Contractual services 694,211 694,211 Golf course operations 527,706 527,706 Golf course club house 430,408 430,408 Cemetery operations 35,311 35,311 Downtown parking Nondepartmental: 1,068,036 30,533 142,717 679.695 215,091 Depreciation and amortization 110,499 44,000 49,026 17,473 Miscellaneous 65,844 8,978,889 590,598 6,836,413 1,486,034 **Total operating expenses** 

Operating income (loss)

35,397

(30,935)

(2,204,153)

Exhibit A-9 Page 2

## STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS PROPRIETARY FUNDS Year Ended June 30, 2009

Business-type Activities - Enterprise Funds Nonmajor Fund Major Funds Downtown Chestnut Water Grove **Parking** Golf and Totals Enterprise Course Cemetery Sewer Nonoperating revenues (expenses): 56,722 \$ 1,014,947 13,366 (2,542) \$ \$ 947,401 Investment earnings (loss) 519,711 519,711 Availability fees (158,522)(44,430)(114,092)Interest expense **Total nonoperating** (100,726)56,722 1,376,136 (46,972)1,467,112 revenues (expenses), net Income (loss) before capital (851,091) 29,186 (11,575)(131,661)(737,041)contributions and transfers 75,420 75,420 Capital contributions 75,608 75,608 Transfers in (29,356)(29,356)Transfers out (729,419)(85,409)29,186 (661,621) (11,575)Change in net assets 30,514,244 1,241,002 1,505,277 Total net assets, July 1 23,966,090 3,801,875 29,784,825 1,534,463 \$ 23,304,469 \$ 3,790,300 \$ 1,155,593 \$ Total net assets, June 30 \$

## STATEMENT OF CASH FLOWS PROPRIETARY FUNDS Year Ended June 30, 2009

	Business-type Activities - Enterprise Funds							
-		Major Funds		Nonmajor Fund				
-	Water		Chestnut	Downtown				
	and	Golf	Grove	Parking				
	Sewer	Course	Cemetery	Enterprise	Totals			
Cash Flows From Operating Activities:								
Receipts from customers	\$ 4,546,996 \$	1,520,682 \$	559,663	\$ 26,368 \$	6,653,709			
Payments to suppliers for goods and services	(5,076,875)	(453,480)	(165,445)	(35,611)	(5,731,411)			
Payments to employees for services	(867,499)	(811,309)	(303,673)		(1,982,481)			
Net cash provided by (used in)								
operating activities	(1,397,378)	255,893	90,545	(9,243)	(1,060,183)			
	···							
Cash Flows From Noncapital								
Financing Activities:			75,608	_	75,608			
Transfers in from other funds	-	-	(29,356)	_	(29,356)			
Transfers out to other funds	-	-	(27,665)	_	(27,665)			
Repayment of advances from other funds	-	-		-	(9,713)			
Interest paid on advances from other funds	-		(9,713)		(8,713)			
Net cash provided by noncapital					0.074			
financing activities	-	-	8,874	-	8,874			
Cash Flows From Capital and Related								
Financing Activities:								
Water and sewer tap fees/contributions								
from local sources	519.711	_	-	_	519,711			
	(484,186)	_	_	-	(484,186)			
Acquisition and construction of capital assets	(404,100)	(55,152)	(90,225)	_	(145,377)			
Principal paid on bonds	-	(43,559)	(104,730)	_	(148,289)			
Interest paid on bonds		(43,339)	(104,730)		(1.10,200)			
Net cash provided by (used in) capital and	05 505	(00.744)	(404 DEE)		(258,141)			
related financing activities	35,525	(98,711)	(194,955)	-	(230,141)			
Cash Flows From Investing Activities:								
Principal received on note receivable	-	•	-	(186)	(186)			
Interest received on note receivable	-	-	-	41,792	41,792			
Interest received on investment securities	957,605	(6,183)	14,909	-	966,331			
Net cash provided by (used in)			44.000	44.000	4 007 027			
investing activities	957,605	(6,183)	14,909	41,606	1,007,937			
Net increase (decrease) in cash								
and cash equivalents	(404,248)	150,999	(80,627)	32,363	(301,513)			
	, , ,							
Cash and Cash Equivalents:	13,616,065	608,739	713,382	278,583	15,216,769			
Beginning	• • •	759,738 \$		\$ 310,946 \$	14,915,256			
Ending	\$ 13,211,817 \$	109,130 क	032,735	Ψ 510,570 Ψ	17,010,200			

## STATEMENT OF CASH FLOWS PROPRIETARY FUNDS Year Ended June 30, 2009

	Business-type Activities - Ente						se Funds	
	Major Funds						lonmajor Fund_	
		Water and Sewer	Golf Course		Chestnut Grove Cemetery		Downtown Parking Enterprise	Totals
Cash Flows From Operating Activities: Operating income (loss) Adjustments to reconcile operating income (loss) to	\$	(2,204,153) \$	35,397	\$	(30,935)	\$	(27,536) \$	(2,227,227)
net cash provided by (used in) operating activities: Depreciation and amortization Changes in assets and liabilities:		679,695	215,091		142,717		30,533	1,068,036
(Increase) decrease in: Receivables Inventories Prepaid costs and other assets Increase (decrease) in:		(82,900) 15,511 4,023	(749) 10,935 -		-		(11,940) - (300)	(95,589) 26,446 3,723
Accounts payable, accrued liabilities and compensated absences Deposits		192,808 (2,362)	(4,781)		(21,237)		<u>-</u>	166,790 (2,362)
Net cash provided by (used in) operating activities	\$	(1,397,378) \$	255,893	\$	90,545	\$	(9,243) \$	(1,060,183)
Schedule of Noncash Capital and Related Financing Activities Developer donated assets	¢	75,420 \$	_	\$	_	\$	- \$	75,420

Exhibit A-11

## STATEMENT OF FIDUCIARY NET ASSETS FIDUCIARY FUND

June 30, 2009 (With Comparative Amounts for 2008)

	Pension Trust Fund Police Supplemental Retirement Pension Trust Fund				
	2009	2008			
ASSETS					
Mutual funds	\$ 1,794,181	\$ 1,448,487			
U.S. government securities	-	499,840			
Contributions receivable	5,194	4,923			
Total assets	1,799,375	1,953,250			
NET ASSETS					
Held in trust for pension benefits	\$ 1,799,375	\$ 1,953,250			

Exhibit A-12

# STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS FIDUCIARY FUND Year Ended June 30, 2009 (With Comparative Amounts for 2008)

	Pension Trust Fund Police Supplemental Retirement Pension Trust Fund							
The second secon	2009	2009						
Additions:								
Employer contributions	\$ 133,672	\$	125,879					
Total contributions	133,672		125,879					
Investment loss:								
Net decrease in the fair market								
value of investments	(272,276)	****	(76,247)					
Total additions, net	(138,604)		49,632					
Deductions:								
Benefit payments	15,271		-					
Change in net assets	(153,875)		49,632					
Net assets, July 1	1,953,250		1,903,618					
Net assets, June 30	\$ 1,799,375	\$	1,953,250					

#### **NOTES TO FINANCIAL STATEMENTS**

## Note 1. Summary of Significant Accounting Policies

## A. Reporting Entity

The financial statements of the Town of Herndon, Virginia (the town) conform with generally accepted accounting principles (GAAP) as applied to governmental units promulgated by the Governmental Accounting Standards Board (GASB). The following is a summary of the more significant policies used by the town.

The Town of Herndon, located in the County of Fairfax, Virginia, was incorporated in 1879 under the provisions of the constitution and general statutes of the Commonwealth of Virginia.

The town is governed under the Town Manager-Council form of government. The town engages in a comprehensive range of municipal services, including general government administration; public safety and administration of justice; refuse collection; street and sidewalk maintenance; street lighting; zoning enforcement; education, health, welfare, and human service programs; planning, community development and recreation; and cultural and historic activities. Other municipal services including public education; technical and special education services; health and social services; mental health assistance; fire and ambulance services; judicial services; correctional facilities; and additional recreation services and facilities are provided by the County of Fairfax, Virginia.

As required by GAAP, these financial statements present the town's financial position. The town does not have any component units, entities for which the town is considered to be financially accountable or blended component units, legally separate entities which are in substance part of the town's operations.

### B. Basis of Presentation, Basis of Accounting

#### **Basis of Presentation**

Government-wide Statements: The Statement of Net Assets and the Statement of Activities display information about the town. These statements include the financial activities of the overall government, except for fiduciary activities. For the most part, the effect of interfund activity has been removed. These statements distinguish between the government and business-type activities of the town. Governmental activities generally are financed through taxes, intergovernmental revenues, and other nonexchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

The Statement of Activities presents a comparison between direct expenses and program revenues for the different business-type activities of the town and for each function of the town's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) fees, fines, and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

#### NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## B. <u>Basis of Presentation, Basis of Accounting</u> (Continued)

### **Basis of Presentation** (Continued)

Fund Financial Statements: The fund financial statements provide information about the town's funds, including its fiduciary funds. Separate statements for each fund category – governmental, proprietary, and fiduciary – are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, of which each is displayed in a separate column. All remaining governmental funds are aggregated and reported as nonmajor funds.

Proprietary funds distinguish operating revenues and expenses from nonoperating items.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions.

Operating expenses include cost of services, administrative expenses and depreciation on capital assets. All expenses not meeting this definition are reported as nonoperating expenses.

The town reports the following major governmental funds:

#### General Fund

The General Fund is the general operating fund of the town. This fund is used to account for all financial transactions and resources except those required to be accounted for in another fund.

#### Capital Projects Fund

The Capital Projects Fund accounts for all financial resources used for the acquisition or construction of major capital facilities, other than those financed by proprietary funds or the Information Systems Improvement Fund.

The town reports the following major enterprise funds:

### Water and Sewer Fund

The Water and Sewer Fund accounts for services to the general public which are financed primarily by charges to users of those services.

#### Golf Course Fund

The Golf Course Fund accounts for the operation and maintenance of the golf course.

#### NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## B. <u>Basis of Presentation, Basis of Accounting</u> (Continued)

## Basis of Presentation (Continued)

## **Chestnut Grove Cemetery Fund**

The Chestnut Grove Cemetery Fund accounts for operations of the cemetery.

Additionally, the town reports the following fund types:

## Police Supplemental Retirement Pension Trust Fund

The purpose of this fund is to provide retirement benefits in addition to the benefits provided by the Virginia Retirement System and Social Security. The town has contracted with various financial institutions and insurance carriers to provide fiscal agent services including the accounting, investment, and disbursement services related to this fund.

### Measurement Focus, Basis of Accounting

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements.

Government-wide, Proprietary, and Fiduciary Fund Financial Statements: The government-wide, proprietary, and fiduciary fund financial statements are reported using the economic resources measurement focus. The government-wide and proprietary fund financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Nonexchange transactions, in which the town gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants, and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied. Revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Governmental Fund Financial Statements. Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The town considers all revenues reported in the governmental funds to be available if the revenues are collected within 75 days after year-end, except property taxes which are recognized as revenue if they have been collected within 45 days after year-end. All taxes and interest are considered to be susceptible to accrual. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under capital leases are reported as other financing sources.

#### NOTES TO FINANCIAL STATEMENTS

### Note 1. Summary of Significant Accounting Policies (Continued)

## B. Basis of Presentation, Basis of Accounting (Continued)

## Measurement Focus, Basis of Accounting (Continued)

All governmental and business-type activities and enterprise funds of the town follow Financial Accounting Standards Board Statements and Interpretations issued on or before November 30, 1989, Accounting Principles Board Opinions, and Accounting Research Bulletins, unless those pronouncements conflict with GASB pronouncements.

## C. <u>Budgetary Data</u>

The Code of Virginia makes a clear distinction between budgets and appropriations. Budgets are for informational and fiscal planning purposes, whereas appropriations are authorizations to incur expenditures.

Prior to April 1, the town Manager submits to the town Council a proposed operating budget for the fiscal year commencing the following July 1. Annual budgets for the General Fund, and the enterprise funds are adopted at the department level. Capital projects are budgeted on a project basis. The operating and capital budgets include proposed expenditures and the means of financing them. A brief synopsis of the proposed budget is published at least once in a newspaper with general circulation within the town. Additionally, notice is given of one or more public hearings at least ten days prior to the public hearing. The public hearing provides any citizen the opportunity to comment on the budget.

Prior to June 30, the budget is legally enacted through passage of an Appropriations Resolution. This resolution appropriates all budgeted amounts. The Appropriations Resolution places legal restrictions on expenditures for each department or category level. The town Manager is authorized to transfer budgeted amounts of the General Fund, Water and Sewer Fund, Golf Course Fund and Downtown Parking Enterprise Funds within a department or between departments. The total amount of each transfer shall not exceed \$30,000 and multiple transfers for the same account cannot exceed a total of \$30,000. Transfers exceeding \$30,000 must be authorized by the town Council. Although transfers within the budget less than \$30,000 may be made without approval, all increases or decreases to the approved budget must be approved by the town Council before being made. During the year, the town Council approves additional appropriations, as needed, in the form of Budget Amendments. During the year ended June 30, 2009, budget revisions to governmental funds were made which resulted in a \$1,331,908 increase in budgeted expenditures.

All budgets are adopted on a basis consistent with GAAP. Appropriations lapse June 30 unless specifically encumbered or reserved. At year-end, the town Council meets to encumber or reserve these appropriations for the next fiscal year.

All budget data presented in the accompanying financial statements is the revised budget as of June 30 and includes the budget revisions disclosed previously. Unfavorable variances reported herein should not be interpreted to represent violations of laws as the legal level of fiscal control is based on total appropriated expenditures by fund.

#### NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## D. <u>Assets, Liabilities and Equity</u>

## (1) Deposits and Investments

Cash resources of the governmental and proprietary funds are combined to form a pool of deposits and investments to maximize interest earnings potential. The pool consists primarily of certificates of deposit, repurchase agreements, government securities and a local government investment pool. The government securities are stated at fair value based on quoted market prices and the investment in the local government investment pool (a 2a7-like pool) is reported at the pool's share price.

For purposes of the statement of cash flows, the town's enterprise funds consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

## (2) Receivables and Payables

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans). All other outstanding balances between funds are reported as "due to/from other funds." Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances".

Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources.

Water and sewer receivables are shown net of an allowance for uncollectibles and consist of billed and unbilled utility receivables. Unbilled receivables are an estimate of utility services provided but not billed by year end.

Allowances for uncollectible accounts receivable (real estate taxes and utility billings) are calculated using historical collection data, specific account analysis, and management's judgment.

#### NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## D. <u>Assets, Liabilities and Equity</u> (Continued)

## (2) Receivables and Payables (Continued)

The town levies real estate taxes as of January 1 on all real property in the town on a calendar year basis at a rate enacted by town Council. The levies are based on the assessed value of property as determined by the Director of Real Estate Assessments of Fairfax County. All property is assessed at 100 percent of appraised value and reassessed each year as of January 1. Real estate taxes are collected in equal installments due July 28 and December 5. Lien dates are 190 days after the due date. The tax rate during 2008 per \$100 of assessed value was \$.24. No discounts are allowed. A late penalty of ten percent is charged after July 28 and December 5. Interest of ten percent on tax and penalty is charged from August 1 for the first half real estate taxes and from January 1 for second half real estate taxes.

The town did not assess personal property taxes during fiscal year 2009.

The portion of taxes receivable that are not collected within 45 days after June 30 are shown as deferred revenue.

## (3) Inventories

Inventories in the proprietary funds are recorded at the lower of cost (first-in, first-out) or market. These inventories consist primarily of parts held for consumption.

Inventory in the General Fund consists of expendable supplies held for consumption and is recorded at cost (determined on a first-in, first-out basis). The cost is recorded as an expenditure when consumed.

## (4) Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements using the consumption method.

## (5) <u>Capital Assets</u>

Capital assets are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

Capital assets and infrastructure are defined by the town as assets with an initial, individual cost of more than \$5,000 and \$20,000, respectively, and an estimated useful life in excess of two years.

The town has included all infrastructure assets of the town, including assets acquired before June 30, 1980.

## **NOTES TO FINANCIAL STATEMENTS**

## Note 1. Summary of Significant Accounting Policies (Continued)

## D. <u>Assets, Liabilities and Equity</u> (Continued)

## (5) Capital Assets (Continued)

Maintenance, repairs, and minor renewals are charged to operations when incurred. Expenses which materially increase values, change capacities, or extend useful lives are capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Infrastructure 20 to 40 years
Buildings 10 to 40 years
Improvements other than buildings 5 to 50 years
Machinery and equipment 2 to 20 years
Furniture and fixtures 10 to 20 years
Leasehold improvements Fully depreciated

## (6) Compensated Absences

Vacation can be accumulated up to 37.5 days for all employees except department heads who can accumulate 40 days. Unused accumulated vacation is paid upon termination, death or retirement. Employees may utilize their sick leave benefit to the extent sickness causes employees to be absent. Upon retirement under the Virginia Retirement System, employees are considered 25% vested in sick leave benefits and are paid the vested portion up to \$10,000. Upon termination of employment except for dismissals, non-probationary full-time employees are considered 25% vested in sick leave benefits and are paid the vested portion up to \$2,500. A prorated amount shall be paid to non-probationary part-time employees. The vested amount is accrued in compensated absences.

Compensated absences are accrued when incurred in proprietary funds and reported as a fund liability.

Compensated absences that are expected to be liquidated with expendable available resources are reported as expenditures and fund liabilities of the governmental fund that will pay it. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

All amounts accrued for compensated absences are recorded on the entity-wide statements.

#### **NOTES TO FINANCIAL STATEMENTS**

## Note 1. Summary of Significant Accounting Policies (Continued)

## D. <u>Assets, Liabilities and Equity</u> (Continued)

## (7) <u>Long-Term Obligations</u>

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities or proprietary fund type statement of net assets. Bond premiums, discounts, and deferred losses on refundings, as well as issuance costs, are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable premium, discount, and deferred losses on refundings. Bond issuance costs are reported as deferred charges and amortized over the term of the related debt.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

## (8) Fund Equity

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for use for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

### E. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from those estimates.

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note 2. Deposits and Investments

The town maintains a cash and investment pool that is available for use by all funds, except the pension trust fund. Investment income is allocated to certain designated funds based on the percentage of the fund's cash and investments at month-end to the total pool. The Capital Projects Fund and the Water and Sewer Fund have specific designated investments as well as having equity in pooled cash and investments.

**Deposits**: All cash of the town is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et. Seq. of the *Code of Virginia* or covered by federal depository insurance.

Investments: The State Treasurer's Local Government Investment Pool (LGIP) is a professionally managed money market fund which invests in qualifying obligations and securities as permitted by Virginia statutes. Pursuant to Sec 2.2-4605 Code of Virginia, the Treasury Board of the Commonwealth sponsors the LGIP and has delegated certain functions to the State Treasurer. The LGIP reports to the Treasury Board at their regularly scheduled monthly meetings. The fair value of the position of the LGIP is the same as the value of the pool shares, i.e., the LGIP maintains a stable net asset value of \$1 per share.

## Investment Policy:

State statutes and the town's policy authorize local governments and other public bodies to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, "prime-quality" commercial paper and certain corporate notes, bankers' acceptances, repurchase agreements, open-end investment funds (mutual funds), certificates of deposit, and the LGIP. The town has investments in the LGIP, and the maturity of the LGIP is less than one year.

The town's investment policy establishes the maximum percentages of the portfolio permitted in each of the following instruments:

U. S. Treasury Obligations	100% maximum
U. S. Government Agency Securities and	
Instruments of Government Sponsored Corporations	100% maximum
Open-End Investment Funds (Mutual Funds)	100% maximum
Bankers' Acceptances	50% maximum
Repurchase Agreements	25% maximum
Certificate of Deposits – Virginia Qualified	
Commercial Banks, Savings and Loan Associations	75% maximum
Commercial Paper	35% maximum
Local Government Investment Pool	100% maximum

Further, of the total portfolio, no more than 25% can be invested with any one institution for Bankers' Acceptances, 10% with any one institution for Repurchase Agreements, 33% with any one institution for Certificates of Deposit, and no more than 5% with any one institution for Commercial Paper.

#### **NOTES TO FINANCIAL STATEMENTS**

## Note 2. Deposits and Investments (Continued)

#### **Credit Risk:**

As required by state statute, the Policy requires that commercial paper have a short-term debt rating of no less than "A-1" (or its equivalent) from at least two of the following; Moody's Investors Service, Standard & Poor's and Fitch Investor's Service. Corporate notes, negotiable Certificates of Deposit and bank deposit notes maturing in less than one year must have a short-term debt rating of at least "A-1" by Standard & Poor's and "P-1" by Moody's Investors Service. Notes having a maturity of greater than one year must be rated "AA" by Standard & Poor's "Aa" by Moody's Investors Service.

As of June 30, 2009, 6% of the portfolio was invested in "AA+" U. S. Agency Securities, 69% was invested in "AAA" U. S. Agency Securities, 17% was invested in "AAAm" rated Money Market Funds, and 8% was invested in an unrated Money Market Fund. All credit ratings presented in this paragraph are Standard & Poor's ratings.

#### Concentration of Credit Risk:

Concentration of credit risk is defined as the risk of loss attributed to the magnitude of a government's investment in a single issuer. If certain investments in any one issuer represent 5% of total investments, there must be a disclosure for the amount and issuer. At June 30, 2009, the portion of the town's portfolio, excluding the LGIP, U. S. Government guaranteed obligations and money market mutual funds, that exceed 5% of the total portfolio are as follows:

Federal National Mortgage Association	48%
Federal Home Loan Mortgage Corporation	11%
Federal Home Loan Bank	7%
Municipal Bonds	6%
Certificates of Deposit	5%

## **Interest Rate Risk:**

Interest rate risk is defined as the risk that changes in interest rates will adversely affect the fair value of an investment.

As a means of limiting exposure to fair value losses arising from rising interest rates, the town's policy limits the investment of operating funds to investments with a stated maturity of no more than five years from the date of purchase, except for investments of capital projects, long-term reserve and other escrow funds that will be timed to meet contractors' payments; debt service or other anticipated financial obligations. In such cases, the town may invest reserve and escrow funds in securities maturing up to ten years from the date of purchase.

		Investment Maturities (in yea				
	Fair		1 – 5		5 – 10	
	 Value		Years		Years	
U. S. Agencies	\$ 21,923,705	\$	7,125,105	\$	14,798,600	

Interest rate risk does not apply to the local government investment pool since it is a 2a7-like pool.

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note 3. Receivables

Receivables at June 30, 2009 for the government's individual major funds and nonmajor funds in the aggregate, including the applicable allowances for uncollectible accounts, are as follows:

	 General Fund	Water and Sewer Fund	Golf Course Fund	Chestnut Grove Cemetery Fund	Nonmajor Proprietary Fund	Totals
Property tax Meals tax 5% Communications tax Transient occupancy tax Fines and forfeitures	\$ 5,102,642 96,864 260,748 198,317 106,305	\$ -	\$ - - -	\$ - - - -	\$ - - - -	\$ 5,102,642 96,864 260,748 198,317 106,305
Trade and other accounts	 303,383	1,302,893	 2,760	1,530	12,172	 1,622,738
Gross receivables  Less allowance for uncollectible	6,068,259	1,302,893	2,760	1,530	12,172	7,387,614
accounts	 (3,010)	 (224,193)	 -	 (675)	 -	 (227,878)
Net receivables	\$ 6,065,249	\$ 1,078,700	\$ 2,760	\$ 855	\$ 12,172	\$ 7,159,736

Governmental funds report deferred revenue in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, the various components of deferred revenue and unearned revenue reported in the General Fund were as follows:

Delinquent property taxes receivable
Advance billing of 2009-2010 taxes
Intergovernmental
Other

Unavailable	Unearned	
\$ 28,480 -	\$	5,050,050
30,148		-
113,461		-
\$ 172,089	\$	5,050,050

## NOTES TO FINANCIAL STATEMENTS

## Note 4. Due From Other Governments

Amounts due from other governments include the following:

General Fund: Federal government	\$	47,589
Commonwealth of Virginia: Local sales tax Vehicle rental taxes		241,411 7,723 249,134
Other Local: County of Fairfax Northern Virginia Cigarette Tax Board		85,604 23,032 108,636
Total General Fund		405,359
Capital Projects Fund: Federal government		62,149
Total Capital Projects Fund		62,149
Total due from other governments	\$	467,508
Note 5. Notes Receivable		
Notes receivable as of June 30, 2009 consist of the following:		
		Downtown Parking Enterprise Fund
3.875% note, due in annual installments of \$1,851, plus interest through June 2013	\$	7,403
5.36% note, due in annual installments of \$1,851, plus interest through February 2015		11,108
4.715% note, due in annual installments of \$2,036, plus interest through March 2017		16,292
4.27% note, due in annual installments of \$16,291, plus interest through October 2017		146,623
4.515% note, due in annual installments of \$11,858, plus interest through October 2023		189,720
4.10% note, due in annual installments of \$1,481, plus interest through May 2024		22,215 393,361
Less current maturities Less allowance for uncollectible accounts	_	(35,368) (177,863)
Long-term portion, net	<u>\$</u>	180,130

## NOTES TO FINANCIAL STATEMENTS

Note 6. Capital Assets

Capital asset activity for the year ended June 30, 2009 is as follows:

		Beginning Balance	<u>-</u>	Increases	(Deletions)/ Reclassifications	Ending Balance
Governmental activities:						
Capital assets, not being depreciated:						05 000 044
Land	\$	25,609,211	\$		- \$	25,609,211
Construction in progress		653,890		638,918	(506,182)	786,626_
Total capital assets, not being						
depreciated		26,263,101		638,918	(506,182)	26,395,837
Capital assets, being depreciated:						
Infrastructure		74,129,670		169,792	-	74,299,462
Buildings		39,229,056		-	181,290	39,410,346
Improvements other than buildings		10,125,707		-	-	10,125,707
Machinery and equipment		9,669,761		598,071	(44,552)	10,223,280
Leasehold improvements		145,823		-	-	145,823
Furniture and fixtures		1,719,192		_	-	1,719,192
Total capital assets being	-					
depreciated	_	135,019,209		767,863	136,738	135,923,810
Less accumulated depreciation for:						
Infrastructure		48,862,938		1,419,674	-	50,282,612
Buildings		8,340,355		983,936	(4,598)	9,319,693
Improvements other than buildings		4,730,218		424,067	-	5,154,285
Machinery and equipment		6,816,607		489,160	(71,766)	7,234,001
Leasehold improvements		145,823		-	-	145,823
Furniture and fixtures		551,070		79,405	-	630,475
Total accumulated depreciation	_	69,447,011		3,396,242	(76,364)	72,766,889
Total capital assets being						
depreciated, net		65,572,198		(2,628,379)	213,102	63,156,921
Governmental activities capital assets, net	\$	91,835,299	\$	(1,989,461)	\$ (293,080) \$	89,552,758

## NOTES TO FINANCIAL STATEMENTS

## Note 6. Capital Assets (Continued)

Depreciation was charged to programs/functions as follows:

Governmental activities: Legislative	\$	439
Administration	•	276,159
Parks and Recreation		714,371
Finance		40,371
Community Development		42,800
Police		360,890
Public Works		1,961,212
Total depreciation expense - governmental activities	\$	3,396,242

	Beginning Balance	Increases	(Deletions)/ Reclassifications	Ending Balance
Business-type activities:				
Capital assets, not being depreciated:				
Land	\$ 3,418,338	\$ -	\$ - \$	3,418,338
Construction in progress	 318,054	302,534	(356,025)	264,563
Total capital assets,				
not being depreciated	 3,736,392	 302,534	(356,025)	3,682,901
Capital assets, being depreciated				
and amortized:				
Buildings	3,579,748	-	-	3,579,748
Improvements other than buildings	26,446,842	238,751	356,025	27,041,618
Machinery and equipment	2,458,851	18,321	-	2,477,172
Furniture and fixtures	207,558	-	-	207,558
Intangibles	169,560	-	-	169,560
Total capital assets being		 		
depreciated and amortized	 32,862,559	257,072	 356,025	33,475,656
Less accumulated depreciation				
and amortization:				
Buildings	908,979	122,173	-	1,031,152
Improvements other than buildings	14,003,554	824,584	-	14,828,138
Machinery and equipment	1,825,346	106,200	-	1,931,546
Furniture and fixtures	203,553	336	-	203,889
Intangibles	 118,080	 12,669	 -	130,749
Total accumulated depreciation				
and amortization	 17,059,512	 1,065,962	 	18,125,474
Total capital assets being				
depreciated, net	 15,803,047	(808,890)	 356,025	15,350,182
Business-type activities capital assets, net	\$ 19,539,439	\$ (506,356)	\$ - \$	19,033,083

## NOTES TO FINANCIAL STATEMENTS

## Note 6. Capital Assets (Continued)

Business-type activities:	\$	679.695
Water and Sewer	φ	
Golf Course		215,091
Chestnut Grove Cemetery		140,643
Downtown Parking Enterprise		30,533
Total depreciation and amortization expense - business-type activities	\$	1,065,962

## Note 7. Long-Term Obligations

The following is a summary of long-term liability activity for the year ended June 30, 2009:

	Beginning	Ingragas	Decreases	Ending Balance	Due Within One Year
	 Balance	Increases	Decreases	Dalance	One rear
Governmental activities:					
Bonds and notes payable:					
General obligation bonds	\$ 18,793,509 \$	- \$	1,549,623 \$	17,243,886 \$	1,609,517
Note payable	360,000	-	165,000	195,000	195,000
Total	19,153,509	-	1,714,623	17,438,886	1,804,517
Compensated absences	2,055,883	1,968,024	1,845,722	2,178,185	543,658
Governmental activities long-term liabilities	21,209,392	1,968,024	3,560,345	19,617,071 \$	2,348,175
Plus deferred amount for bond premium	39,232	-	2,176	37,056	
Less deferred amount for bond					
discounts	(78,376)	-	(4,883)	(73,493)	
	\$ 21,170,248 \$	1,968,024 \$	3,557,638 \$	19,580,634	

Annual requirements to amortize long-term bonded debt are as follows:

Year	General Long-Term Debt									
Ending		General Obli	gatio	n Bonds		Note Payable				
June 30,		Principal		Interest		Principal	Interest			
2010	\$	1,609,517	\$	717,607	\$	195,000 \$	1,295			
2011		1,653,553		646,247		-	-			
2012		1,229,411		583,810		-	-			
2013		1,274,306		530,765		-	-			
2014		1,306,271		475,283		-	-			
2015-2019		4,482,515		1,775,217		-	-			
2020-2024		4,896,013		730,733		-	-			
2025-2027		792,300		42,060		-	-			
	\$	17,243,886	\$	5,501,722	\$	195,000 \$	1,295			

## NOTES TO FINANCIAL STATEMENTS

## Note 7. Long-Term Obligations (Continued)

## **General Obligation Bonds**

General Obligation Bonds	
Refunding bonds issued December 1, 1993, interest at 5.10% to 5.2% payable semi-annually, annual maturity from \$430,000 to \$450,000 through December 2010	\$ 880,000
Public improvement bonds issued June 1, 2001, interest at 4.00% to 4.88%, payable semi-annually, annual maturity from \$131,818 to \$213,838 through June 2021	2,027,072
Refunding bonds issued February 15, 2002, interest at 4.00% payable semi-annually, annual maturity from \$505,000 to \$515,000 through August 2013	2,555,000
Tax-exempt public improvement bonds issued December 1, 2003, interest at 2.52% to 4.52% payable semi-annually, annual maturity beginning in fiscal year 2016 from \$425,000 to \$625,000 through August 2023	4,700,000
Taxable public improvement bonds issued December 1, 2003, interest at 4.15% to 5.02% payable semi-annually, annual maturity from \$340,000 to \$420,000 through August 2014	2,260,000
Tax-exempt public improvement bonds issued December 1, 2005, interest at 4.0% to 4.5% payable semi-annually, annual maturity from \$185,000 to \$350,000 through August 2025	4,355,000
Tax-exempt public improvement bonds issued February 8, 2007, interest at 3.75% to 5.25%, payable semi-annually, annual maturity from \$17,699 to \$37,611 through February 2027	 466,814
Total general obligation bonds	\$ 17,243,886
Note Payable:	
\$830,000 VML/VACO Finance Program note payable, due July 2010, plus interest due monthly at the current annualized interest rate (1.04% at June 30, 2009)	\$ 195,000

#### NOTES TO FINANCIAL STATEMENTS

## Note 7. Long-Term Obligations (Continued)

In June 2001 and February 2007, public improvement bonds were issued, the proceeds of which have been used to finance governmental and business-type activities (golf course and cemetery). This debt is being accounted for in the respective fund that utilized the debt proceeds.

	Beginning			Ending	Due Within
	 Balance	Increases	Decreases	Balance	One Year
Business-type activities:					
Serial bonds	\$ 3,221,491	\$ -	\$ 145,377 \$	3,076,114 \$	155,483
Compensated absences	206,675	105,027	91,472	220,230	17,827
Plus deferred amount for bond premium	69,307	-	3,730	65,577	-
Less deferred amount for bond discount	 (21,461)	 -	 (1,662)	(19,799)	
Business-type activities long-term					
liabilities	\$ 3,476,012	\$ 105,027	\$ 238,917 \$	3,342,122 \$	173,310

Annual requirements to amortize long-term debt are as follows:

Year Ending	Revenue Bonds						
June 30,	Principal Interest						
0040	Φ.	455 400	Φ	4.40.700			
2010	\$	155,483	\$	142,763			
2011		161,447		135,922			
2012		165,589		129,534			
2013		175,694		122,714			
2014		183,729		115,192			
2015-2019		1,042,485		450,108			
2020-2024		813,987		196,642			
2025-2027		377,700		38,356			
	\$	3,076,114	\$	1,331,231			

	 Golf Course Fund Long-Term Debt	Cemetery Fund Long-Term Debt
Serial bonds:		
Public improvement bonds issued June 1, 2001; interest at 4.0% to 4.88% payable semi-annually; annual maturity from \$86,970 to \$151,162 through June 2021, less unamortized amount of \$19,799	\$ 896,131	\$ 516,998
Public improvement bonds, issued February 8, 2007, interest at 3.5% to 5.25% payable semi-annually, annual maturity from \$58,407 to \$132,389 through		
February 2027, plus unamortized amount of \$65,577	-	1,708,763
	\$ 896,131	\$ 2,225,761

The available legal debt margin mandated by the Commonwealth of Virginia is \$440,984,412 which is computed based upon 10% of the assessed value of real estate subject to taxation less applicable bonded debt.

## NOTES TO FINANCIAL STATEMENTS

#### Note 8. **Retirement and Pension Plans**

The town employees are covered under various retirement plans as follows:

#### Plan Description A.

Name of Plan:

Virginia Retirement System (VRS)

Identification of Plan: Agent and

Cost-Sharing

Multiple-Employer

Defined

Benefit

Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent employees of participating employers must participate in the VRS. Benefits vest after five years of service. Employees are eligible for an unreduced retirement benefit at age 65 with 5 years of service (age 60 for participating local law enforcement officers, firefighters, and sheriffs) or at age 50 with at least 30 years of service if elected by the employer (age 50 with at least 25 years of service for participating local law enforcement officers, firefighters, and sheriffs) payable monthly for life in an amount equal to 1.70% of their average final compensation (AFC) for each year of credited service (1.85% sheriffs and, if the employer elects, to other employees in hazardous duty positions receiving enhanced benefits). Benefits are actuarially reduced for retirees who retire prior to becoming eligible for full retirement benefits. In addition, retirees qualify for an annual cost-of-living adjustment (COLA) beginning in their second year of retirement. The COLA is limited to 5% per year. AFC is defined as the highest consecutive 36 months of reported compensation. Participating local law enforcement officers, firefighters, and sheriffs may receive a monthly benefit supplement if they retire prior to age 65. The VRS also provides death and disability benefits. Title 51.1 of the Code of Virginia (1950), as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The System issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of that report may be downloaded from their website at http://www.varetire.org/pdf/publications/2008annurept.pdf or obtained by writing to the System's Chief Financial Officer at P. O. Box 2500, Richmond, Virginia, 23218-2500.

#### **Funding Policy** B.

Plan members are required by Title 51.1 of the Code of Virginia (1950), as amended, to contribute 5.00% of their annual salary to the VRS. This 5.00% member contribution has been assumed by the town. In addition, the town is required to contribute the remaining amounts necessary to fund its participation in the VRS using the actuarial basis specified by the Code of Virginia and approved by the VRS Board of Trustees. The Town of Herndon's contribution rate for the fiscal year ended June 30, 2009 was 11.92% of annual covered payroll.

### **NOTES TO FINANCIAL STATEMENTS**

## Note 8. Retirement and Pension Plans (Continued)

## C. Annual Pension Cost (APC)

For fiscal year 2009, the town's annual pension cost of \$1,826,884 was equal to the town's required and actual contributions.

Three-year trend information for the town is as follows:

Fiscal Year Ended	 Annual Pension Cost	Percentage of APC Contributed	 Net Pension Obligation
June 30, 2009	\$ 1,826,884	100%	\$ -
June 30, 2008	1,801,517	100%	-
June 30, 2007	1,679,543	100%	-

The required contribution was determined as part of the June 30, 2007 actuarial valuation using the entry age actuarial cost method. The actuarial assumptions included (a) an investment rate of return (net of administrative expenses) of 7.50%, (b) projected salary increases ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters, and sheriffs, and (c) a cost-of-living adjustment of 2.50% per year. Both the investment rate of return and the projected salary increases include an inflation component of 2.50%. The actuarial value of the town's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. The town's unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at June 30, 2007 was 20 years.

## D. Funded Status and Funding Progress

As of June 30, 2008, the most recent actuarial valuation date, the Plan was 96% funded. The actuarial accrued liability for benefits was \$43,113,324, and the actuarial value of assets was \$41,580,907, resulting in an unfunded actuarial accrued liability (UAAL) of \$1,532,417. The covered payroll (annual payroll of active employees covered by the Plan) was \$14,781,700, and ratio of the UAAL to the covered payroll was 10%.

The Schedule of Funding Progress, presented as Required Supplementary Information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability (AAL) for benefits.

#### **NOTES TO FINANCIAL STATEMENTS**

### Note 8. Retirement and Pension Plans (Continued)

### Police Retirement Plan:

#### Plan Description

The Town of Herndon Police Supplemental Retirement Plan (Plan) is a defined contribution plan established by the town to provide retirement benefits, supplemental to VRS, for town police officers. The Plan is administered by the town. The town contributes an amount equal to three percent of the officer's wages; the officers make no contribution.

The town's police officers are enrolled in the Law Enforcement Officers retirement program within the Virginia Retirement System. The police officers are provided benefits equivalent to those provided for State police officers as set out in Section 51.1-138 of the *Code of Virginia*.

The town's payroll for employees covered by the Plan for the year ended June 30, 2009 was approximately \$5,498,472, which was 31% of the total town payroll of \$17,650,654. There were 83 participants in the Plan at June 30, 2009. The Plan has eight distribution options available to the officers upon retirement, separation from service, death, disability or termination of the Plan. Town contributions recorded as pension expenditure totaled \$133,672 for the fiscal year ended June 30, 2009. Data concerning the value of vested and nonvested benefits as of June 30, 2009 is as follows:

Vested benefits	\$ 1,693,045
Nonvested benefits	106,330
	\$ 1,799,375

#### Vesting

Contributions by the town will vest to the benefit of the officer for which they are made according to the following schedule:

Vested
Percentage
None
20
40
60
80
100

#### **NOTES TO FINANCIAL STATEMENTS**

## Note 8. Retirement and Pension Plans (Continued)

## **Significant Accounting Policies**

Basis of Accounting: The Plan financial statements are prepared using the accrual basis of accounting.

Reporting: The Plan is accounted for as a pension trust fund of the town.

Investment Valuation and Income Recognition: Shares of registered investment companies (mutual funds) are reported at fair value based on the quoted market price of the mutual fund, which represents the net asset value of the shares held by the Plan.

Payment of Benefits: Benefits are recorded when paid.

In addition, State statutes authorize the town to purchase other investments for pension funds that meet the standard of judgment and care set forth in the *Code of Virginia*. These additional investments may include obligations of other states, political subdivisions thereof, or mutual funds.

#### **Concentrations**

At June 30, 2009, Plan assets were comprised of mutual funds investing in stocks, bonds, guaranteed investment contracts, and U. S. government securities. The following table presents the fair value of the investments in this Plan. Single investments representing more than 5% of the Plan's net assets as of June 30, 2009 and 2008 are separately identified.

Investments at Fair Value as Determined by Quoted Market Prices	2009	 2008
Mutual Funds: Federated Capital Preservation Janus Twenty Fund, Inc. Legg Mason Value Trust Vanguard Index Trust 500 Index Valueline U. S. Government Securities Vanguard Bond Index FD Interm. Vanguard Mid-Cap Growth Index Inv	\$ 478,124 244,916 - 388,702 - 317,746 118,526	\$ 337,268 340,826 137,078 236,471 347,217
Other Investments Individually Less Than 5% of Plan Assets	 246,167	 549,467
	\$ 1,794,181	\$ 1,948,327

### **NOTES TO FINANCIAL STATEMENTS**

### Note 9. Other Postemployment Benefits

### A. Plan Description

Other postemployment benefits (OPEB) provided by the town include single-employer, defined contribution retiree health insurance premium plans.

A retiree, eligible for the plan, is defined as a full-time employee who is participating in the employer's medical and dental program, and may elect coverage if the employee is (a) eligible for VRS retirement (i.e. General Employees; earlier of age 50 and 10 years of service or age 55 and 5 years of service; Hazardous Duty Employees: age 50 and 7 years of service, or (b) disabled employees who qualify for VRS disability (no age or service requirement in VRS). The plan does not issue stand-alone financial reports.

### B. Funding Policy

The town Council establishes employer contribution rates for their respective plan participants. The Council has chosen to fund the healthcare benefits on a pay-as-you-go basis.

### C. Annual OPEB Cost and Net OPEB Obligation

In July 2008, the town had an actuarial valuation of postemployment benefits performed. The annual cost of OPEB under GASB Statement No. 45 is called the annual required contribution or ARC. The pay-as-you-go cost for OPEB benefits for the town's plan is \$146,000 and the annual benefit cost is \$569,000. The percentage of annual OPEB cost contributed is 25.66%.

GASB Statement No. 45 does not require prefunding of OPEB liabilities and the town has elected not to prefund OPEB liabilities at this time. The difference between the OPEB annual expense and cash payments for OPEB benefits is treated as a liability in the financial statements when the liability is not prefunded. At June 30, 2009, the town has recorded a liability of \$423,000 on the Statement of Net Assets. (\$373,901 governmental activities and \$49,099 business-type activities)

The town is required to contribute the ARC of the employer, an amount actuarially determined in accordance with the parameters of GASB No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed 30 years. The following table shows the calculation of the net OPEB obligations at June 30, 2009:

Annual Required Contribution (ARC)	\$ 569,000
Less: cash payments	 146,000
Net OPEB obligation at year-end	\$ 423,000

### **NOTES TO FINANCIAL STATEMENTS**

### Note 9. Other Postemployment Benefits (Continued)

### D. Funding Status and Funding Progress

As of July 1, 2008, the most recent actuarial valuation date, the plan was not funded. The actuarial value of assets was \$-0-, resulting in an unfunded actuarial liability (UAAL) of \$5,284,000 for the town's plan.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan are compared with past expectations and new estimates are made for the future. The Schedule of Funding Progress, presented as Required Supplementary Information following the notes to the financial statements, presents trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

### E. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members at that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2008 actuarial valuation, the Entry Age Normal cost method was used. The actuarial assumptions include a four and one-quarter percent rate of return, assumed salary scale increase of two and one-half percent, and an annual healthcare cost trend rate of ten percent initially, reduced by one percent decrements to an ultimate rate of five percent. The unfunded liability is amortized over a period of 30 years based on a level percent of payroll method.

### Note 10. Interfund Receivables and Payables

Interfund balances as of June 30, 2009 are as follows:

Receivable Fund	Payable Fund	Aı	mount
General	Enterprise: Chestnut Grove Cemetery	\$	202,640
General	Governmental: Capital Projects	\$	197,500
	Total	\$	400,140

Interfund receivables are recorded to disclose interfund loan balances in the payable funds due at year end.

### **NOTES TO FINANCIAL STATEMENTS**

### Note 11. Interfund Transfers

A summary of interfund transfer activity is presented as follows:

	General Fund		Chestnut Grove Cemetery Perpetual Care Fund		Chestnut Grove Cemetery Fund		Total Transferred In
Φ.	040 500	Φ		ው		æ	216,500
\$	216,500	Ф	-	Ф	-	φ	210,500
	306 000		_		_		306,000
	300,000		_		29 356		29,356
	-				25,500		20,000
	_		75,608		-		75,608
\$	522,500	\$	75,608	\$	29,356	\$	627,464
	\$	Fund  \$ 216,500  306,000  -	Fund  \$ 216,500 \$ 306,000 -	Grove   Cemetery   Perpetual   Care   Fund   Fund	Grove   Cemetery   Perpetual   Care   Fund   Fund   Seminary   S	Grove   Chestnut   Grove   General   Grove   Care   Cemetery   Chestnut   Grove   Cemetery   Fund   Fund	Grove   Chestnut   Grove   Chestnut   Grove   Chestnut   Grove   Cemetery   Chestnut   Grove   Cemetery   Fund   Fund

The transfers from the General Fund to the Capital Projects Fund and Information Systems Improvement Fund is for capital project expenditures.

The transfer from the Chestnut Grove Cemetery Perpetual Care Fund to the Chestnut Grove Cemetery Fund is for interest income.

The transfer from the Chestnut Grove Cemetery Fund to the Chestnut Grove Cemetery Perpetual Care Fund is for cemetery site sales.

### Note 12. Surety Bonds

The town maintains surety bonding with Virginia Municipal Liability Pool as follows:

Official's	Title of	Amount of
Name	Official	Surety Bond
Stephen J. DeBenedittis Arthur A. Anselene Mary K. Tuohy Stephan A. Greennagel Myra L. King Diane C. Erway Cindy S. Roeder Elizabeth M. Gilleran Robert B. Boxer Toussaint Summers, Jr. William H. Ashton, III Linda A. Simmons Gene A. Fleming	Mayor Town Manager Director of Finance Deputy Director of Finance Revenue Supervisor Purchasing Agent Director of Parks and Recreation Director of Community Development Director of Public Works Chief of Police Director of Information Technology Director of Golf	\$ 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000

### NOTES TO FINANCIAL STATEMENTS

### Note 13. Contingency

### Federal and State-Assisted Programs

The town has received proceeds from several federal and state grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

### Note 14. Operating Lease Commitments

The town rents various properties from other organizations under both cancellable and noncancelable operating leases. Rental costs approximated \$185,000 in the General Fund in 2009.

Rental commitments under noncancelable operating leases at June 30, 2009 are approximately \$131,000 for the year ended June 30, 2009, with options for renewal at the conclusion of the lease.

### Note 15. Commitments and Subsequent Event

At June 30, 2009, the town had one significant contractual commitment totaling approximately \$877,000 for General Fund construction of the Town Shop addition capital project.

The town was contacted by the Environmental Protection Agency (EPA) in November 2007 concerning its investigation of a release, or threat of release, of hazardous substances, pollutants or containments into the environment at the Hidden Lane Landfill in Loudoun County, Virginia. The town has furnished all information and documents in relation to any town use of this landfill between 1971 and 1983 to the EPA. The EPA's investigation was still on-going at June 30, 2009 and no indication of potential town liability has been determined.

On October 1, 2009, the town issued \$1,765,000 in variable Rate Demand Revenue Bonds, Series 2009. The purpose of this financing includes improvements to and expansion of the Town Shop, upgrades to the Herndon Centennial Golf Course, road improvements, and storm drainage construction. Principal payments ranging from \$135,000 to \$140,000 in annual installments, plus variable interest rates, through July 2024.

### **NOTES TO FINANCIAL STATEMENTS**

### Note 16. Pending GASB Statements

At June 30, 2009, the Governmental Accounting Standards Board (GASB) had issued statements not yet implemented by the town. The statements which might impact the town are as follows:

GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*, establishes accounting and financial reporting requirements for intangible assets, particularly in the areas of recognition, initial measurement, and amortization to reduce inconsistencies of reporting among state and local governments. Statement No. 51 will be effective for periods beginning after June 15, 2009.

GASB Statement No. 53, Accounting and Financial Reporting for Derivative Instruments, addresses the recognition, measurement, and disclosure of information regarding derivative instruments entered into by state and local governments. Statement No. 53 will be effective for periods beginning after June 15, 2009.

GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions, establishes standards to enhance the usefulness of fund balance information by providing clearer fund balance classifications that comprise hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. Statement No. 54 will be effective for periods beginning after June 15, 2010.

The town has not determined the financial reporting effect that any of these statements will have upon the town.



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### REQUIRED SUPPLEMENTARY INFORMATION



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## SCHEDULE OF FUNDING PROGRESS - VIRGINIA RETIREMENT SYSTEM

Actuarial         Actuarial <t< th=""><th>Unfunded</th><th>Actuarial</th><th>Accrued</th><th>Liability as a</th><th>Percentage of</th><th>Covered Payroll</th><th>10.37%</th><th>15.97%</th><th>24.90%</th><th></th></t<>	Unfunded	Actuarial	Accrued	Liability as a	Percentage of	Covered Payroll	10.37%	15.97%	24.90%	
Actuarial Actuarial Actuarial Value of Accrued Accrued Accrued Accrued Accrued Accrued Accrued Assets Liability Liability  \$ 41,580,907 \$ 43,113,324 \$ 1,532,417  36,607,652 38,719,382 2,111,730  31,672,652 34,948,929 3,276,277					Covered	Payroll	14,781,700	13,224,304	13,158,014	
Actuarial Actuarial Actuarial Value of Accrued Accrued Accrued Accrued Accrued Accrued Accrued Assets Liability Liability  \$ 41,580,907 \$ 43,113,324 \$ 1,532,417  36,607,652 38,719,382 2,111,730  31,672,652 34,948,929 3,276,277							↔			
Actuarial Actuarial Value of Accrued Assets Liability  \$ 41,580,907 \$ 43,113,324 \$ 36,607,652 38,719,382 31,672,652 34,948,929					Funded	Ratio	96.45%	94.55%	%69.06	
Actuarial Actuarial Value of Acserts Liability  \$ 41,580,907 \$ 43,113,324  36,607,652 38,719,382  31,672,652 34,948,929		Unfunded	Unfunded	Actuarial	Accrued	Liability	1,532,417	2,111,730	3,276,277	
Actuarial Value of Assets \$ 41,580,907 \$ 36,607,652 31,672,652										
₩				Actuarial	Accrued	Liability	43,113,324	38,719,382	34,948,929	
₩							↔			
Actuarial Valuation Date June 30, 2007 June 30, 2006				Actuarial	Value of	Assets	41,580,907	36,607,652	31,672,652	
Actuarial Valuation Date June 30, 2008 June 30, 2007							↔			
				Actuarial	Valuation	Date	June 30, 2008	June 30, 2007	June 30, 2006	

## SCHEDULE OF FUNDING PROGRESS - OTHER POSTEMPLOYMENT BENEFITS

35.75%	14,781,700	₩	0.00%	5,284,000	5,284,000 \$	<del>6</del>	1	↔	July 1, 2008	
Covered Payroll	Payroll		Ratio	Liability	Liability		Assets		Date	
Percentage of	Covered		Funded	Accrued	Accrued		Value of		Valuation	
Liability as a				Actuarial	Actuarial		Actuarial		Actuarial	
Accrued				Unfunded						
Actuarial				Unfunded						
Ontunded										

# SCHEDULE OF EMPLOYER CONTRIBUTIONS - OTHER POSTEMPLOYMENT BENEFITS

Percentage	Contributed		25.66%
Required	Contribution		569,000
			↔
Ended	June 30		2009
	Required	Required Contribution	Required Contribution



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### TOWN OF HERNDON, VIRGINIA <u>www.herndon-va.gov</u>

### **SUPPLEMENTARY INFORMATION**



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### **Nonmajor Governmental Funds**

### Special Revenue Fund

Special revenue funds are used to account for specific revenues that are legally restricted to expenditure for particular purposes. The town's special revenue fund is the Chestnut Grove Cemetery Perpetual Care Fund.

### **Capital Projects Fund**

Capital projects funds are generally used to account for the acquisition and construction of major capital projects other than those financed by proprietary funds and trust funds. The Information Systems Improvement Fund accounts for the town's acquisition of telecommunications equipment, computer hardware and software and other automated systems.

Exhibit B-1

### COMBINING BALANCE SHEET NONMAJOR GOVERNMENTAL FUNDS June 30, 2009

ASSETS	Gro	cial Revenue Chestnut ve Cemetery Perpetual Care Fund	Ir	oital Projects oformation Systems provement Fund		Total Nonmajor vernmental Funds
Cash, cash equivalents and temporary cash investments Accrued interest	\$	1,284,677 13,658	\$	281,211 -	\$	1,565,888 13,658
Total assets	\$	1,298,335	\$	281,211	\$	1,579,546
LIABILITIES AND FUND BALANCES						
Liabilities:			•	22.272	•	00.070
Accounts payable	\$		\$	29,973	\$	29,973
Fund balances: Reserved for:						
Cemetery perpetual care Unreserved:		1,298,335		-		1,298,335
Designated for subsequent years' expenditures Undesignated		-		165,574 85,664		165,574 85,664
Total fund balances		1,298,335		251,238		1,549,573
Total liabilities and fund balances	\$	1,298,335	\$	281,211	\$	1,579,546

Exhibit B-2

### COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR GOVERNMENTAL FUNDS Year Ended June 30, 2009

	Gro	cial Revenue Chestnut ve Cemetery Perpetual Care Fund	Inf	tal Projects formation Systems provement Fund		Total Nonmajor vernmental Funds
Revenues:  Revenue from local sources:						
Use of money and property	\$	75,608	\$	-	\$	75,608
Total revenues		75,608		-		75,608
Evnandituraci						
Expenditures: Capital outlay		_		209,724		209,724
Revenues over (under) expenditures		75,608		(209,724)	-:	(134,116)
Other financing sources (uses):						
Transfers in		29,356		306,000		335,356 (75,608)
Transfers out		(75,608)				(75,608)
Total other financing sources (uses), net		(46,252)		306,000		259,748_
Net change in fund balances		29,356		96,276		125,632
Fund balances, July 1		1,268,979		154,962		1,423,941
Fund balances, June 30	<u>\$</u>	1,298,335	\$	251,238	\$	1,549,573



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### TOWN OF HERNDON, VIRGINIA <u>www.herndon-va.gov</u>

### **SUPPLEMENTAL SCHEDULES**

Exhibit B-3

### GENERAL FUND COMPARATIVE BALANCE SHEETS June 30, 2009

(With Comparative Amounts for 2008)

	2009	 2008
ASSETS		
Cash, cash equivalents and temporary cash investments	\$ 10,174,806	\$ 10,281,496
Receivables (net of allowance for doubtful accounts):		
Property taxes	5,099,632	5,561,927
Accounts and other services	965,617	1,070,976
Accrued interest	39,945	34,040
Due from other governments	405,359	487,862
Inventories	232,837	130,948
Prepaid costs	63,951	76,053
Advances to other funds	 400,140	461,305
Total assets	\$ 17,382,287	\$ 18,104,607
LIABILITIES		
Liabilities:		
Accounts payable	\$ 590,582	\$ 877,248
Accrued payroll	615,037	549,407
Accrued liabilities - other	571,826	612,964
Deferred revenue	5,222,139	5,666,270
Deposits	 2,565,748	 2,587,913
Total liabilities	 9,565,332	 10,293,802
Fund balances:		
Reserved for:		
Inventories	232,837	130,948
Prepaid costs	63,951	76,053
Loan to Capital Projects Fund	197,500	231,000
Loan to Cemetery Fund	202,640	230,305
Unreserved:		
Designated for encumbrances	479,420	708,799
Designated for subsequent years' expenditures	1,067,728	1,368,011
Undesignated	 5,572,879	 5,065,689
Total fund balances	 7,816,955	 7,810,805
Total liabilities and fund balances	\$ 17,382,287	\$ 18,104,607

Exhibit B-4 Page 1

	Budgeted	Amounts	Actual	Variance with Final Budget
	Original	Final	Amounts	Over (Under)
Davis and from local paragraph				
Revenue from local sources: General property taxes:				
Real estate taxes	\$ 10,955,900	\$ 10,955,900	\$ 11,004,174	\$ 48,274
	φ 10,333,300	ψ 10,955,900 -	(82,598)	(82,598)
Elderly tax relief exemption	366,800	366,800	340,343	(26,457)
Public service corporation taxes	·	73,500	53,453	(20,047)
Penalties and interest	73,500	73,300	33,433	(20,041)
Total general property taxes	11,396,200	11,396,200	11,315,372	(80,828)
Other local taxes:				
Consumer utility taxes	788,400	788,400	780,020	(8,380)
Right of way use fees	153,400	153,400	167,430	14,030
Cigarette taxes	323,200	323,200	307,047	(16,153)
Transient occupancy taxes	2,466,300	2,466,300	2,493,698	27,398
Bank stock taxes	366,300	366,300	215,594	(150,706)
Cable T.V. franchise fees	123,200	123,200	135,111	11,911
Business licenses tax	2,861,400	2,861,400	3,458,908	597,508
Utility consumption tax	99,400	99,400	98,014	(1,386)
Motor vehicle licenses	272,700	272,700	285,356	12,656
Local sales tax	1,619,900	1,619,900	1,511,792	(108,108)
Meals tax	1,197,100	1,197,100	1,103,744	(93,356)
5% communications tax	1,941,900	1,941,900	1,796,554	(145,346)
Total other local taxes	12,213,200	12,213,200	12,353,268	140,068
Total other local taxes	12,210,200	12,210,200	12,000,200	
Permits, privilege fees and regulatory licenses:				
Planning fees	97,500	97,500	75,081	(22,419)
Building inspection fees and permits	224,800	224,800	276,769	51,969
Right of way permit fees	10,700	10,700	9,430	(1,270)
. again of they permittees				
Total permits, privilege fees and				
regulatory licenses	333,000	333,000	361,280	28,280
Fines and forfeitures:				
Court fines and costs	40,400	40,400	50,401	10,001
Court fees - Fairfax County	475,700	475,700	500,244	24,544
Court maintenance fees	11,500	11,500	12,236	736
Overweight vehicle fines	200	200	· -	(200)
Zoning fines	39,100	39,100	30,750	(8,350)
Total fines and forfeitures	566,900	566,900	593,631	26,731

Exhibit B-4 Page 2

		Budgete	d Am	ounts	Actual		iance with al Budget
		Original		Final	 Amounts	Ove	er (Under)
Revenue from local sources: (Continued)							
Use of money and property:							
Interest on investments	\$	352,000	\$	352,000	\$ 431,228	\$	79,228
Rental income		481,400		481,400	 478,900		(2,500)
Total use of money and property		833,400		833,400	910,128		76,728
Charges for services:							
Franchise lease		86,600		86,600	89,937		3,337
Sale of publications		100		100	15		(85)
Commercial refuse collection		20,700		20,700	23,550		2,850
Recycling collection		51,000		51,000	51,015		15
Recreation program fees		1,467,600		1,467,600	1,464,893		(2,707)
Admission fees		398,000		398,000	489,597		91,597
Park operation		6,000		6,000	7,739		1,739
Herndon festival		270,000		270,000	292,797		22,797
Concession		48,300		48,300	44,746		(3,554)
Rental income - parks & recreation		69,300		69,300	54,442		(14,858)
Tennis/multi-use facility		209,000		209,000	197,132		(11,868)
Newspaper sales		49,600		49,600	20,635		(28,965)
Quasi - external revenue - charges for							
administration, personnel and other							
services:							
Cemetery fund		12,390		12,390	12,390		-
Golf course fund		25,550		25,550	25,550		-
Water and sewer fund	_	383,850		383,850	 383,850		
Total charges for services		3,097,990		3,097,990	 3,158,288		60,298
No. of House and							
Miscellaneous:		40.000		40.000	10 100		(24 519)
Miscellaneous		40,000		40,000	 18,482		(21,518)
Total revenue from local sources		28,480,690		28,480,690	 28,710,449		229,759
Intergovernmental:							
From the County of Fairfax:							
Contribution for neighborhood							
resource center		193,600		193,600	 195,616		2,016
Total from County of Fairfax		193,600_		193,600	195,616		2,016
-					 		

		Budgeted	Amo	ounts	Actual	Fir	riance with nal Budget
		Original		Final	 Amounts	Ov	er (Under)
From the Commonwealth:							
Non-categorical aid:							
Police reimbursement (Section 599)	\$	652,368	\$	652,368	\$ 627,846	\$	(24,522)
Vehicle rental taxes		96,000		96,000	 42,626		(53,374)
Total non-categorical aid		748,368		748,368	 670,472		(77,896)
Categorical aid:							
Fire fund program		57,100		57,100	58,930		1,830
Litter control grant		5,900		5,900	5,809		(91)
Financial assistance for the arts		12,500		12,500	-		(12,500)
Virginia Attorney General triad program		-		-	1,781		1,781
Alternative fuel vehicle grant		16,000		16,000	-		(16,000)
VDOT capital construction grant		100,000		100,000	-		(100,000)
Regional surface transportation							
program preliminary engineering		560,000		560,000	-		(560,000)
Street and highway maintenance							
allocation		1,431,800		1,431,800	 1,464,248		32,448
Total categorical aid		2,183,300		2,183,300	 1,530,768		(652,532)
Total from the Commonwealth		2,931,668		2,931,668	 2,201,240		(730,428)
From the Federal government:							
Categorical aid:							
VEST grant		-		-	1,650		1,650
HPC grant		-		-	4,883		4,883
CMAQ grant		-		-	138,347		138,347
JAG grant		-		-	12,672		12,672
JJDP grant		171,800		171,800	174,580		2,780
Highway safety grant		25,000		25,000	25,090	<del></del>	90
Total from the Federal government		196,800		196,800	 357,222		160,422
Total intergovernmental revenue		3,322,068		3,322,068	 2,754,078		(567,990)
Total General Fund revenues	\$ 3	1,802,758	\$	31,802,758	\$ 31,464,527	\$	(338,231)

Exhibit B-5 Page 1

	Budgeted	I Amounts	Actual	Variance with Final Budget
	Original	Final	Amounts	Over (Under)_
Legislative:				
Personnel services	\$ 360,995	\$ 360,995	\$ 362,176	\$ 1,181
Operations and maintenance	278,400	296,777	289,069	(7,708)
Total legislative	639,395	657,772	651,245	(6,527)
Administration:				
Public information:				
Personnel services	150,588	150,588	155,324	4,736
Operations and maintenance	91,150	101,150	78,642	(22,508)
	241,738	251,738	233,966	(17,772)
Town manager:				
Personnel services	311,608	311,608	322,414	10,806
Operations and maintenance	17,350	17,750	16,212	(1,538)
	328,958	329,358	338,626	9,268
Human resources:				
Personnel services	439,638	444,638	372,770	(71,868)
Operations and maintenance	134,950	151,110	126,264	(24,846)
	574,588	595,748	499,034	(96,714)
Information services:				
Personnel services	612,314	612,314	645,596	33,282
Operations and maintenance	275,295	282,966	230,411	(52,555)
Capital outlay	8,500	8,500	8,538	38
	896,109	903,780	884,545	(19,235)

Exhibit B-5 Page 2

	Budgeted	I Amounts	Actual	Variance with Final Budget
	Original	Final	Amounts	Over (Under)
Administration: (Continued)				
Neighborhood resources:				
Personnel services	\$ 300,059	\$ 295,059	\$ 233,768	\$ (61,291)
Operations and maintenance	236,750	268,909	253,813	(15,096)
	536,809	563,968	487,581	(76,387)
Total administration	2,578,202	2,644,592	2,443,752	(200,840)
Town attorney:				
Personnel services	311,507	311,507	322,292	10,785
Operations and maintenance	196,055	289,479	200,654	(88,825)
Total town attorney	507,562	600,986	522,946	(78,040)
Parks and recreation:				
Administration:				(00.044)
Personnel services	441,714	441,714	421,700	(20,014)
Operations and maintenance	106,450	113,286	91,827	(21,459)
Capital outlay	-	50	50	
	548,164	555,050	513,577	(41,473)
Recreation programs:			000 700	4744
Personnel services	904,024	904,024	908,768	4,744
Operations and maintenance	631,000	654,225	584,018	(70,207) (621)
Capital outlay	-	6,150	5,529	(021)
	1,535,024	1,564,399	1,498,315	(66,084)
Community center operations:				
Personnel services	819,811	819,811	818,635	(1,176)
Operations and maintenance	192,200	192,424	204,864	12,440
Capital outlay		249	249	-
	1,012,011	1,012,484	1,023,748	11,264

Exhibit B-5 Page 3

	Budgeted	I Amounts	Actual	Variance with Final Budget
	Original	Final	Amounts	Over (Under)
Parks and recreation: (Continued) Aquatics programs and operations:				
Personnel services Operations and maintenance	\$ 536,910 156,200	\$ 536,910 156,312	\$ 560,873 139,053	\$ 23,963 (17,259)
	693,110	693,222	699,926	6,704
Park operations and development:	<b>50.447</b>	70.447	05.740	(40.707)
Personnel services	76,447	76,447	65,740	(10,707) (30,966)
Operations and maintenance	79,800	115,700	84,734	(30,900)
Capital outlay	3,000	25,000	10,826	(14,174)
	159,247	217,147	161,300	(55,847)
Total parks and recreation	3,947,556	4,042,302	3,896,866	(145,436)
Finance:				
Administration: Personnel services Operations and maintenance Capital outlay	205,710 323,970 	205,710 321,462 400	207,297 315,129	1,587 (6,333) (400)
	529,680	527,572	522,426	(5,146)
Billing and accounting: Personnel services Operations and maintenance Capital outlay	391,056 26,100 	391,056 26,834 800	393,770 19,052 -	2,714 (7,782) (800)
	417,156	418,690	412,822	(5,868)
Revenue: Personnel services Operations and maintenance Capital outlay	228,620 33,150	228,620 33,303 200	236,324 31,241	7,704 (2,062) (200)
	261,770	262,123	267,565	5,442

Exhibit B-5 Page 4

							Var	ance with
		Budgeted	l Amo			Actual		al Budget
	Or	iginal		Final	A	mounts	Ove	er (Under)
Finance: (Continued)								
Procurement:	_		•	<b>=0.004</b>	•	70.545	•	4 544
Personnel services	\$	78,031	\$	78,031	\$	79,545	\$	1,514
Operations and maintenance		7,610		11,669		8,744		(2,925)
		85,641		89,700		88,289	.,	(1,411)
Total finance	1,2	294,247	1	,298,085	1	,291,102		(6,983)
Community development:								
Administration:								
Personnel services	1.2	247,471	1	,247,471	1	,235,981		(11,490)
Operations and maintenance		39,800	•	225,473		91,121		(134,352)
operatione and maintenance				,		.,,		
	1,3	387,271	1	,472,944	1	,327,102		(145,842)
Community Inspections:								
Personnel services		538,616		538,616		508,744		(29,872)
Operations and maintenance	·	40,100		44,152		18,087		(26,065)
Operations and maintenance		40,100		11,102	·········	10,00.		
		578,716		582,768		526,831		(55,937)
Total community development	1,9	965,987	2	,055,712	1	,853,933		(201,779)
Police:			,					
Field operations:								
Personnel services	4.8	332,586	4	,832,586	4	,959,503		126,917
Operations and maintenance	•	157,000		159,085		177,333		18,248
Capital outlay		152,030		154,192		133,981		(20,211)
	5, <sup>2</sup>	141,616	5	,145,863	5	5,270,817		124,954
Support services:								
Personnel services		109,537	3	,114,537	2	2,971,195		(143,342)
Operations and maintenance	4	412,505		429,288		343,877		(85,411)
Capital outlay		77,100		83,280		77,063		(6,217)
	3 !	599,142	3	,627,105	3	3,392,135		(234,970)
		200,1 12		,,		, 1		· · · · · · · · · · · · · · · · · · ·
Total police	8,	740,758	8	,772,968	8	3,662,952		(110,016)

Exhibit B-5 Page 5

	Budgeted	Amounts	Actual	Variance with Final Budget
	Original	Final	Amounts	Over (Under)
Public Works:				
Administration:				
Personnel services	\$ 804,551	\$ 805,854	\$ 805,212	\$ (642)
Operations and maintenance	45,100	52,634	42,437	(10,197)
	849,651	858,488	847,649	(10,839)
Engineering:				
Personnel services	448,656	450,853	449,045	(1,808)
Operations and maintenance	69,200	137,524	86,775	(50,749)
	517,856	588,377	535,820	(52,557)
Program management:				
Personnel services	252,649	242,649	210,439	(32,210)
Operations and maintenance	11,400	22,485	2,795	(19,690)
	264,049	265,134	213,234	(51,900)
Building inspections:				
Personnel services	494,919	481,069	439,143	(41,926)
Operations and maintenance	77,275	103,685	77,853	(25,832)
	572,194	584,754	516,996	(67,758)
Building maintenance:				
Personnel services	526,922	526,922	514,206	(12,716)
Operations and maintenance	739,370	1,035,971	940,325	(95,646)
Capital outlay		30,500	26,930	(3,570)
	1,266,292	1,593,393	1,481,461	(111,932)

Exhibit B-5 Page 6

	Budgeted	Amo	nunts		Actual		riance with nal Budget
	 Original	7 41110	Final	,	Amounts		er (Under)
Public works: (Continued)	 						
Grounds maintenance:							
Personnel services	\$ 680,178	\$	680,178	\$	457,199	\$	(222,979)
Operations and maintenance	265,280		278,380		125,958		(152,422)
Capital outlay	 41,000		52,316		51,419		(897)
	 986,458		1,010,874		634,576	<del></del>	(376,298)
Street maintenance:							
Personnel services	630,008		625,008		743,337		118,329
Operations and maintenance	707,000		872,187		1,035,616		163,429
Capital outlay	 95,000		158,006		51,192		(106,814)
	 1,432,008		1,655,201		1,830,145		174,944
Refuse/recycling:							
Personnel services	1,040,764		1,040,764		948,367		(92,397)
Operations and maintenance	493,211		493,211		490,423		(2,788)
Capital outlay	 -		168,200		168,200		-
	 1,533,975		1,702,175		1,606,990		(95,185)
Vehicle and equipment maintenance:							
Personnel services	753,775		753,775		727,257		(26,518)
Operations and maintenance	428,600		433,635		209,968		(223,667)
Capital outlay	 40,000		40,000		-		(40,000)
	 1,222,375		1,227,410		937,225		(290,185)
Traffic engineering:							
Personnel services	263,545		266,045		166,861		(99,184)
Operations and maintenance	176,675		252,797		41,375		(211,422)
Capital outlay	 75,000		75,000		-		(75,000)
	 515,220		593,842		208,236		(385,606)

Exhibit B-5 Page 7

								ariance with
		Budgeted	Amo			Actual		inal Budget
		Original		Final		Amounts	0	ver (Under)
Public works: (Continued)								
Right of way inspections:			_		•	005 507	•	(7.660)
Personnel services	\$	233,176	\$	233,176	\$	225,507	\$	(7,669)
Operations and maintenance		11,420		11,420		7,642		(3,778)
Capital outlay		-		4,215		4,214		(1)
		244,596		248,811		237,363		(11,448)
						0.040.005		(4.070.764)
Total public works		9,404,674		10,328,459		9,049,695		(1,278,764)
Grants:								
Operations		_		9,413		169,494		160,081
Operations								
Total grants				9,413		169,494		160,081
Debt service:								
Principal		1,714,623		1.714.623		1,714,623		-
Interest and fiscal charges		842,022		1,714,623 842,022		800,142		(41,880)
-		2,556,645		2,556,645		2,514,765		(41,880)
Total debt service		2,000,040		2,000,040				
Total General Fund								
expenditures	\$	31,635,026	\$	32,966,934	\$	31,056,750	\$_	(1,910,184)

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# CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009

Total Actual Revenues	\$ 413,140 753,330 463,102 635,223 (1,848,417)	751,853 798,370 (1,254,081)	21,581 13,825	6,117 1,081 (6,198)	14,171 1,485,200 176,640 231,223
ss and ces (Uses) Current Year		1 1 1	2,438	1 1 1	32,451 95,932
evenue g Sour	↔	_			
Actual Revenues and Other Financing Sources (Uses) Prior Current Years Year	413,140 753,330 463,102 635,223 (1,848,417)	751,853 798,370 (1,254,081)	21,581 11,387	6,117 1,081 (6,198)	14,171 1,485,200 144,189 135,291
히	<del>↔</del>				
Estimated Revenues	\$ 413,140 753,330 463,102 635,223 (1,848,417)	751,853 798,370 (1,254,081)	21,581 13,825	6,117 1,081 (6,198)	14,171 1,485,200 176,640 231,223
Project	Folly Lick Watershed:  Builder contributions Transfer from General Fund Proceeds from County of Fairfax Interest on investments Reallocation of remaining authorizations	Sugarland Run Watershed: Builder contributions Interest on investments Reallocation of remaining authorizations	Horse Pen Run Watershed: Builder contributions Interest on investments	Spring Branch Watershed: Builder contributions Interest on investments Reallocation of remaining authorizations	Storm Drain Easement/Construction:  Builder contributions Transfer from General Fund Interest on investments Reallocation of remaining authorizations

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# CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009

		Actual Revenues and Other Financing Sources (Uses)	Actual Revenues and inancing Sources (Uses)	j=	Total
	Estimated	Prior	Current	¥	Actual
Project	Revenues	Years	Year	Rev	Revenues
Huntmar-Spring/Van Buren Street Improvements:					
Builder bond default	\$ 18,750	\$ 18,750	ر ج	<del>⇔</del>	18,750
Interest on investments	22,835	20,719	2,116		22,835
Reallocation of remaining authorizations	(21,204)	(19,088)	(2,116)		(21,204)
Baker Building:					
Interest on investments	1,090	1,090	•		1,090
Reallocation of remaining authorizations	602	602	•		602
Traffic Signals and Automated Control Systems:					
Builder contributions	6,250	6,250	ı		6,250
Federal/ state grants	62,149	ı	62,149		62,149
Transfer from General Fund	572,294	572,294	•		572,294
Interest on investments	86,823	80,054	6,769		86,823
Reallocation of remaining authorizations	326,481	398,870	(72,389)		326,481
Streets - VDOT Contributions:					
Transfer from General Fund	000'06	000'06	•		000'06
Interest on investments	51,142	46,197	4,945		51,142
Reallocation of remaining authorizations	42,609	47,554	(4,945)		42,609
Street Light Installation:					
Transfer from General Fund	261,000	221,000	40,000		261,000
Interest on investments	64,320	54,047	10,273		64,320
Reallocation of remaining authorizations	(32,606)	(36,088)	3,482		(32,606)

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## CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUE AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009

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# CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)

SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SCORCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009	COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009	NEVENUES 2009		ō	
	Estimated	Actual Revenues and Other Financing Sources (Uses)	Actual Revenues and Financing Sources (Uses) Idor Current	Total Actual	
Project	Revenues	Years	Year	Revenues	g
Storm Water Management: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	\$ 250,000 64,821 (36,474)	\$ 250,000 64,821 (36,474)	· · ·	\$ 250,000 64,821 (36,474)	321 474)
Public Safety Center: Federal/state grants Issuance of debt Transfer from General Fund Interest on investments Reallocation of remaining authorizations	435,784 8,502,020 2,254,000 51,894 751,882	435,784 8,502,020 2,254,000 48,939 757,723	2,955 (5,841)	435,784 8,502,020 2,254,000 51,894 751,882	784 320 394 382
Cultural Arts Center: Donations Transfer from General Fund Interest on investments Reallocation of remaining authorizations	20,000 1,880,000 42,628 (139,401)	20,000 1,880,000 38,726 (135,499)	3,902)	20,000 1,880,000 42,628 (139,401)	20,000 80,000 42,628 39,401)
Tennis/Multi-Use Activity Center: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	577,500 169,815 (201,066)	544,000 158,265 (156,016)	33,500 11,550 (45,050)	577,500 169,815 (201,066)	500 815 066)
Gateway Entrances: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	62,000 25,198 (39,659)	62,000 22,941 (59,709)	2,257 20,050	62,0 25,	62,000 25,198 (39,659)

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# CAPITAL PROJECTS FUND SCHEDIJIE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)

OTHER FINANCING SOURCES (USES) IMATED REVENUES INE 30, 2009	ual Revenues and ancing Sources (Uses)	ated Prior Current Actual nues Years Year Revenues	642,000 \$ 642,000 \$ - \$ 642,000 52,421 52,421 - 52,421 (279,074) (354,325) 75,251 (279,074)	150,000	35,000	5,000 - 5,000 - 5,000 8,000 - 8,000 - 8,000 8,516 - 8,516 - 8,516 (10,076) - (10,076)	30,000 - 30,000 - 30,000 18,632 15,514 3,118 18,632 37,913 40,828 (2,915) 37,913
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009		Estimated Project Revenues	Minor Road Construction: Transfer from General Fund Interest on investments Reallocation of remaining authorizations (27)	Trails and Sidewalks: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	Town Shop Improvements: Issuance of debt Transfer from General Fund Interest on investments Reallocation of remaining authorizations	Nash Street Improvements: Builders contributions Transfer from General Fund Interest on investments Reallocation of remaining authorizations	Bus Stop Shelters: Transfer from General Fund Interest on investments Reallocation of remaining authorizations

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## SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009 CAPITAL PROJECTS FUND

Total Actual	Revenues	\$ 158,553 363,726 590,274 258,881 (47,448)	275,000 513,000 105,123 (406,124)	370,000 58,252 (33,638)	70,000 40,823 (20,551)	25,000 11,035 (11,035)
es and rces (Uses) Current	Year	158,553 ( 23,000 - 30,703 (22,159)	200,000 - 5,266 (204,703)	5,167 (5,167)	8,961 (8,961)	2,821 (2,821)
Actual Revenues and Other Financing Sources (Uses) Prior	Years	340,726 590,274 228,178 (25,289)	75,000 513,000 99,857 (201,421)	370,000 53,085 (28,471)	70,000 31,862 (11,590)	25,000 8,214 (8,214)
}	Revenues	158,553 \$ 363,726 590,274 258,881 (47,448)	275,000 513,000 105,123 (406,124)	370,000 58,252 (33,638)	70,000 40,823 (20,551)	25,000 11,035 (11,035)
Fetimated	Project Re	South Eiden Street Improvements: Federal/state grants Transfer from General Fund Proceeds from bond issue Interest on investments Reallocation of remaining authorizations	Triangle Street Improvements:  Builder contributions Transfer from General Fund Interest on investments Reallocation of remaining authorizations	East Elden Street Interim Improvements: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	Town Depot Improvements: Transfer from General Fund Interest on investments Reallocation of remaining authorizations	Herndon Parkway/Van Buren St. Intersection Improvements: Transfer from General Fund Interest on investments Reallocation of remaining authorizations

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## SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES CAPITAL PROJECTS FUND

Year Ended June 30, 2009

		Actual Revenues and Other Financing Sources (Uses)	Actual Revenues and Financing Sources (L	and es (Uses)	·	Total
Project	Estimated Revenues	Prior Years		Current Year	. 8	Actual Revenues
Jefferson Street Park: Transfer from General Fund	\$ 45,000	\$ 45,000	<del>\$</del>	ı	↔	45,000
Interest on investments	2,202	2,202	2	ı		2,202
Reallocation of remaining authorizations	(1,930)	(20:	5)	(1,728)		(1,930)
Town Hall Rehabilitation:	200	707				124 000
ranster from General Fund	32 144	21 251	) <del>-</del>	10 893		32,144
interest of investments Reallocation of remaining authorizations	(32,923)	(21,414)	· <del>(</del>	(11,509)		(32,923)
IIM Committee Equipment Boom Boomstine.						
Interest on investments	4,075	1,558	80	2,517		4,075
Reallocation of remaining authorizations	210,586	207,209	တ	3,377		210,586
Skate Park Facility:						,
Builder contributions	150,000	150,000	0	ı		150,000
Transfer from General Fund	25,000	25,000	0	1		25,000
Interest on investments	36,794	17,045	വ	19,749		36,794
Reallocation of remaining authorizations	(36,794)	(17,045)	5)	(19,749)		(36,794)
Elden Street/Center Street Intersection Improvements:						
Issuance of debt	20'000	50,000	0 (	' '		50,000
Interest on investments	13,110	6,589	თ <b>მ</b>	6,521		13,110
Reallocation of remaining authorizations	(13,110)	gc'a)	(n)	(0,527)		(13,110)

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# CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)

COMPARED WITH ESTIMATED REVENUES
Year Ended June 30, 2009

	Total	Actual	Revenues
nues and	Sources (Uses)	Current	Year
Actual Revenues and	Other Financing Sources (Uses)	Prior	Years
		Estimated	Revenues
			Project

Project	נו מכ	Estimated Revenues		Filor Years		Current Year	ш.,	Actual Revenues
Pearl/Nash/Oak/Wood Streets Improvements:								
Transfer from General Fund	↔	135,000	↔	135,000	↔	1	s	135,000
Interest on investments		24,238		15,064		9,174		24,238
Reallocation of remaining authorizations		(25,944)		(15,064)		(10,880)		(25,944)
W & OD Trail Enhancements:								
Interest on investments		35,738		20,948		14,790		35,738
Reallocation of remaining authorizations		114,262		129,052		(14,790)		114,262
Folly Lick/Spring Branch Regional Trail:								
Builder contributions		25,000		25,000		1		25,000
Interest on investments		2,212		2,212		r		2,212
Reallocation of remaining authorizations		(5,129)		(2,212)		(2,917)		(5,129)
Station Streets Improvements:								
Transfer from General Fund		75,000		75,000		•		75,000
Interest on investments		18,157		6,579		11,578		18,157
Reallocation of remaining authorizations		24,656		(7,240)		31,896		24,656
New Sidewalk Construction:		0						o o
i ranster from General Fund		33,000		33,000		•		33,000
Interest on investments		15,092		2,920		12,172		15,092
Reallocation of remaining authorizations		64,908		(2,920)		67,828		64,908

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# CAPITAL PROJECTS FUND SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES

Year Ended June 30, 2009

		Actual Rev	Actual Revenues and		F
	· ·	Other Financing	Other Financing Sources (Uses)		l Otal
	Estimated	Prior	Current		Actual
Project	Revenues	Years	Year		Revenues
Van Buren and Elden Streets Intersection Improvements:					
Transfer from General Fund	\$ 22,032	\$ 22,032	· \$	↔	22,032
Interest on investments	13,089	5,753	7,336		13,089
Reallocation of remaining authorizations	44,879	50,582	(5,703)		44,879
Maior Roads Resurfacing:					
Federal/state grants	430,466	430,466	1		430,466
Transfer from General Fund	200,000	200,000	ı		500,000
Reallocation of remaining authorizations	(123,220)	(181,147)	57,927		(123,220)
Metro Rail/ Worldgate Area Planning:					
Transfer from General Fund	20,000	1	20,000		50,000
Interest on investments	5,643		5,643		5,643
Reallocation of remaining authorizations	(5,643)	,	(5,643)		(5,643)
Stream Bank Stabilization:					
Transfer from General Fund	30,000		30,000		30,000
Interest on investments	1,354	•	1,354		1,354
Reallocation of remaining authorizations	(4,787)	•	(4,787)		(4,787)
Park Avenue and Monroe Street Intersection:					
Interest on investments	12,694	•	12,694		12,694
Reallocation of remaining authorizations	105,426	1	105,426		105,426

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# SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES) COMPARED WITH ESTIMATED REVENUES Year Ended June 30, 2009 CAPITAL PROJECTS FUND

Actual Revenues and Other Financing Sources (Uses)	Revenues Years	\$5 60 000 85	(12,786)	63.197	4	rovement Fund 226 568 226 568	12,384	s 2,077,440 2,440,776	\$ 34,193,566 \$ 32,993,714	
	Project	Park Equipment Replacement : Transfer from General Find	Reallocation of remaining authorizations	Herndon Parkway Intersections Study: Interest on investments	Reallocation of remaining authorizations	Undesignated Fund Balance: Transfer from Information Systems Improvement Fund	Miscellaneous	Reallocation of remaining authorizations	Totals	

Exhibit B-7 Page 1

# CAPITAL PROJECTS FUND SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS Year Ended June 30, 2009

			Expenditures	nres				
			Prior	Current	Total		Ren	Remaining
	Authorization		Years	Year	Expenditures		Autho	Authorizations
		6	970 107	0.847	A 282 004	ξ	4	27.274
Folly Lick Watershed	0/0,014	9	3/2,10/			t	<del>&gt;</del>	10,1
Sugarland Run Watershed	296,142		271,227	13,819	285,046	346		11,096
Horse Pen Run Watershed	35,406		1,000	3,433	4,4	4,433		30,973
Spring Branch Watershed	1,000		1,000	•	1,0	1,000		1
Storm Drain Easement/Construction	1,907,234	<del></del>	1,524,470	90,575	1,615,045	045	•	292,189
Huntmar-Spring/Van Buren Street Improvements	20,381		1,631	1	7,6	1,631		18,750
	1,692		ı	•				1,692
Traffic Signals and Automated Control Systems	1,053,997		906,885	78,905	985,790	200		68,207
Streets - VDOT Contributions	183,751		131,497	8,440	139,937	937		43,814
Street Light Installations	292,714		168,192	33,490	201,682	682		91,032
Ball Field Improvements/Recreation Facilities	329,386		218,656	,	218,656	656		110,730
Herndon Community Center - Phase IV	4,967,640	4	4,914,773	19,968	4,934,741	741		32,899
l ocust Street Improvements	45,972		111	•		111		45,861
Downtown Street Improvements	1,624,640	•	1,003,134	7,395	1,010,529	529		614,111
Storm Water Management	278,347		272,907	1	272,907	206		5,440
Public Safety Center	11,995,580	<del>-</del>	11,758,466	210,932	11,969,398	398		26,182
Cultural Arts Center	1,803,227	ν-	1,768,654	ı	1,768,654	654		34,573
Tennis/Multi-Use Activity Center	546,249		546,249	1	546,249	249		1
Gateway Entrances	47,539		5,232	•	ີ່ດ້	5,232		42,307
Minor Road Construction	415,347		303,916	86,027	389,943	943		25,404
Trails and Sidewalks	110,831		75,834	13,459	89,293	293		21,538
Town Shop Improvements	271,374		29,764	145,219	174,983	983		96,391
Nash Street Improvements	11,440		6,226	ı	9	6,226		5,214
Bus Stop Shelters	86,545		58,711	203	58,	58,914		27,631

Exhibit B-7 Page 2

# CAPITAL PROJECTS FUND SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS Year Ended June 30, 2009

				Expenditures	ditures	m		
				Prior	ပ	Current	Total	Remaining
	Ant	Authorization		Years		Year	Expenditures	Authorizations
South Elden Street Improvements	G	1.323.986	s	882.018	÷	169.902	\$ 1.051.920	\$ 272.066
Triangle Street Improvements		486,999		439,777		563	440,340	46,659
East Elden Street Interim Improvements		394,614		348,828		ı	348,828	45,786
Town Depot Improvements		90,272		7,618		3,250	10,868	79,404
Herndon Parkway/Van Buren Street Intersection Improvements		25,000		ı				25,000
Jefferson Street Park		45,272		41,862		3,410	45,272	
Town Hall Rehabilitation		123,221		2,017		24,680	26,697	96,524
HMC Computer Equipment Room Renovations		214,661		171,682		20,675	192,357	22,304
Skate Park Facility		175,000		1		•		175,000
Elden Street/Center Street Intersection Improvements		50,000		,		•	•	20,000
		133,294		,		51,999	51,999	81,295
W & OD Trail Enhancements		150,000		18,944		,	18,944	131,056
Folly Lick/Spring Branch Regional Trail		22,083		•		21,472	21,472	611
Station Street Improvements		117,813				15,215	15,215	102,598
New Sidewalk Construction		113,000		1		5,142	5,142	107,858
Van Buren and Elden Streets Intersection Improvements		80,000		13,361		1,633	14,994	900'59
Major Roads Resurfacing		807,246		749,319		57,927	807,246	ı
Metro Rail/Worldgate Area Planning		50,000		1		•	٠	20,000
Steam Bank Stabilization		26,567		,		14,567	14,567	12,000
Park Avenue and Monroe Street Intersection		118,120		ı		5,640	5,640	112,480
Park Equipment Replacement		27,214		•		27,214	27,214	•
Herndon Parkway Intersections Studies		560,000				ı	,	260,000
Undesignated Fund Balance		2,316,392		ı		-	•	2,316,392
	ł		•					!
Totals	↔	34,193,566	\$2	\$27,016,148	\$	1,144,971	\$ 28,161,119	\$ 6,032,447

# Exhibit B-8

# INFORMATION SYSTEMS IMPROVEMENT FUND SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS Year Ended June 30, 2009

				Expenditures	ditures					
				Prior		Current		Total	_	Remaining
	Αſ	Authorization		Years		Year	ú	Expenditures	Ψ	Authorizations
Personal Computers, Printers										
and File Servers	s	1,321,742	÷	1,137,898	↔	183,844	↔	1,321,742	↔	•
Police GIS Mapping/Crime Analysis		33,695		33,695				33,695		
WAN/I-NET and Internet Presence		875,899		820,899		25,664		846,563		29,336
Citizens Relationship Software		256,605		182,151		216		182,367		74,238
Disaster Recovery/Business Continuity Plans		62,000				•				62,000
Undesignated Fund Balance		85,664		1		1		1		85,664
Totals	\$	2,635,605 \$	↔	2,174,643	\$	209,724	\$	2,384,367	\$	251,238

#### Exhibit B-9

# PROPRIETARY FUND TYPE SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL WATER AND SEWER FUND Year Ended June 30, 2009

	Final Budget	Actual		Variance Over (Under)
Operating revenues:				
Sale of water	\$ 2,699,900	\$ 2,022,508	\$	(677,392)
Sewer service charges	2,806,750	2,291,987		(514,763)
Late payment charges	45,000	48,853		3,853
Sale of commodities	19,200	15,263		(3,937)
Rents and leases	214,300	240,650		26,350
Miscellaneous	 24,469	 12,999		(11,470)
Total operating revenues	 5,809,619	4,632,260		(1,177,359)
Operating expenses:				
Finance	223,253	214,649		(8,604)
Water main maintenance	2,991,033	2,574,165		(416,868)
Sewer service charge	3,437,368	2,940,054		(497,314)
Contractual services	383,850	383,850		-
Nondepartmental:				
Depreciation and amortization	-	679,695		679,695
Miscellaneous	 50,430	44,000		(6,430)
Total operating expenses	 7,085,934	6,836,413	<u>-</u>	(249,521)
Operating loss	 (1,276,315)	(2,204,153)		(927,838)
Nonoperating revenues:				
Investment earnings	607,200	947,401		340,201
Availability fees	 450,000	 519,711		69,711
Total nonoperating revenues	 1,057,200	1,467,112		409,912
Loss before capital contributions	(219,115)	(737,041)		(517,926)
Capital contributions	 	75,420		75,420
Change in net assets	\$ (219,115)	(661,621)	_\$_	(442,506)
Total net assets, July 1		 23,966,090		
Total net assets, June 30		\$ 23,304,469		

Exhibit B-10

# PROPRIETARY FUND TYPE SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL GOLF COURSE FUND Year Ended June 30, 2009

		Final Budget		Actual	Variance Over (Under)
A STATE OF THE STA					 
Operating revenues:			_		0.045
Rents and leases	\$	24,300	\$	27,645	\$ 3,345
Greens fees		963,400		1,054,026	90,626
Golf cart revenue		254,000		268,965	14,965 (1,487)
Golf pro shop sales		80,000		78,513	3,018
Driving range fees		65,000		68,018	
Miscellaneous		21,908		24,264	 2,356
Total operating revenues	<del></del>	1,408,608		1,521,431	 112,823
Operating expenses:					
Golf course operations		700,086		694,211	(5,875)
Golf course club house		529,773		527,706	(2,067)
Nondepartmental:					
Depreciation		-		215,091	215,091
Miscellaneous		49,380		49,026	 (354)
Total operating expenses		1,279,239		1,486,034	 206,795
Operating income		129,369		35,397	 (93,972)
Nonoperating revenues (expenses):					
Investment earnings (loss)		9,000		(2,542)	(11,542)
Interest expense	<u></u>	(43,559)		(44,430)	 (871)
Total nonoperating expenses, net		(34,559)		(46,972)	(12,413)
Change in net assets	_\$	94,810		(11,575)	\$ (106,385)
Total net assets, July 1	<del></del>			3,801,875	
Total net assets, June 30			\$	3,790,300	

#### Exhibit B-11

# PROPRIETARY FUND TYPE SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL CHESTNUT GROVE CEMETERY FUND Year Ended June 30, 2009

	 Final Budget		Actual		/ariance Over (Under)
Operating revenues: Cemetery sites Interment services Merchandise sales Miscellaneous	\$ 309,350 137,600 90,000 5,574	\$	293,560 156,515 85,979 23,609	\$	(15,790) 18,915 (4,021) 18,035
Total operating revenues	 542,524		559,663		17,139
Operating expenses: Cemetery operations Non-departmental:	428,064		430,408		2,344
Depreciation and amortization Miscellaneous	 - 18,220		142,717 17,473		142,717 (747)
Total operating expenses	 446,284		590,598	<del></del>	144,314
Operating income (loss)	 96,240		(30,935)		(127,175)
Nonoperating revenues (expenses): Investment earnings Interest expense	 17,600 (114,442)	,	13,366 (114,092)		(4,234) 350
Total nonoperating expenses, net	 (96,842)		(100,726)		(3,884)
Loss before transfers	(602)		(131,661)		(131,059)
Transfers in Transfers out	 63,400 (30,935)		75,608 (29,356)		12,208 1,579
Change in net assets	\$ 31,863		(85,409)	\$	(117,272)
Total net assets, July 1			1,241,002		
Total net assets, June 30		\$	1,155,593		

#### Exhibit B-12

# PROPRIETARY FUND TYPE SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL DOWNTOWN PARKING ENTERPRISE FUND Year Ended June 30, 2009

	 Final Budget	 Actual		ariance Over Under)
Operating revenues:				
Parking availability fees	\$ -	\$ 26,136	\$	26,136
Miscellaneous	 12,090	 12,172		82
Total operating revenues	 12,090	 38,308		26,218
Operating expenses:				
Downtown parking	61,100	35,311		(25,789)
Depreciation	 -	 30,533		30,533
Total operating expenses	 61,100	 65,844		4,744
Operating loss	 (49,010)	 (27,536)		21,474
Nonoperating revenues:	0.650	56 <b>7</b> 99	,	47,063
Investment earnings	 9,659	 56,722		47,003
Total nonoperating revenues	 9,659	56,722		47,063
Change in net assets	 (39,351)	29,186	\$	68,537
Total net assets, July 1		 1,505,277		
Total net assets, June 30		\$ 1,534,463		



# TOWN OF HERNDON, VIRGINIA www.herndon-va.gov



# TOWN OF HERNDON, VIRGINIA <u>www.herndon-va.gov</u>

STATISTICAL SECTION



# TOWN OF HERNDON, VIRGINIA www.herndon-va.gov

### STATISTICAL SECTION CONTENTS

The statistical section of the town's comprehensive annual financial report presents detailed information as a context for understanding what the information presented in the financial statements, note disclosures and required supplementary information says about the town's overall financial health. This information has not been audited by the independent auditor.

Contents	Tables
Financial Trends These tables contain trend information to help the reader understand how	
the town's financial performance and well being have changed over time.	1 - 5
Revenue Capacity	
These tables contain information to help the reader assess the town's most	6 - 10
significant local revenue sources, the property tax, as well as other revenue sources.	6-10
Debt Capacity	
These tables present information to help the reader assess the	
affordability of the town's current level of outstanding debt and the town's	11 - 14
ability to issue additional debt in the future.	11 - 14
Demographic and Economic Information	
These tables offer demographic and economic indicators to help the	
reader understand the environment within which the town's financial	
activities take place.	15 - 16
Operating Information	
These tables contain service and infrastructure data to help the reader	
understand how the information in the town's financial report relates to the	
services the town provides and the activities it performs.	17 - 19

**Sources**: Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial report for the relevant year. The town implemented GASB 34 in fiscal year 2003; tables presenting government-wide information include information beginning in that year.



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NET ASSETS BY COMPONENT LAST SEVEN FISCAL YEARS (1) (accrual basis of accounting) (Unaudited)

Fiscal Year June 30, 2007 2008	27,816,034 \$ 31,719,000 \$ 72,076,117 \$ 72,923,937 1,193,044 1,215,485 1,244,028 1,268,979 12,107,024 12,131,044 11,575,112 11,780,466	\$ 41,116,102 \$ 45,065,529 \$ 84,895,257 \$ 85,973,382	15,086,244 \$ 15,722,161 \$ 16,466,974 \$ 16,308,652 16,955,114 15,966,544 14,919,283 14,205,592	\$ 32,041,358 \$ 31,688,705 \$ 31,386,257 \$ 30,514,244	42,902,278 \$ 47,441,161 \$ 88,543,091 \$ 89,232,589 1,193,044 1,215,485 1,244,028 1,268,979 29,062,138 28,097,588 26,494,395 25,986,058	57,460 \$ 76,754,234 \$ 116,281,514 \$ 116,487,626
2004 2005	\$ 21,919,935 \$ 2 1,169,431 19,823,629 1	\$ 42,912,995	\$ 14,423,535 \$ 17,562,414	\$ 31,985,949	\$ 36,343,470 \$ 1,169,431 37,386,043	\$ 74,898,944 \$ 73,157,460
2003	of related debt \$ 19,789,543	ctivities \$ 38,391,860	of related debt \$ 12,891,883 18,071,402	stivities \$ 30,963,285	of related debt \$ 32,681,426 - 36,673,719	ment \$ 69,355,145
	Governmental activities: Invested in capital assets, net of related debt Restricted Unrestricted	Total governmental activities net assets	Business-type activities: Invested in capital assets, net of related debt Unrestricted	Total business-type activities Onet assets	Primary government: Invested in capital assets, net of related debt Restricted Unrestricted	Total primary government net assets

### Notes:

(1) This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated over time.

(2) Beginning in fiscal year 2007, all infrastructure capital assets acquired before 2003 were recorded.

TOWN OF HERNDON, VIRGINIA

CHANGES IN NET ASSETS
LAST SEVEN FISCAL YEARS (1)
(accrual basis of accounting)
(Unaudited)

			Fisc	Fiscal Year June 30	_•		
	2003	2004	2005	2006	2007	2008	2009
Expenses:							
Governmental activities:							
Legislative	\$ 304,842	\$ 334,582	\$ 588,708	\$ 599,013	\$ 664,636		\$ 654,002
Administration	2,660,288	2,742,074	2,666,678	2,991,781	2,911,464	2,945,108	3,226,320
Town attorney	304,244	326,181	352,556	415,156	393,808	461,394	519,437
Parks and recreation	3,234,276	3,382,361	3,467,051	3,665,259	4,350,958	4,462,531	4,658,971
Finance	997,701	1,030,116	1,087,203	1,165,622	1,191,893	1,307,331	1,348,980
Community development	1,141,547	1,112,704	1,341,611	1,539,821	1,735,596	1,652,196	1,950,546
Police	6,102,460	6,576,514	6,868,424	7,887,728	8,460,046	8,759,234	9,257,315
Public works	6,347,374	6,022,510	7,988,506	7,606,343	10,363,763	11,278,365	11,229,645
Grants	17,301	95,391	79,212		•	•	ı
Interest	564,173	698,104	826,972	904,816	940,449	875,509	813,800
Total governmental activities	21,674,206	22,320,537	25,266,921	26,775,539	31,012,613	32,426,952	33,659,016
Business-type activities:	E 446 337	5 340 793	5 873 518	6 135 079	6 756 592	6 692 754	6 836 413
	4,440,000	1 252 730	1 332 7/8	1 464 530	1 308 081	1 564 081	1 530 464
Golf course	1,212,940	343 509	382.021	448 989	442 171	652 781	704.690
Chestilut Glove celletery	35.867	38.571	40,750	129,847	79.465	278.725	65,844
Downtown parking Total business-two activities	7.010.088	7.075.533	7.629.037	8.178,454	8,676,309	9,188,341	9,137,411
Total government expenses	28,684,294	29,396,070	32,895,958	34,953,993	39,688,922	41,615,293	42,796,427
Program revenue:							
Governmental activities:					•		
Charges for services:	200	00 170	40.004	720 02	26 634	76.447	20 650
Administration	51,989	010,00	40,201	4,0,00	90,004	40,44	20,030
Parks and recreation	1,944,943	1,938,317	1,991,640	2,019,553	2,198,645	2,394,257	2,551,340
Finance	293,440	293,700	302,510	366,100	382,570	401,700	421,790
Police	502,942	742,418	461,538	475,407	555,217	209,890	579,682
Public works	538,366	475,311	568,194	470,699	546,176	398,234	466,595
Operating grants and contributions:							
Legislative	21,640	3,227	1,906	•	•	•	1
Administration	133,408	136,774	144,634	197,563	174,757	177,155	195,616
Community development	750	2,500	ı	ı	638	451	•
Police	672,372	815,365	851,697	1,084,006	1,089,540	916,457	1,045,779
Public works	603,569	494,368	1,193,149	1,068,463	940,045	1,896,712	739,287
Capital grants and contributions:							
Parks and recreation	36,500	- 000	- 00	- 000	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 040 0	4 464 000
Public works	582,819	3,366,370	1,645,937	3,381,970	11,713,460	1,013,922	1,104,930
Total governmental activities program revenue	5,352,738	8,298,868	7,201,486	9,097,635	17,639,708	7,755,225	7,185,683

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CHANGES IN NET ASSETS
LAST SEVEN FISCAL YEARS (1)
(accrual basis of accounting)
(Unaudited)

(2)			Fis	Fiscal Year June 30	Ċ.		
	2003	2004	2005	2006	2007	2008	2009
Program revenues (Continued):							
Business-type activities:							
Charges for services:							
Water and sewer	\$ 4,067,454	\$ 3,983,922	\$ 3,956,967	\$ 4,301,639	\$ 4,418,419	\$ 4,509,547	\$ 4,378,611
Golf course	1,227,548	1,381,100	1,289,877	1,236,010	1,395,824	1,501,835	1,469,522
Chestnut Grove cemetery	225,950	245,340	326,241	418,563	507,959	406,729	536,054
Operating grants and contributions:							
Water and sewer	719,784	1,533,682	845,013	719,489	449,735	523,025	519,711
Downtown parking	496,942	•	1	•	•	•	
Capital grants and contributions:							
Water and sewer	225,557	465,844	380,857	553,422	308,341	41,500	75,420
Downtown parking	•	113,889	ı	•	-		•
Total business-type activities program revenues	6,963,235	7,723,777	6,798,955	7,229,123	7,080,278	6,982,636	6,979,318
C Total government program revenues	12,315,973	16,022,645	14,000,441	16,326,758	24,719,986	14,737,861	14,165,001
Net (expense) revenue:							
Governmental activities	(16,321,468)	(14,021,669)	(18,065,435)	(17,677,904)	(13,372,905)	(24,671,727)	(26,473,333)
Business-type activities	(46,853)	648,244	(830,082)	(949,331)	(1,596,031)	(2,205,705)	(2,158,093)
Total government net expense	(16,368,321)	(13,373,425)	(18,895,517)	(18,627,235)	(14,968,936)	(26,877,432)	(28,631,426)

General revenues and other changes in net assets:
Governmental activities:

Governmental activities:

Taxes:
General property
Business license
Transient occupancy
Local sales
Other local taxes
Revenues not restricted to specific programs
Intergovernmental, non-categorical aid
Use of money and property
Miscellaneous
Gain on sale of capital assets
Transfers

Total governmental activities

25,590,328	25,749,852	24,375,984	21,627,331	19,919,822	18,542,804	16,273,575
(46,252)	(82,139)	(63,158)	13,960	(26,526)	(33,573)	(548,544)
•	52,309	19,573	1,900	1,530	840,518	1
439,355	190,623	11,828	84,178	72,595	98,297	74,859
1,406,066	1,332,543	1,402,972	866,575	682,330	226,418	1,162,054
42,626	63,070	135,559	120,770	117,177	162,315	109,578
89,937	84,118	77,624	70,136	77,343	38,652	37,532
4,888,870	5,112,808	5,049,744	5,101,866	4,424,916	3,686,015	2,500,249
1,511,792	1,661,725	1,639,448	1,580,278	1,647,228	1,580,307	1,463,396
2,493,698	2,678,892	2,465,479	2,414,308	2,127,742	1,846,065	1,616,609
3,458,908	3,260,125	3,179,323	2,707,012	3,045,781	2,652,045	2,604,530
11,305,328	11,395,778	10,457,592	8,666,348	7,749,706	7,445,745	7,253,312

LAST SEVEN FISCAL YEARS (1) (accrual basis of accounting) **CHANGES IN NET ASSETS** (Unaudited)

			Fis	Fiscal Year June 30,	ó		
	2003	2004	2005	2006	2007	2008	2009
General revenues and other changes in net assets: (Continued)							
Business-type activities:							
Use of money and property	\$ 1,287,919	\$ 50,658	\$ 549,990	\$ 286,132	\$ 966,969	\$ 969,476	\$ 1,014,947
Miscellaneous	256,217	290,189	308,975	324,506	263,456	282,077	367,475
Transfers	548,544	33,573	26,526	(13,960)	63,158	82,139	46,252
Total business-type activities	2,092,680	374,420	885,491	596,678	1,293,583	1,333,692	1,428,674
Total primary government	18,366,255	18,917,224	20,805,313	22,224,009	25,669,567	27,083,544	27,019,002
Changes in net accate.							
Governmental activities	(47,893)	4,521,135	1,854,387	3,949,427	11,003,079	1,078,125	(883,005)
Business-type activities	2,045,827	1,022,664	55,409	(352,653)	(302,448)	(872,013)	(729,419)
Total primary government	\$ 1,997,934	,997,934 \$ 5,543,799	\$ 1,909,796	1,909,796 \$ 3,596,774 \$ 10,700,631	, JI	\$ 206,112	206,112 \$ (1,612,424)

# 011 Notes:

over time.

(1) This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated

(2) Net (expense) revenue is the difference between the expenses and program revenues. This difference indicates the degree to which a function or program is supported with its own fees and program-specific grants versus its reliance upon funding from taxes and other general revenues. Numbers in a parentheses are net expenses indicating that expenses were greater than program revenues, and the revenues were needed to finance that function or program. Numbers without parentheses are net revenues, demonstrating that program revenues were more than sufficient to cover expenses.

# PROGRAM REVENUES BY FUNCTION/PROGRAM LAST SEVEN FISCAL YEARS (1) (accrual basis of accounting) (Unaudited)

216,266 2,551,346 421,790 185,683 ,370,820 1,625,461 223,602 2,394,257 401,700 1,426,347 3,308,868 451 755,225 2008 2,198,645 382,570 1,644,757 17,639,708 211,391 13,201,707 2007 231,437 2,019,553 366,100 ,559,413 4,921,132 9,097,635 Fiscal Year June 30, မာ 1,991,640 302,510 1,906 184,915 ,313,235 3,407,280 7,201,486 293,700 2,500 ,336,049 3,227 167,292 .938,317 ,557,783 8.298.868 2004 S 293,440 750 55,397 21,640 981,443 1,175,314 1,724,754 5,352,738 2003 ↔ Total governmental activities Community development Governmental activities: Parks and recreation Function / Program Administration Public works Legislative Finance Police

Total business-type activities Chestnut Grove cemetery Business-type activities: Downtown parking Water and sewer Golf course

6,963,235 12,315,973 Total government

6,979,318

6,982,636

7,080,278 24,719,986

7,229,123

6,798,955

113,889

245,340

225,950

496,942

14,000,441

16,022,645

4,973,742 1,469,522 536,054

5,074,072 1,501,835 406,729

5,176,495 1,395,824 507,959

5,574,550 1,236,010 418,563

5,182,837 1,289,877 326,241

5,983,448 1,381,100

5,012,795 1,227,548

Notes:

<sup>(1)</sup> This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated over time.

<sup>(2)</sup> In 2004, 2005, 2006, 2007, 2008 and 2009, the public works department received donated assets of \$2,877,947, \$895,362, \$2,854,521, \$10,904,769, \$215,931 and \$169,792, respectively.

TOWN OF HERNDON, VIRGINIA

FUND BALANCE, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (modified accrual basis of accounting) (unaudited)

					Fisca	Fiscal Year June 30,	ú			
		2000		2001		2002		2003		2004
General Fund: Reserved	↔	1,400,199	↔	1,409,838	↔	1,807,801	↔	1,365,946	ક્ક	1,481,659
Unreserved		7,482,786		8,280,749		8,586,426		6,840,530		6,613,477
Total General Fund	ક્ક	8,882,985	ક	9,690,587	↔	10,394,227	ક	8,206,476	\$	8,095,136
All Other Governmental Funds:										
Reserved	↔	1,061,604	↔	1,096,054	↔	1,127,560	<del>s</del>	1,152,711	↔	1,169,431
Unreserved, reported in: Capital projects funds		5,279,720		10,469,888		9,373,340		7,290,122		9,339,216
Total all other governmental funds	ક્ક	6,341,324	ક્ક	11,565,942	s	10,500,900	↔	8,442,833	S	10,508,647
					Fisca	Fiscal Year June 30	ó			
		2005		2006		2007		2008		2009
General Fund:										
Reserved	ક્ક	1,302,446	↔	810,834	ઝ	777,549	s	668,306	ઝ	696,928
Unreserved		6,311,877		6,575,754		7,019,739		7,142,499		7,120,027
Total General Fund	ક	7,614,323	\$	7,386,588	\$	7,797,288	ઝ	7,810,805	ક્ક	7,816,955
All Other Governmental Funds:					ı					
Reserved	↔	1,193,044	↔	1,215,485	↔	1,244,028	↔	1,268,979	↔	1,298,335
Unreserved, reported in: Canital projects funds		6.102.071		6.776.899		5.560.103		6.132.528		6,283,685
Total all other governmental funds	မာ	7,295,115	\$	7,992,384	\$	6,804,131	ક	7,401,507	ક્ક	7,582,020

Noto:

(1) In fiscal year 2003, the Chestnut Grove Cemetery Perpetual Care Fund was reclassified from a fiduciary fund type to a special revenue fund type. This reclassification was due to the adoption of GASB 34.

# CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

(modified accrual basis of accounting)	(I)nandited)

					Fiscal Year June 30	Ine 30,				
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Revenues:										
General property taxes	\$ 5,612,788	\$ 6,206,774 \$	7,167,596 \$	7,387,014 \$	7,125,043 \$	7,775,583 \$	8,702,956 \$	10,441,826 \$	11,415,226 \$	11,315,372
Other local taxes	8,348,359	10,117,280	8,779,401	8,189,445	9,771,887	11,257,001	11,803,464	12,333,994	12,713,550	12,353,268
Permits, privilege fees and regulatory										
licenses	1,197,875	542,035	378,286	474,108	386,609	479,470	388,028	442,686	285,090	361,280
Fines and forfeitures	342,926	359,075	373,668	488,167	492,125	449,833	471,902	571,830	571,998	593,631
Use of money and property	711,980	1,553,847	1,031,102	1,162,054	226,418	682,330	866,575	1,402,972	1,332,543	1,406,066
Charges for services	1,984,250	2,148,392	2,262,092	2,360,862	2,382,639	2,493,173	2,563,109	2,769,747	2,999,216	3,158,288
Miscellaneous	392,390	127,737	159,303	74,859	95,030	75,862	84,178	11,828	190,623	318,482
Intergovemmental	2,090,657	2,346,017	2,003,265	2,160,636	2,102,972	3,300,434	2,998,623	3,151,292	3,751,795	3,017,100
Total revenues	20,681,225	23,401,157	22,154,713	22,297,145	22,582,723	26,513,686	27,878,835	31,126,175	33,260,041	32,523,487
Expenditures:										
Legislative	252,679	266,580	271,060	299,493	329,467	581,659	605,038	659,583	660,310	651,245
Administration	1,537,485	1,726,440	1,914,165	2,108,961	2,230,922	2,181,253	2,373,380	2,463,940	2,621,611	2,443,752
Town attorney	263,987		294,603	301,253	321,597	350,048	415,617	390,529	455,322	522,946
Parks and recreation	2,410,030	2,709,061	2,862,638	2,923,457	3,075,665	3,141,800	3,353,890	3,628,248	3,922,569	3,896,866
Finance	712,516	765,928	817,737	954,516	962,466	1,022,423	1,137,903	1,177,062	1,263,648	1,291,102
Community development	726,421	852,636	930,679	1,059,962	1,083,711	1,269,554	1,479,769	1,679,530	1,647,157	1,853,933
Police	4,595,242	5,185,408	5,426,451	6,006,019	6,255,393	6,588,415	7,209,795	7,787,327	8,426,430	8,662,952
Public works	5,433,188	5,893,486	6,020,388	6,396,481	6,358,797	7,139,428	7,452,737	8,132,036	8,281,419	9,049,695
Grants	1,506	14,522	9,119	17,301	95,391	79,212	241,986	213,168	70,741	169,494
Capital outlay	1,496,745	1,347,714	2,008,798	4,098,657	8,519,502	5,493,994	6,078,124	3,630,995	2,452,376	1,354,695
Debt service:										
Principal	1,096,193	1,130,417	1,219,030	1,454,515	1,146,425	1,481,312	1,676,313	1,649,242	1,936,694	1,714,623
Interest and fiscal charges	859' 229	698,325	766,662	567,388	666,283	853,937	902,549	969,521	881,041	800,142
Total expenditures	19,203,650	20,859,128	22,541,330	26,188,003	31,045,619	30,183,035	32,927,101	32,381,181	32,619,318	32,411,445
Excess of revenues over	1 477 575	2 542 029	(386 617)	(3 890 858)	(8.462.896)	(3.669.349)	(5.048.266)	(1.255.006)	640.723	112.042
Charles formation countries (1986)										
Time I managed and a contract of the contract	940 086	0 000 0	2 644 506	4 020 654	2 407 506	2 509 612	1 216 203	1 508 043	1 424 483	551 856
Tansiers III	1,740,900	•	7,633,200	(5.479.195)	(970,170)	(3.625.139)	(1 202 333)	(1 571 201)	(1 506 622)	(598 108)
	404 000		(5,000,500)	(2) (2)	0 500 000	(00107010)	6 490 000	500,000		· ·
Issuance of debt	424,000			•	000,000,0		000,08+,0	000,000	ı	
Proceeds of refunding bonds	•	•	5,897,824	•	•	•			ı	
Payment to refunded bond escrow agent	ı	•	(5,853,825)	•	i	ı	•			
Premium (discount) on issuance debt	•	•	•		(70,800)	•	(4,368)	21,038	•	•
Proceeds from sale of property	92,825	•	•	٠	2,021,743	1,530	18,208	19,573	52,309	120,873
Total other financing sources										
(uses), net	501,427	2,834,678	25,215	(548,544)	10,417,370	(24,996)	5,517,800	477,453	(29,830)	74,621
Net changes in fund balances	\$ 1,979,002	\$ 5,376,707 \$	(361,402) \$	(4,439,402) \$	1,954,474 \$	(3,694,345) \$	469,534 \$	\$ (525,777)	610,893 \$	186,663
,	11		11	ш	11	н	1		11	

Debt service as a percentage of noncapital expenditures:											
Total debt service	s <sub>P</sub>	1,773,851 \$	1,773,851 \$ 1,828,742 \$		1,985,692 \$ 2,021,903 \$ 1,812,708 \$ 2,335,249 \$ 2,578,862 \$ 2,618,763 \$ 2,817,735 \$ 2,514,765	1,812,708 \$	2,335,249 \$	2,578,862 \$	2,618,763 \$	2,817,735 \$	2,514,765
Total expenditures	₩	19,203,650 \$ 20,859,128	20,859,128 \$		€9	31,045,619 \$	30,183,035 \$	30,183,035 \$ 32,927,101 \$ 32,381,181 \$ 32,619,318 \$	32,381,181 \$	32,619,318 \$	(1)
Less: capital outlay		(1,752,982)	(1,450,504)	(1,596,633)	(4,712,916)	(9,233,499)	(5,241,256)	(6,484,548)	(2,909,600)	(760,127,1)	(1,20,309)
Noncapital expenditures	69	17,450,668 \$	17,450,668 \$ 19,408,624 \$		20,944,697 \$ 21,475,087 \$ 21,812,120 \$ 24,941,779 \$ 26,442,553 \$ 29,471,581 \$ 30,897,726 \$ 31,174,456	21,812,120 \$	24,941,779 \$	26,442,553 \$	29,471,581 \$	30,897,726 \$	31,174,456
Debt service as a percentage of noncapital expenditures		10.16%	9.42%	9.48%	9.42%	8.31%	9.36%	9.75%	8.89%	9.12%	8.07%

### Notes:

- (1) For the years 2000 through 2002, the amount used for capital outlay was obtained from the increase to the General Fixed Asset Account Group, which is no longer used under the new reporting model. For fiscal years 2003 through 2009, the amounts used for capital outlay were obtained from the Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balance of Governmental Funds to the Statement of Activities.
- Prior to the adoption of GASB Statement No. 34, the Town did not capitalize additions to or major repairs of infrastructure assets. Therefore, for the fiscal years 2000-2002 additions to infrastructure were not subtracted from total expenditures to calculate the debt service as a percentage of noncapital expenditures.  $\overline{0}$

# TAX REVENUES BY SOURCE, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (modified accrual basis of accounting) (Unaudited)

Total	\$ 13,961,147	16,324,054	15,946,997	15,576,459	16,890,162	19,032,584	20,506,420	22,775,820	24,128,776	23,668,640	69.53%
Other (8)	\$418,686	837,666	740,502	566,551	583,307	772,450	893,873	747,711	545,095	518,135	23.75%
5% Communications Sales and Use (7)	· &	1	1	٠	ı	•	•	847,892	1,928,078	1,796,554	100.00%
Mobile Tele- Communications (6)	1	•	ı	•	•	337,634	650,991	316,404	•	•	0.00%
Consumer Utility and Cigarette (4) Motor Vehicle Consumption (5)	\$ 1,165,976	1,198,714	1,282,735	1,437,118	1,583,480	1,711,601	1,787,691	1,327,411	877,394	878,034	-24.70%
Motor Vehicle	\$ 304,839	320,073	327,662	310,585	319,290	317,489	318,846	288,512	271,605	285,356	-6.39%
Cigarette (4)	\$ 234,358	220,204	208,430	190,656	292,796	276,565	373,152	352,223	322,660	307,047	31.02%
Meals (3)	ا د	J		•	900,279	1,010,412	1,077,313	1,169,591	1,167,976	1,103,744	100.00%
Local Sales	\$ 1,509,088	1,571,579	1,477,586	1,463,396	1,580,307	1,647,228	1,580,278	1,639,448	1,661,725	1,511,792	0.18%
Transient Occupancy (2)	1,790,830	2,150,924	1,615,357	1,616,609	1,846,065	2,127,742	2,414,308	2,465,479	2,678,892	2,493,698	39.25%
	€>		_			_					%
Business License	2,924,582	3,818,120	3,127,129	2,604,530	2,659,595	3,055,880	2,707,012	3,179,323	3,260,125	3,458,908	18.27%
	69										,o
General Property Fiscal Year Including Interest June 30, and Penalty (1)	\$ 5,612,788	6,206,774	7,167,596	7,387,014	7,125,043	7,775,583	8,702,956	10,441,826	11,415,226	11,315,372	101.60%
Fiscal Year June 30,	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Change 2000-2009

Source: Town records.

Notes:

(1) Town's real property assessments have increased 148 percent from 2000 to 2009. However, the Town's real estate tax rate decreased over the past ten years from \$0.32 per \$100 of assessed value (AV) to \$0.24 per \$100 AV.

(2) Over the past ten years, three new hotels were opened within the Town's corporate limits.

(3) Town adopted a meals tax, at a rate of 1.5 percent, which became effective July 1, 2004.

(4) Cigarette tax rate was increased from \$0.20 per pack to \$0.35 per pack effective for fiscal years 2005. Effective fiscal year 2006, the rate was increased again to \$0.50 per pack.

(5) Increase in consumer utility tax collections corresponds with increase in residential housing units and commercial office space built during the past ten years.

The consumer utility tax on telecommunication services was eliminated effective January 1, 2007 and replaced by the State percent communications sales and use tax. (see Note 7)

(6) Town adopted a mobile telecommunications (cell phone) tax which became effective December 1, 2004. The mobile telecommunications (cell phone) tax was eliminated effective January 1, 2007 and replaced by the State 5 percent communications sales and use tax. (see Note 7)

(7) A new State 5 percent communications sales and use tax became effective January 1, 2007. This new tax replaces three locally assessed Town taxes which are the consumer utility tax on telecommunication services, the mobile telecommunications (cell phone) tax and the 5 percent portion of the Town's cable TV franchise fee.

(8) Includes right of way use fees, bank stock taxes and cable franchise fees

# ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS (Unaudited)

Value as a Percentage of Assessed Value	100.00% 100.00% 100.00% 100.00% 100.00% 100.00%	
Actual Taxable Value	\$1,736,392,121 1,927,210,505 2,252,868,418 2,451,926,535 2,533,596,397 2,767,405,316 3,480,362,121 4,406,665,875 4,750,164,063 4,729,811,247	
Fotal Direct Tax Rate	0.32 0.32 0.32 0.28 0.28 0.25 0.24	
Tota	<del>⇔</del>	
Percent Growth	7.19% 10.99% 16.90% 8.84% 3.33% 9.23% 25.65% 7.79% (0.43)%	
Total Taxable Assessed Value	\$1,736,392,121 1,927,210,505 2,252,868,418 2,451,926,535 2,533,596,397 2,767,405,316 3,480,362,121 4,406,665,875 4,750,164,063	
Total Assessed Value	\$ 1,814,226,876 2,009,130,700 2,335,952,808 2,541,213,730 2,628,541,047 2,867,767,566 3,596,290,246 4,555,520,230 4,899,018,418 4,952,548,087	
Nontaxable	\$ 77,834,755 81,920,195 83,084,390 89,287,195 94,944,650 100,362,250 115,928,125 148,854,355 148,854,355 222,736,840	
Public Service Corporation	\$106,394,308 118,372,380 162,376,543 153,766,905 158,205,107 141,520,282 138,361,962 187,449,426 152,834,703 145,578,271	
Commercial Property	\$ 854,079,313 988,018,190 1,145,643,435 1,171,150,920 1,089,621,980 1,167,782,655 1,417,144,440 1,801,437,496 2,118,458,610	
Residential Property	\$ 775,918,500 820,819,935 944,848,440 1,127,008,710 1,285,769,310 1,924,855,719 2,417,778,953 2,478,870,750 2,371,389,326	
Fiscal Year June 30,	2 2 0 0 0 2 2 0 0 0 0 0 0 0 0 0 0 0 0 0	

Sources:

Town of Herndon Department of Finance

County of Fairfax Department of Tax Administration (Real Estate Division)

Note:

Increases in assessments over the past ten years correspond to rapid increases in residential and commercial values, coupled with extensive residential and commercial building construction, beginning in 1999.

Table 8

### DIRECT AND OVERLAPPING PROPERTY TAX RATES LAST TEN FISCAL YEARS (Unaudited)

		Tax Rate	s - To	wn	-	Tax Rates	s - Coi	unty	T	ax Rates	- Comb	oined
Fiscal Year	F	Real	Pe	rsonal	F	Real	Pe	rsonal	<u></u>	Real	Pei	rsonal
June 30,	Pr	operty	Pro	operty	Pro	operty	Pr	operty	Pr	operty	Pro	perty
2000	\$	0.32	\$	_	\$	1.23	\$	4.57	\$	1.55	\$	4.57
2001	·	0.32	•	-	,	1.23	-	4.57	•	1.55		4.57
2002		0.32		-		1.23		4.57		1.55		4.57
2003		0.30		-		1.21		4.57		1.51		4.57
2004		0.28		-		1.16		4.57		1.44		4.57
2005		0.28		-		1.13		4.57		1.41		4.57
2006		0.25		-		1.00		4.57		1.25		4.57
2007		0.24		-		0.89		4.57		1.13		4.57
2008		0.24		-		0.89		4.57		1.13		4.57
2009		0.26		-		0.92		4.57		1.18		4.57

#### Notes:

<sup>(1)</sup> These rates are per \$100 of assessed value for real estate and personal property.

<sup>(2)</sup> A Town assessed levy on personal property ceased in fiscal year 1989.

Table 9

## PRINCIPAL PROPERTY TAXPAYERS CURRENT YEAR AND NINE YEARS AGO (Unaudited)

			2009					2000	
Tarrana		Taxable Assessed Value	Rank	Percentage of Total Town Taxable Assessed Value			Taxable Assessed Value	Rank	Percentage of Total Town Taxable Assessed Value
Taxpayer		value	Nank	value			value	Italik	Value
BP New Dominion Technology	\$	110,621,910	1	2.51	%	\$	-	-	-
EQR-Worldgate LLC	•	104,635,620	2	2.37			-	-	-
Inland American Herndon Worldgate		90,674,730	3	2.06			-	-	-
New Dominion		86,051,450	4	1.95			-	-	-
Worldgate Center Owner LLC		70,020,550	5	1.59			-	-	-
RREEF America Reit II		64,403,950	6	1.46			-	-	-
MIVPO LLC		61,888,550	7	1.40			-	-	-
Washington Real Estate Investment		57,635,750	8	1.31			-	-	-
Monumnet III Owner LLC		50,587,620	9	1.15			-	-	-
EQR-Herndon LLC		49,848,660	10	1.13			-	-	-
Fannie Mae		-	-	-			52,808,060	1	3.24 %
Charles E. Smith		-	-	-			41,400,725	2	2.54
Trzechahn Spring Park		-	-	-			36,126,875	3	2.22
WGP Associates LLC		-	-	-			36,063,190	4	2.21
Marriott International		-	-	-			34,070,490	5	2.09
BF Real Estate US ILP			-	-			32,358,290	6	1.99
Worldgate Properties LLC		-	-	-			31,760,615	7	1.95
Monument One LLC		-	-	-			30,239,655	8	1.86
First Herndon Associates		-	-	-			28,616,365	9	1.76
Brit LP			<u>-</u>				23,547,260	_ 10	1.44
Total	_\$	746,368,790	=	16.94_	%	_\$_	346,991,525	=	21.30_%

#### Sources:

Town of Herndon Department of Finance.

County of Fairfax Department of Tax Administration (Real Estate Division).

Table 10

### REAL PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS (Unaudited)

Collected Within the Total Collections to Date Fiscal Year of the Levy Collections in Taxes Levied Percentage Subsequent Percentage Fiscal Year for the of Levy Years Amount Fiscal Year (1) Amount of Levy June 30, 100.00% 5,556,455 \$ 113,016 \$ 97.97% 5,556,455 \$ 5,443,439 2000 100.00% 6,168,226 112,806 6,055,420 98.17% 6,168,226 2001 100.00% 192,318 7,209,179 97.33% 2002 7,209,179 7,016,861 7,355,780 100.00% 74,194 98.99% 2003 7,355,780 7,281,586 7,094,070 100.00% 58,822 7,035,248 99.17% 2004 7,094,070 100.00% 99.47% 7,748,703 40.713 7,707,990 2005 7,748,735 99.98% 48,448 8,699,302 99.42% 2006 8,700,905 8,650,854 10,462,039 99.96% 63,590 10,466,159 99.35% 2007 10,398,449 11,024,009 99.91% 41,505 10,982,504 99.54% 2008 11,033,590 10,961,629 99.63% 99.63% NA 11,002,159 10,961,629 2009

#### Source:

Town of Herndon Finance Department.

#### Note:

(1) Abatements and supplements which relate to prior years are recorded as revenue collections (or refunds) in year of receipt. Records do not exist which separate current fiscal year levy collections from prior tax year abatements and supplements.

TOWN OF HERNDON, VIRGINIA

RATIOS OF OUTSTANDING DEBT BY TYPE AND GENERAL BONDED DEBT OUTSTANDING LAST TEN FISCAL YEARS

(Unaudited)

General Bonded	Outstanding	Debt	Per	Capita	579	700	00	622	555	882	808	3	941	886	804	101	65/	
<b>0</b> m	Percentage of Out	Actual Taxable	Value of	Property (	0.72% \$	0 750/	0.75%	0.61%	0.51%	0.79%	0.67%	, , , , ,	0.62%	0.47%	0.40%	/000 0	0.36%	
General Bonded	Debt Outstanding	General	Obligation	Bonds	\$ 12,543,000		14,526,850	13,642,617	12,514,596	19,907,070	18 425 758	00110110	21,714,445	20,565,203	18 703 500	00,00	17,243,886	
		Debt	Per	Capita	644	1 0	202	740	642	964	887	9 6	1,051	1,053	058	3	874	
	Percentage of	Per Capita	Personal	Income	1.36%	200:	1.61%	1.42%	1.22%	1 78%	1.52%	0/40:1	1.68%	1.66%	1 41%	0/11:	1.23%	
		Total	Primary	Government	\$ 13 954 457	7 ( ) ( ) ( ) ( ) ( ) ( )	17,570,191	16,215,394	14,468,899	21 749 999	20,10,000	20,001,02	23,925,000	24.455.000	22 275 000	22,313,000	20,515,000	
1	-Type ies		Capital	Leases		' •		,	1	1		•		•		•	1	
	Business-Type Activities		Revenue	Bonds	\$ 647 000	000,140	2,493,151	2 207 384	1 915 404	1 842 929	0.44,345 0.45,455	1,704,242	1,685,555	3 364 797	10111000	3,221,491	3,076,114	
	mental ities		Capital Leases	and Notes	764 467	104,407	550.190	365,393	38,800	20,00	•	1	525.000	525,000	000,000	360,000	195,000	
	Governmental Activities	General	_		0.00	4 12,345,000	14.526.850	13 642 617	12,512,517	12,014,030	19,907,070	18,425,758	21 714 445	20,565,203	20,000,200	18,793,509	17,243,886	
(Onaudited)		-	Fiscal Year	June 30,	0000	2000	2001	2002	2002	2003	2004	2002	2006	2007	7007	2008	2009	

Notes:

(1) Details regarding the Town's outstanding debt may be found in the notes to the basic financial statements.

(2) Population and personal income data can be found in table 15.

(3) See table 7 for property value data.

Table 12

### DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT YEAR ENDED JUNE 30, 2009 (Unaudited)

Governmental Unit	Debt Outstanding	Estimated Percentage Applicable	 Estimated Share of Overlapping Debt
Fairfax County, Virginia	\$ 1,895,765,000	1.9960%	\$ 37,839,658
Town Direct Debt			17,438,886
Total direct and overlapping debt			\$ 55,278,544

#### Sources:

- (1) Town of Herndon Department of Finance and County of Fairfax Finance Department.
- (2) Town of Herndon percentage of overlapping debt based on Real Estate assessed values of each respective entity.

TOWN OF HERNDON, VIRGINIA

# LEGAL DEBT MARGIN INFORMATION LAST TEN FISCAL YEARS (Unaudited)

	2000	2001	2002	2003	Fiscal Year June 30, 2004 200	r June 30, 2005	2006	2007	2008	2009
Debt limit	\$162,999,781	\$ 180,883,813	\$209,049,188	\$229,815,963	\$237,539,129	\$262,588,503	\$334,200,016	\$421,921,645	\$459,732,936	\$458,423,298
Total net debt applicable to limit	12,543,000	14,526,850	13,642,618	12,514,596	19,907,070	18,425,758	22,239,445	21,090,203	19,153,509	17,438,886
Available legal debt margin	\$150,456,781	\$ 166,356,963	\$195,406,570	\$217,301,367	\$217,632,059	\$244,162,745	\$311,960,571	\$400,831,442	\$440,579,427	\$440,984,412
Total net debt applicable to the limit as a percentage of debt limit	7.70%	8.03%	6.53%	5.45%	8.38%	7.02%	6.65%	2.00%	4.17%	3.80%
Legal Debt Margin Calculation for Fiscal Year 2009	on for Fiscal Year 2	5009		Summary of Outstanding Debt:	standing Debt:					
DAssessed value of real estate	ę.	\$4,584,232,976		2001 public im	2001 public improvement bonds		\$ 2,027,072			
Debt limit (10% of assessed value) Debt applicable to limit: Net direct debt outstanding	value) ding	\$ 458,423,298 17,438,886		2002 refunding bonds 1993 refunding bonds 2003 general obligatio 2003 taxable general of 2005 general obligatio 2006 general obligatio	2002 retunding bonds 1993 refunding bonds 2003 general obligation bonds 2005 general obligation bonds 2005 general obligation bonds 2006 general obligation bonds	spuog	2,555,000 880,000 4,700,000 2,260,000 4,355,000 466,814 195,000			
Available legal debt margin		\$ 440,984,412					\$ 17,438,886	11		

### Notes:

<sup>(1)</sup> Net direct debt excludes debt service on general obligation bond issues in the Golf Course and the Chestnut Grove Cemetery Funds.

<sup>(2)</sup> Under the Constitution of Virginia, the Town may not issue bonds in excess of 10% of assessed valuation. Self-supporting debt is not included in this calculation.

### BOND COVERAGE LAST TEN FISCAL YEARS (Unaudited)

						Golf	Course Fur	nd				
Fiscal Year June 30,		Service harges	Operating Expenses		Net Available Revenue	ŕ	Principal	De	ebt Service Interest		Total	Coverage
· · · · · · · · · · · · · · · · · · ·		<u>v</u>	 	_			000.000		20.005	•	220 045	2.80
2000	\$ 1	1,525,270	\$ 835,813	\$	689,457	\$	208,280	\$	30,665	\$	238,945	2.89
2001		1,536,740	874,632		662,108		203,850		22,548		226,398	2.92
2002		1.654.976	952,850		702,126		262,282		71,740		334,022	2.10
2003		1,395,379	931.056		464,323		266,221		58,770		324,991	1.43
2004		1,471,822	1.136,972		334,850		45.959		52,632		98,591	3.40
2005		1.357.237	1,074,976		282,261		49,900		51.069		100,969	2.80
2006		1,293,184	1,181,895		111.289		49.899		49,323		99,222	1.12
		1,293,104	1,134,362		329,738		51,212		47.527		98,739	3.34
2007					•		53,838		45.632		99,470	2.75
2008		1,576,985	1,303,023		273,962		•				•	
2009	•	1,518,889	1,270,943		247,946		55,152		43,559		98,711	2.51

			Chestn	ut (	Grove Cemet	ery I	Fund		
Fiscal Year June 30,	Service Charges	Operating Expenses	Net Available Revenue		Principal	De	ebt Service Interest	 Total	Coverage
2001 2002 2003 2004 2005 2006 2007	\$ 281,064 269,526 332,862 310,216 474,525 469,000 606,799	\$ 226,980 214,612 238,965 264,399 300,663 369,329 353,710	\$ 54,084 54,914 93,897 45,817 173,862 99,671 253,089	\$	23,485 25,758 26,515 28,788 28,788 29,546	\$	11,051 41,200 31,189 30,364 29,463 28,455 27,419	\$ 11,051 64,685 56,947 56,879 58,251 57,243 56,965 196,137	4.89 0.85 1.65 0.81 2.98 1.74 4.44 0.29
2008 2009	472,053 573,029	415,793 447,881	56,260 125,148		89,468 90,225		106,669 104,730	194,955	0.29

#### Notes:

<sup>(1)</sup> Utility service charges includes all revenues of the fund except gains on sale of capital assets.

<sup>(2)</sup> Operating expenses are exclusive of depreciation and amortization, interest expense and losses on sale of capital assets.

<sup>(3)</sup> The bonds for the Chestnut Grove Cemetery Fund were issued in fiscal years 2001 and 2007 with the first principal payments due in fiscal years 2002 and 2008, respectively.

### DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS (Unaudited)

				Pe	er Capita		
Fiscal Year			Personal	F	Personal	School	Unemployment
June 30,	Population	In	come (000's)		Income	Enrollment	Rates
<del></del>	(1)		(2)		(2)	(3)	(4)
2000	21,655	\$	1,024,411	\$	47,306	151,418	1.5
2001	21,784		1,089,962		50,035	154,523	1.6
2002	21,925		1,138,587		51,931	158,331	2.5
2003	22,542		1,183,320		52,494	161,385	3.4
2004	22,564		1,222,224		54,167	163,286	3.1
2005	22,765		1,326,425		58,266	164,195	2.7
2006	23,087		1,428,139		61,859	164,408	2.5
2007	23,217		1,476,114		63,579	164,284	2.2
2008	23,367		1,581,736		67,691	166,307	3.1
2009	23,476		1,662,617		70,822	169,538	3.4

#### Sources:

- (1) Town of Herndon, Community Development.
- (2) Fairfax County Department of Systems Management for Human Services, U. S. Census Bureau's American Community Survey.
- (3) Fairfax County Public Schools, Office of Finance.
- (4) Virginia Employment Commission, Annual Unemployment Statistics (not seasonally adjusted). Rate is as of December 31 of the previous calendar year.

Table 16

### PRINCIPAL EMPLOYERS CURRENT YEAR AND NINE YEARS AGO (Unaudited)

	2009	2000
Employer	Employment Range	Employment Range
ITT Industries, Inc.	249-499	-
Town of Herndon	249-499	-
REI Systems	100-250	-
Clear Wireless Broadband	100-250	•
DRS Technical Services, Inc.	100-250	-
Lafarge Corporation	100-250	-
Medical Transportation Services	100-250	-
Guiden Technologies, Inc.	100-250	
Lafarge Corporation	100-250	••
Medical Transportation Services	100-250	-
North Grumman Corporation	-	Over 1,000
Central Intelligence Agency	-	Over 1,000
U.S. Geological Survey	-	Over 1,000
Global One	-	Over 1,000
Electronic Data Systems Corporation	-	Over 1,000
GTE Corporation	-	801-900
United Airlines	-	801-900
SLM Holding Corporation	-	701-800
Student Loan Marketing Assn.	-	701-801
TRW Inc.	-	701-800

#### Sources:

Fairfax County Economic Development Authority.

Virginia Employment Commission.

Town of Herndon, Community Development and Finance Departments.

TOWN OF HERNDON, VIRGINIA

FULL-TIME EQUIVALENT TOWN GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (Unaudited)

					Fiscal Year June 30,	r June 30,				
Function/Program	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Legislative Administration:	2.8	3.3	3.2	3.6	3.4	3.6	3.6	8.	4.1	4.0
Public information (1)	A/N	N/A	N/A	A/N	6.0	1.0	0.8	1.7	1.5	1.5
Town manager	3.0	2.1	2.0	2.0	2.0	2.0	2.0	1.7	2.0	2.0
Human resources	4.2	3.8	4.0	3.5	3.4	3.3	4.3	3.5	3.4	3.3
Information services	3.3	3.9	2.0	0.9	0.9	5.9	6.2	5.9	6.1	0.9
Neighborhood resources	2.3	3.8	3.5	4.1	4.2	4.9	5.3	3.9	4.7	3.5
Town attorney Parks and recreation:	2.2	2.4	2.5	2.4	2.7	2.8	2.8	2.9	2.8	3.0
Administration	5.5	6.2	5.2	4.4	4.6	5.5	5.5	4.7	5.5	4.6
Recreation programs	13.3	14.5	15.2	16.4	16.2	15.8	15.9	19.5	20.1	19.3
Community center operations	12.5	11.9	13.0	13.4	13.7	12.9	11.9	12.3	15.9	17.0
Aquatics programs and operations	12.8	12.8	12.9	12.9	13.5	13.1	13.5	11.6	12.9	13.6
Park operation and development	1.7	1.8	2.1	2.0	1.9	2.0	2.3	1.6	1.9	1.1
Finance:										
Administration	1.5	1.6	2.0	2.0	2.0	2.0	2.0	4.	4. 8.	2.0
Billing and accounting	4.7	4.6	4.8	2.0	4.6	4.6	4.8	4.6	5.0	5.0
Revenue	2.4	2.0	2.3	3.0	3.0	5.6	3.0	3.4	4.6	3.8
Procurement	1.0	1.0	1.0	1.0	1.0	1.0	0.4	1.0	1.0	1.0
Community development (2)	13.3	14.8	14.9	15.8	16.9	17.2	19.9	21.0	20.3	21.5
Police:										
Field operations (3)	40.4	40.9	43.1	47.0	20.8	48.5	50.5	51.3	46.1	45.6
Support services	25.0	25.4	24.7	25.2	24.4	24.0	23.5	25.1	32.0	33.7
Administration	62	6.2	0 9	5.5	6.1	6.9	7.1	6.2	8.2	8.2
Engineering	4.0	4.0	3.8	3.8	4.8	3.9	3.8	4.2	4.6	5.0
Program management	1.8	2.7	4.6	3.9	2.3	3.2	3.1	3.0	2.0	2.8
Building inspections	3.4	3.3	3.9	3.9	4.5	5.0	4.4	4.5	5.2	5.2
Building maintenance	6.2	6.4	6.5	6.8	6.4	6.7	7.0	8.2	8.0	8.3
Grounds maintenance	10.8	10.8	11.1	10.6	11.5	10.5	10.4	10.1	10.1	10.4
Street maintenance	5.4	8.9	8.9	8.5	8.8	8.6	8.2	7.0	7.3	10.3
Refuse/recycling	18.9	15.9	16.3	16.7	15.9	16.3	17.1	17.9	18.1	17.4
Vehicle and equipment replacement	8.4	9.2	6.6	10.2	10.2	10.4	10.2	10.5	6.6	10.1
Traffic engineering	2.7	2.7	2.2	2.4	3.3	4.8	4.0	3.8	3.8	3.8
Right-of-way inspections	2.2	2.5	3.1	3.2	3.0	3.2	3.1	3.1	3.0	3.1

Water and Sewer:										
Customer service	2.1	2.7	2.9	3.0	3.8	3.1	2.9	3.3	2.0	3.7
Sewer service and maintenance	5.9	5.9	5.0	5.3	2.0	5.1	8.9	6.3	6.2	5.6
Water supply and maintenance	5.2	5.1	5.6	5.6	5.4	5.3	5.3	2.7	7.1	6.4
Golf Course:										
Maintenance	8.1	8.8	0.6	8.9	10.2	9.2	8.3	8.6	8.4	8.1
Clubhouse	5.0	5.3	5.1	5.1	2.2	5.8	0.9	5.9	6.2	6.3
Chestnut Grove Cemetery:										
Administration	2.3	2.6	2.6	2.9	4.3	4.2	4.5	4.4	5.1	4.9
Total	250.5	257.6	268.0	276.1	286.1	285.3	290.4	293.4	306.9	311.0

Source:

Town of Herndon, Finance Department

Notes:

(1) Prior to 2004, public information activities were contracted out to a local public relations firm.

(2) Due to increase in residential and commercial development, additional planning positions were added to Community Development. Starting in 2003, the Town has placed increased emphasis (and additional positions) on zoning and residential overcrowding enforcement.

(3) Due to increasing Town population, additional police positions were added in 2002, 2003 and 2004.

TOWN OF HERNDON, VIRGINIA

OPERATING INDICATORS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (Unaudited)

					Fiscal Year June 30,	June 30,				
Function/Program	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Police: Calls for service	22,000	26,300	28,600	33,300	34,100	33,800	33,100	35,000	35,600	33,800
Administration: Number of recruitments	94	84	54	74	69	95	78	86	158	93
Building safety: Total building permits Total inspections performed	408 4,548	439 3,865	249 4,676	278 3,304	546 3,200	661 5,352	685 3,628	361 3,864	3,628	168 3,766
Public service: Refuse collected (tons) Recycle collected (residential and Recycling Center) (tons)	7,022	5,971 2,196	6,068 2,613	7,071 2,886	6,368 1,407	6,380 2,345	6,704 2,340	6,362 2,584	5,817 2,737	5,655
Parks and Recreation: Recreation program attendance Herndon Festival attendance	12,512 85,000	13,429 87,000	14,174 90,000	16,412 77,000	15,555 48,000	18,909 83,000	15,841 82,000	14,900 79,000	15,875 85,000	16,703 83,000
Water and sewer:  New utility accounts  Average daily water consumption (mgd)  Average daily sewage treatment (mgd)	21 2.17 2.29	74 2.25 2.06	84 2.24 2.85	111 2.29 3.61	130 2.38 2.78	246 2.42 2.77	72 2.39 2.58	26 2.52 2.48	30 2.42 2.39	24 2.30 2.40
Golf Course: Rounds played (18 and 9 hole)	43,280	41,839	44,532	35,388	38,303	34,718	31,017	33,705	34,940	32,781
Cemetery: Sites sold Interments performed	111	165 139	142 108	154 134	150 122	216 139	164 140	164 144	139	147

Sources:

Town of Herndon Town Manager's Annual Reports for fiscal years 2000 through 2009. Town of Herndon Adopted Annual Budgets for fiscal years 2000 through 2009. Town of Herndon Department of Public Works. Town of Herndon Police Department.

TOWN OF HERNDON, VIRGINIA

CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (Unaudited)

Function/Program	2000	2001	2002	2003	Fiscal Year June 30 2004 2005	r June 30, 2005	2006	2007	2008	2009
Police: Stations Police vehicles	- 23	1 25	1 25	1 25	1 27	1 28	1.5	133	1 35	- 8g
Refuse Collection: Collection trucks	7	7	۲	7	7	∞	æ	ω	æ	ω
Other public works: Vehicles/equipment maintained Streets:	353	356	358	365	367	369	370	372	374	375
Primary (miles) Secondary (miles)	29.9 94.9	29.9 95.3	29.9 96.8	29.9 96.8	29.9 96.9	29.9 98.1	29.9 98.1	29.9 98.1	29.9 98.1	29.9 98.1
Parks & Recreation: Parks - number of acres Swimming pools Parks with playground equipment Community centers	96.0 1 6	96.0 1 6	96.0 1 6	96.0 1 6	96.0 1 6	96.0 1 1	97.0 1 7	97.0 1 7	97.0 1 7	97.0 1 7
Water: Water lines (miles) Storage capacity (million gallons) Wastewater: Sanitary sewers (miles)	75.0 3.3 68.0	78.0 3.3 74.0	80.0 3.3 75.0	82.0 3.3 76.0	83.0 3.3 77.0	85.0 3.3 78.0	87.0 3.3 80.0	88.0 3.3 80.8	88.7 3.3 81.3	88.7 3.3 81.3

Sources:

Town of Herndon Town Manager's Annual Reports for fiscal years 2000 through 2009. Town of Herndon Adopted Annual Budgets for fiscal years 2000 through 2009. Town of Herndon Department of Public Works.



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and Members of Council Town of Herndon, Virginia Herndon, Virginia

We have audited the financial statements of the Town of Herndon, Virginia, (town) as of and for the year ended June 30, 2009, and have issued our report thereon dated November 28, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia.

### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the town's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the town's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the town's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the town's ability to initiate, authorize, record, process, or report financial data reliably in accordance with accounting principles generally accepted in the United States of America such that there is more than a remote likelihood that a misstatement of the town's financial statements that is more than inconsequential, will not be prevented or detected by the town's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the town's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control and financial reporting that we consider to be material weaknesses as defined above.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the town's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. We also performed tests of compliance with the program specific requirements as set forth in the *Specifications for Audits of Counties, Cities and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. However, providing an opinion on compliance with those provisions and specifications was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the town in a separate letter dated November 28, 2009.

This report is intended solely for the information and use of Town Council, management, the Auditor of Public Accounts, and other federal and state agencies and is not intended to be and should not be used by anyone other than these specified parties.

PBGH, LLP

Harrisonburg, Virginia November 28, 2009